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3 NEW YORK CITY TEACHERS' RETIREMENT SYSTEM

4 INVESTMENT MEETING

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6 Held on Thursday, September 3, 2015, at 55 Water

7 Street, New York, New York

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9 ATTENDEES:

10 JOHN ADLER, Chairman, Trustee

11 SANDRA MARCH, Trustee

12 THOMAS BROWN, Trustee

13 SCOTT EVANS, Comptroller's Office

14 TISA LAPIDULA, Trustee

15 SUSANNAH VICKERS, Trustee, Comptroller's Office

16 CHARLOTTE BEYER, Trustee

17 DAVID KAZANSKY, Trustee

18 THAD McTIGUE, Teachers' Retirement System

19 MELVYN AARONSON

20 WESLEY PULISKIK, Comptroller's Office

21 ROBERT FENG, Comptroller's Office

22 SUSAN STANG, Teachers' Retirement System

23 REPORTED BY:

YAFFA KAPLAN

24 JOB NO. 163157

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1 ATTENDEES (Continued):

2 MICHAEL FULVIO, Rocaton

3 CHRIS LYON, Rocaton

4 IAN LANOFF, Groom Law Group

5 RENEE PEARCE, Teachers' Retirement System

6 PETCHA NIKALOVA, Comptroller's Office

7 JOHN DORSA, Comptroller's Office

8 CHRIS PAK, Comptroller's Office

9 BRIAN COOK, Comptroller's Office

10 STEVE BURNS, Townsend

11 STEVE NOVICK, Cortland

12 ISHIKA BANSAL, Townsend

13 BILL FOSTER, Cortland

14 JANET LONDONO-VALLE, Comptroller's Office

15 SHERRY CHAN, Chief Actuary

16 ALEX DONE, Comptroller's Office

17 ENEASZ KADZIELA, Comptroller's Office

18 JOHN MERSEBURG, Comptroller's Office

19 KAREN BARCLAY, Comptroller's Office

20 TATIANA POHOTSKY, Comptroller's Office

21 MICHAEL GARLAND

22 RON SWINGLE

23 LIZ SANCHEZ, Teachers' Retirement System

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1 MR. ADLER: Good morning. Welcome to
2 the Teachers' Retirement System of the City of
3 New York investment meeting for September 3,
4 2015.

5 Mr. McTigue, will you call the roll,
6 please. Thank you.

7 Mr. Chairman?

8 MR. ADLER: Present.

9 MR. McTIGUE: Ms. Beyer?

10 MS. BEYER: Here.

11 MR. McTIGUE: Mr. Brown?

12 MR. BROWN: Here.

13 MR. McTIGUE: Mr. Kazansky?

14 MR. KAZANSKY: Here.

15 MR. McTIGUE: Ms. March?

16 MS. MARCH: Present.

17 MR. McTIGUE: I have Mr. Orlando,

18 but --

19 MS. LAPIDULA: Tisa Lapidula for Ray

20 Orlando.

21 MR. McTIGUE: Thank you.
22 Ms. Vickers?
23 MS. VICKERS: Here.
24 MR. McTIGUE: Mr. Chairman, we have a
25 quorum. We can begin.

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1 MR. ADLER: Thank you. So I think we
2 are going to start with the Passport Funds'
3 public session.
4 MR. LYON: Mike is going to start.
5 MR. FULVIO: Good morning, everyone. We
6 are going to begin with the quarterly report,
7 which this time we circulated it ahead of time
8 so you don't have to spend too much time
9 flipping through the pages. But we did want
10 to mention the end of the year, fiscal year
11 performance which you can focus on Tab Number
12 5 on page 23. I am going to note fiscal year
13 returns for each of the Passport Funds. It's
14 page 23 behind Tab 5.
15 So the fiscal year to date for that
16 one-year return ending June 30th for the
17 Diversified Equity Fund was a positive return
18 of 4.8 5 percent versus the hybrid benchmark

19 of 5.25 percent and the Russell 3000 Index of
20 7.3 percent. And as we discussed in many of
21 the trailing time periods of late, the
22 non-U.S. equity exposure here was a factor in
23 leading to the relative underperformance to
24 the broad U.S. equity market. Below that, the
25 bond fund was 1.1 percent versus its benchmark
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1 of 1.3 percent. The International Equity
2 Fund, negative 3.9 percent versus its
3 benchmark of 3.8 percent. The Inflation
4 Protection Fund with a return of negative 4.8
5 percent versus its benchmark negative 3.7
6 percent. The Socially Responsive Equity Fund
7 of 6.1 versus the S&P 500 at 7.4 percent.
8 These returns are all net of investment
9 manager fees.

10 So if we could jump into July, and this
11 is the regular flash report that you should
12 have as well, we will talk about the more
13 recent market performance and volatility which
14 is obviously notable in recent weeks. But you
15 can see through the end of the month of July,
16 performance was positive for U.S. equity

17 markets with the Russell 3000 Index returning
18 1.67 percent. The Diversified Equity Fund did
19 an okay job keeping pace, although modestly
20 underperformed by about 20 basis points for a
21 return of 1.47 percent. And year to date,
22 that's the year to date for July 31st, a
23 return of roughly 4 percent trailing the
24 Russell 3000 Index by about 3.7 percent. And
25 the hybrid benchmark had a return over that
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1 time period of 4.2 percent. You can see in
2 terms of the different underlying composites
3 and the contribution to performance there, the
4 actively-managed U.S. equity composite
5 contributed on an overall basis to returns
6 outperforming the Russell 3000 by about a
7 little bit greater than 100 basis points and
8 some relative underperformance by the
9 international equity composite as well as the
10 defensive strategies composite. However, the
11 international equity composite has been a
12 contributor in absolute returns to the
13 performance of this fund year to date, so we
14 are seeing some reversal in the performance

15 between non-U.S. and U.S. equity markets. The
16 bond fund had a return of about 1 percent
17 modestly trailing its Barclays one to
18 five-year credit index. That's over the
19 year-to-date period.

20 During the month of July the returns
21 were very close at about .16 percent. The
22 International Equity Fund for the month was up
23 about 1.5 percent, modest I should say,
24 trailing by about 50 basis points, 58 basis
25 points the EAFE Index. That brought the
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1 year-to-date return for the international fund
2 to about 6.8 percent versus the EAFE benchmark
3 of about 8.1 percent. The Inflation
4 Protection Fund was down about 1.8 percent in
5 the month of July bringing the year-to-date
6 performance for that fund to 2.2 percent,
7 which is trailing its custom benchmark by
8 about 40 basis points. The Socially
9 Responsive Equity Fund had a positive month of
10 July to the tune of 1.4 percent trailing the
11 S&P 500 Index of about 2.1 percent. The
12 year-to-date return for that fund is 2.2

13 percent versus the S&P at 3.4 percent. Again,
14 those are returns all through July 31st.
15 Are there any questions on the
16 performance of the Passport Funds? If you
17 wouldn't mind then, we will move ahead to the
18 performance of the markets through August.
19 That's that one-pager. And Chris will speak a
20 little bit more. You will notice there is
21 some additional materials on the markets that
22 will speak to the volatility overall of the
23 markets, but we wanted to at least make
24 reference to the benchmarks that we
25 took -- we referred to.

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1 You can see at the top of the page the
2 Russell 3000 Index of August goes down 6.04
3 percent. The EAFE markets were down 7.3
4 percent. The defensive strategies composite
5 down by about 4.4 percent and the hybrid
6 benchmark for the Diversified Equity Fund was
7 down about 6 percent as well. So we would
8 expect to see the defensive strategies
9 composite protected on the downside in this
10 case. You can see the EAFE markets were down

11 a little bit more than the U.S. equity markets
12 so that naturally offset the returns of the
13 defensive, but overall we would expect the
14 fund's performance based on the hybrid
15 benchmark to be roughly in line with the
16 Russell 3000. Below that you can see the
17 other proxies that we use, also look at for
18 the other funds. The Inflation Protection
19 Fund's underlying strategy was down about 1.5
20 percent. So again relative to the U.S. equity
21 markets or broad equity markets in general,
22 some relative outperformance there. And you
23 can see the underlying strategy for the
24 Socially Responsive Equity Fund down about 5.6
25 percent outperforming the S&P, which was also
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1 down 6 percent.
2 If there is no questions there, Chris
3 will go into some of the other more recent
4 performance and volatilities in the markets.
5 MR. LYON: So I know we will cover some
6 of this when we get to the pension, so I will
7 just mention a couple of highlights that could
8 be kind of complementary exhibits to what I

9 assume Scott will go through.

10 This is called the capital markets

11 update. Most of this information in here is

12 current, so we compiled it yesterday. So it's

13 current through the end of the day on

14 September 1st. What you can see if you look

15 on page 2 is some broader-based benchmark

16 information than in the prior report, but in

17 general what's interesting to us is that the

18 turmoil in the markets has been very

19 broad-based. So this isn't necessarily as

20 much a reflection of a particular area at

21 least in the developed markets in the U.S.

22 experiencing particular acute problems as much

23 as it is a reflection of the overall

24 volatility, the reflections and concerns about

25 China and how China impacts the broader global

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1 marketplace and a little bit less about

2 problems in particular with the U.S. equity

3 market, for instance.

4 So if you look across the top part of

5 the page you can see whether you are looking

6 at August or you are looking at just the 9/1

7 column that is just that one first day of
8 September, gives you a sense of the start we
9 were off to. A lot of that was made up for
10 yesterday but, nonetheless, you can see that
11 the performance, the negative returns were
12 pretty broad-based and not pronounced in one
13 particular area. Of course there are
14 exceptions to that and certain companies and
15 we are at the point in the news cycle where
16 everything is news now. But if you were to
17 follow this hour by hour, minute by minute or
18 even day by day, it was a quite a wild ride
19 over the past handful of weeks. But I think
20 what was encouraging to many market observers
21 is that although there has been some trouble
22 getting back to the levels that we started
23 this patch of volatility at thus far, but
24 there have been a number of times where market
25 participants put money to work in expressing
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1 some confidence at least in the developed
2 markets in particular. And as many of you
3 know, China is closed today so everyone is
4 expecting it to be quiet.

5 If you flip ahead, what we try to do is
6 put some of this in context in terms of where
7 we have been. So on page 3 us in blue,
8 non-U.S. developed in tan, and emerging
9 markets in red. And this is not a Teachers'
10 specific emerging markets benchmark, but this
11 is a China heavy, broader emerging markets
12 benchmark. And what you can see, of course,
13 is that performance has fallen off sharply.
14 The starting point is 2010. But that in the
15 case of U.S. and to an extent non-U.S., we are
16 still well above where we started about five
17 years ago.

18 And from a valuation perspective on page
19 4 if we look at one form of price of earnings
20 ratios, one measure for valuing equities, you
21 can see there is still meaningful dispersion,
22 there has been in the past few years, in how
23 stocks are valued in the U.S. versus outside
24 of the U.S. So that dispersion has actually
25 widened out meaningfully in the past few years

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1 and as a result of the most recent performance
2 as well.

3 I am not going to spend too much time
4 talking about commodities other than everyone
5 is aware that in general commodity prices,
6 whether it's energy or some of the other
7 commodities, are quite low. But I think you
8 might be interested in an exhibit on market
9 volatility and how that has spiked up. This
10 one measure is the VIX, the Volatility Index
11 that's tied to the S&P 500 activities. And at
12 least on an intraday basis during that couple
13 of Mondays ago when we had the largest
14 volatility of the summer, what you -- what we
15 saw was that was the first time that it got to
16 a point where it was approaching the financial
17 crisis levels. Of course, this was perhaps a
18 shorter lift. We will see. Things have
19 settled out somewhat since then and you can
20 see that the numbers referred partway are red.
21 Then thinking more, this is more equity
22 oriented. But thinking more fixed income
23 oriented although there has been some pressure
24 in the credit markets because they are equity
25 sensitive because of the corporate dominance
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1 and corporate, issuers hasn't been as
2 significant. But there has also been pressure
3 on interest rates and so interest rates, they
4 are not the lowest they have been. But they
5 continue to be low and there has been some
6 volatility from an interest rate perspective.

7 So -- and then lastly if you flip ahead
8 to page 9, you can see one -- just one of many
9 ways of looking at currency. Although the
10 dollar has been off a little bit lately,
11 it's -- the valuation of the dollar is still
12 very high relative to recent history. So that
13 really impacts the non-U.S. investments as
14 well thinking about them as a U.S.-based
15 investor who generally doesn't have.

16 So a little bit of context for
17 performance discussions that we will have and
18 some reviews that we are doing in the
19 executive session as well, but in the interest
20 of keeping it moving and not stealing all of
21 Scott's thunder we will pause there and see if
22 there have any questions.

23 Great. So our advice is, don't watch it
24 every minute and hopefully we will -- that's
25 everything that we have for the Passport

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1 Funds' public session.

2 MR. ADLER: Okay, thank you very much.

3 So let's now move into the public agenda and I

4 direct to turn it over to Mr. Evans.

5 MR. EVANS: Thank you, Mr. Chairman. We

6 were very pleased to give you our new

7 performance report and it's in the total fund

8 overview. You will notice that it's the

9 thinner -- I think it's a bound -- they have

10 the latest version of it. Just make sure they

11 have the exact one. We sent this to you a

12 number of days ago and then we sent you a

13 revised one yesterday, which John is handing

14 out. It's important you see that one. That's

15 the one that will go up on the website. It

16 has a few adjustments, so that's coming

17 around. It's promised where -- I will talk

18 about what's new and then what's yet becoming,

19 because we have been promising this for a

20 while.

21 So what are the improvements? It's

22 promised we are incorporating additional fee

23 transparency into our quarterly reports today.

24 The format has been altered to shorten the
25 packet at the same time. It's a much shorter
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1 packet than we have used before. We got
2 comments from all the trustees of all of the
3 boards to see what was liked and what wasn't
4 liked. We hope it more clearly focuses on net
5 performance versus policy benchmark, something
6 that we weren't able to see in prior reports.
7 We welcome your input on the whole package,
8 particularly if we have excluded exhibits that
9 you are used to and you find essential for
10 your work. So we -- from our perspective, we
11 haven't excluded anything -- any
12 information. There is a lot of duplicative
13 information in the reports, but we may have
14 inadvertently taken out the version that you
15 really like to see. And we are still
16 producing them and we are happy to put stuff
17 back, but we wanted to try to slim down the
18 packet.
19 This report, and this is important,
20 gives you our current best estimate of
21 investment performance net of all manager

22 fees. This is a work-in-progress. The
23 accuracy of our fee estimates will improve
24 over time as recent transparency initiatives
25 are realized and put into practice in the
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1 custodian's formal performance reporting
2 process. The documents in this public packet
3 will be placed on the comptroller's public
4 website at the conclusion of our quarterly
5 meeting cycle. And the information in this
6 packet will be included in its entirety and
7 will be supplemented by detailed performance
8 listing for each manager that compares net
9 performance to policy benchmark for periods
10 beginning 1/1/14. That's as far as we have
11 been able to go back at this point. For
12 technical reasons that I can explain, we may
13 go back to the beginning of 2013 if we still
14 can.

15 So what is still to come? For the
16 public mandates, we will add an adjustment for
17 fee reductions related to the attainment of
18 manager contract maximums. It's kind of a
19 technical thing that's not yet in this. For

20 the private markets, and this is much more
21 important as managers begin to comply with our
22 formal requests for the Bureau of Asset
23 Manager for more extensive fee and incentive
24 payment disclosure and capital call and
25 distribution notices, our fee drag estimates
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1 will capture a larger share of private market
2 fees and incentive payments. This quest for
3 fee transparency was the motivation for the
4 comptroller's decision to become a signatory
5 to the recent letter of a consortium of state
6 municipal finance officials to SEC Chair Mary
7 Jo White. We also plan to convert the private
8 markets fee estimates to an accrual basis as
9 the fees charged more properly apportioned in
10 the time period which they were earned by
11 managers.

12 So with that statement out of the way,
13 let me go to the report. Let's go to page 17
14 and get right to the quick of the matter.
15 This is the new format that we are going to
16 use to show you performance. You have the
17 summary up in the top. In this case, the

18 summary is for the total portfolio. And then
19 as you go down, you can see the various
20 sectors within the total portfolio. It will
21 start with the gross returns. It will take
22 out the fees, then it will compare the net
23 returns to the benchmark. And on the bottom,
24 you will see red if we are underperforming the
25 benchmark net of fees with a parentheses
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1 around it and blue -- I'm sorry, green, if we
2 are out performing the benchmark. You can see
3 that the first four columns have red and
4 green, but the other columns are all in black.
5 The columns that are all in black are still
6 looking at gross of fees for public and net of
7 fees for private and so those numbers don't
8 include the fee detail and they won't, you
9 know, going back in time. Just from 2014
10 going forward, we will have the full
11 transparency.

12 So let me walk you through. Let's do
13 the full fiscal year to date, which is the
14 second column in. You can see we ended the
15 fiscal year at \$60.1 billion and our

16 performance gross of fees was 2.99 percent.
17 Estimated manager fees were 21 basis points
18 and included 14 basis points from public
19 markets on an accrual basis and 7 basis points
20 from alternative on a cash basis. At 21 basis
21 points is about 5 basis points short of the
22 overall estimate that we have made which has
23 some vagaries in this, but we believe as we
24 get more information from the private markets
25 that that 8 basis points -- 7 basis points
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1 will rise. And what will happen is as we get
2 a basis point of fees that we identify, that
3 will increase the gross of fees report because
4 we already have this state of net of fees
5 which we are trying to get back to gross. So
6 when we find a basis point of private market
7 fees, it will also increase the gross. So the
8 net will remain unchanged. That's important.
9 So we believe that you are looking at
10 the right net of fees results today in 278.
11 So that will probably not change as we get
12 more fee transparency, but we will be able to
13 fill in more of these blanks. We want to be

14 able to see estimated management fees from
15 public market on an accrual basis. We would
16 like to see estimated management fees also on
17 an accrual basis for public markets and we
18 want to break out management fees from
19 incentive fees and other fees and fee offsets.
20 Really, really important when we
21 understand -- to enable us to understand the
22 finer points of the charges that we are
23 getting from private market managers and how
24 much of the gains in the portfolio are going
25 to the managers, how much of the gains are
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1 going to the beneficiaries. And this
2 gain-sharing percentage is the critical issue
3 with regard to fees in the month. So you will
4 see us build this out, analyze it, begin to
5 work it into our discussions with managers
6 about fees. We are already doing that, but
7 this will give us additional ammunition. And
8 each one of the lines below that will be
9 expanded to show this fee detail.
10 And we will show all this fee detail in
11 the public session for each of the asset

12 classes. On the public website, we will show
13 the net return versus benchmark for each of
14 the managers and I will discuss it in
15 executive session in detail that we will have
16 for you in executive session, so let me stop
17 there. That was a lot of info on the new way
18 of doing things. Before we go to the
19 managers, I just want to give you a chance to
20 give feedback, ask questions.

21 MR. ADLER: Scott, just a -- so for
22 this, the three lines incentive fees, other
23 fees, fee offsets that are planned, is that
24 only for private assets or will there be some
25 of that for public managers as well?

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1 MR. EVANS: Generally speaking -- and
2 there are some small exceptions. Generally
3 speaking, we have flat fees for asset-based
4 flat fees for public market mandates. And
5 it's only the private market mandates that
6 have the incentives, so you have the
7 difference between the incentive fee and the
8 base fee and have things like fee offsets and
9 so forth. There are subtleties and as we get

10 into some of the asset classes, we have a few
11 active managers that have incentive fees and
12 those will be thrown into the incentive fee
13 piece. This is interesting in an aggregate
14 level, but what you really want to see is the
15 asset class by asset class detail and then the
16 manager detail in executive session. Because
17 what we want to see is if we are paying fancy
18 fees to managers, we want to see fancy returns
19 for our participants and we want to see that
20 those fancy returns are a lot higher than the
21 fancy fees we are paying. That's kind of a
22 ground zero of our discussions with them, with
23 these managers. So we have been talking a lot
24 with them lately. We have been talking about
25 colleagues in the public pension space. There
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1 has been a lot of work on the detail that
2 particularly private equity managers, but all
3 private managers give us. And we can't fill
4 out this form right now and that's a problem,
5 so we are going to solve that problem. And
6 every manager going forward is going to give
7 us a capital call and distribution notice that

8 has this full detail. Otherwise, they won't
9 work for these pension funds.

10 And so our colleagues in California have
11 the same approach to this. And while others
12 have been less public, there are many of the
13 largest pension funds in the country are
14 taking this same approach. We are talking to
15 each other through ILPA and the standard that
16 we are using in private equity, for instance,
17 the fee disclosure we are asking for is the
18 ILPA standard. It may surprise you to learn
19 that ILPA adopted this in 2011 and yet it
20 hasn't been -- it hasn't been executed. Why
21 hasn't it been executed? Because we haven't
22 insisted on that. Well, it's 2015 and we are
23 insisting on it. So, you know, I think there
24 is a chance we deserve the transparency.

25 MS. MARCH: Can I ask a question? My
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1 question is this: As part of the process that
2 the comptroller's office does so well when we
3 hire a manager and I guess I need an attorney
4 to answer this question, isn't in our within
5 our fiduciary duties -- you can't necessarily

6 go back to those you already hired. But if
7 you are hiring somebody in the future, isn't
8 it within our fiduciary duties if you are
9 hiring a new manager and you are presenting
10 them with the template that you demand, if
11 they don't accept that demand isn't that a
12 reason for me as a trustee of this system to
13 turn that manager down because they will not
14 provide us with the necessary information to
15 know what we are going to have the ability to
16 earn on the assets we are giving them?

17 MR. EVANS: I believe the answer to that
18 question is yes, but I can tell you I don't
19 think we will face that problem. But if you
20 face a manager that's not willing to give us
21 detailed information, you will not see them
22 sitting in front of you because they won't
23 pass our screens.

24 Now, getting historical data on past
25 performance and so forth is a trickier matter

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1 which I would prefer to discuss specifically
2 to specific managers in executive session
3 because it has --

4 MS. MARCH: I agree with you, Scott.

5 That's why I asked it as such a general

6 question.

7 MR. EVANS: So this is a fundamental

8 change in tenor of our -- you know, manner of

9 working with these funds. It's been coming

10 for a long time. You guys have been

11 aggravated, we have been aggravated, and it's

12 just reached a point where something had to be

13 done.

14 And we are not the only public pension

15 fund to feel this way. My compliments to

16 CalPERS on stepping out. And they have

17 received a lot of criticism in the press,

18 which we have shared in for not knowing what

19 our fees are, et cetera. We are able on a

20 fund-by-fund basis with the help of our

21 consultants to go back and get all this

22 information. But to collect it in a regular

23 basis, on a bulk basis across hedge funds of

24 partnerships which is what we need to do to

25 produce returns to you, needs to be systemic.

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1 And this is why we have gone to the SEC and

2 said, look, this is -- something needs to
3 change in terms of fundamental transparency
4 between managers, general partners and limited
5 partners. We will change it here in New York
6 City. It's tougher if you are a small plan
7 and they shouldn't have to deal with that
8 either. So the larger funds are out there
9 being very noisy about this and all funds will
10 benefit.

11 MS. MARCH: Just want to add one thing.
12 I think sitting here looking at our attorneys
13 who are sitting here, I think that some of
14 them -- my question is: What can we do with
15 existing managers who refuse to now
16 participate with this? I think that's a very,
17 very good question that I really think we need
18 the legal answer for. What can we do with
19 those managers who we may not have requested
20 this information of before, but why should we
21 take manager A who we are now hiring and
22 forget about manager B who really may be in
23 the same asset class performing the same kind
24 of, you know, investment and not insist that
25 they do it? What is the legal right that we

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1 have to insist that the existing managers do
2 it? And I think that's a question -- without
3 going to the name of an individual manager,
4 that we really should ask that question.

5 MR. ADLER: So do any of the people at
6 the table --

7 MR. LANOFF: Well, I mean, you have
8 contracts, and particularly with the private
9 equity general managers, and so your ability
10 to influence those managers depends on what
11 you have in your contract. My -- I haven't
12 seen your contracts. My guess is you don't
13 have the flexibility to just dump a general
14 manager because today he or she is refusing to
15 cooperate. But for the future, I mean, that's
16 certainly something that should be built into
17 the contract.

18 MR. EVANS: Just to get a little
19 technical, one of the things that we are doing
20 as we speak is changing our side letter
21 language to require -- in the case of private
22 equities to require the ILPA capital call and
23 distribution notice as part of the contract.
24 Just to your point.

25 MR. ADLER: This is for new managers?

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1 MR. EVANS: Correct. I will say this,
2 that many of the largest managers and I
3 believe almost all of the managers that are on
4 our list -- just talking private equity now on
5 our list of firms we are interested in
6 re-upping our investment with have told us
7 that they are willing to provide.

8 MR. LANOFF: I mean, that's a good
9 point. They are all interested in getting
10 re-upped. So even if you don't have a
11 contract provision, that allows you to enforce
12 it.

13 MR. EVANS: I think this problem is
14 going away as we speak but, you know, it takes
15 standing up and demanding in the way that the
16 folks in California have done, Scott did here
17 with Tom DiNapoli, New York State. And so I
18 am feeling good about it. But you have to
19 convert it in -- and a lot -- some of the
20 smaller states have been at this for a while,
21 but they haven't all converted it into
22 accrual-based accounting where you can see it

23 all very clearly in the returns and you can
24 weigh the relative importance of the totality
25 of the fees that are being paid to the returns
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1 that are being delivered. You have to take
2 that last step in the transparency in order
3 for it really to become useful to you as
4 trustees and to us as your investment advisor.

5 MS. MARCH: I am not even interested in
6 going back to yesterday. I am interested in
7 going to tomorrow and I am interested -- I am
8 not going to -- I don't believe that I have a
9 thought in my head about saying to an existing
10 manager, I would like you to go back to 2012
11 and let me know how you complied with our new
12 standard. I just want them prospectively to
13 do it. I don't care about -- I can't undo.

14 MR. EVANS: We are in pretty good shape
15 there.

16 MS. MARCH: That's what I want them to
17 do.

18 MR. ADLER: Although correct me if I am
19 wrong, but to be able to judge the performance
20 of the existing funds we need an

21 apples-to-apples comparison where we are
22 getting the full disclosure, right? So if we
23 have say a 2008 vintage fund that doesn't give
24 us the same data that we are getting from the
25 more recent vintage, then we don't have a
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1 clear way to judge, you know, the performance
2 of that manager. So -- but I agree, I mean, I
3 think --

4 MS. MARCH: That's the re-up.

5 MR. ADLER: -- anybody who wants the
6 possibility of re-upping is going to
7 understand that they have to provide us with
8 this data and this format in order for us to
9 consider going with them.

10 MR. EVANS: Good. Well, we are happy to
11 have your support on this and we will hope to
12 get you very quickly in the circumstance where
13 you never have to look at a manager who hasn't
14 already agreed to provide this type of
15 disclosure.

16 MS. MARCH: I just want to say for the
17 public record, this board has supported that
18 for eons.

19 MR. EVANS: Yes, you have.

20 MS. MARCH: And it is so good to hear it
21 happening now in the rest of the world.

22 MR. EVANS: You are all -- from the day
23 I got here and I know for many days and many
24 years prior to me getting here, this has been
25 an issue for you. And, you know, you are
0030

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1 absolutely right to be on this issue.

2 And, okay, very quickly here if we go to
3 page 10, I just want to break out the
4 quarter's results. It was a down quarter.
5 The plan was down 29 basis points versus the
6 index down 42, so we added 13 relative to the
7 policy benchmark. Most of that 11 of the 13
8 coming from selection.

9 You can see on page 13 where the
10 selection came from. You have got negatives
11 in domestic equity and opportunistic fixed
12 being offset by positives in developed markets
13 and private equity relative to the benchmark.
14 A lot of that has to do with the active
15 results.

16 In page 14, you can see how we are doing

17 relative to other large plans. Plans -- page
18 14, plans greater than 10 billion. I have
19 added two new dots here. The green dot is an
20 index portfolio that is the same index
21 portfolio that the police use in their VSF and
22 it's 25 percent fixed income. And you can
23 look at that as sort of the maximum risk that
24 we can take under the basket clause if we are
25 just using indexed assets, so domestic equity,
0031

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1 international equity and Barclays Ag. While
2 the police used that, it's 75 percent
3 equities. So I thought maybe a better thing
4 to look at for comparison purposes is to use
5 the 35 percent fixed income portfolio which is
6 representative of the five systems overall, 65
7 percent equities, 35 percent fixed income.
8 And you can see where you would end up
9 relative to the TUCS universe. And one of the
10 reasons I put it on here is the Teachers'
11 benchmark down 42 basis points was in very
12 bottom of the TUCS universe which surprised me
13 at first. It was a good quarter for us on a
14 relative basis, but I was surprised we were in

15 the bottom 1 percent in terms of our policy
16 benchmark, bottom 4 percent in terms of our
17 system. As you can see the index portfolio if
18 you look down at the bottom for the 35 which
19 is closest to the mix there, there was also in
20 the 99 percentile.
21 So you have a -- you have a portfolio
22 which is heavily indexed in its equity and
23 it's also heavily tilted towards public
24 equities relative to the other people in the
25 TUCS universe using much more alternatives and
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1 that sort of thing. You can see over -- while
2 heard over the quarter during the past three
3 quarters and down near the middle of the pack
4 and in various periods you are at the top of
5 the pack and middle of the pack in the total
6 index portfolio.
7 This PME 35 I think is a great thing for
8 us to watch because it's simple portfolio to
9 construct. It's actually a simple portfolio
10 to invest in and it provides a good comparator
11 for us over time for how much value we are
12 adding with the complex portfolio that we are

13 building. And this will become a topic of
14 discussion in our asset allocation studies and
15 so I thought having a steady diet of this kind
16 of comparative information might be useful.
17 So I just wanted to point that out because it
18 is a new -- just quickly tell you that 35
19 portfolio is 40 percent Russell 3000, 25
20 percent Morgan Stanley EAFE, and 35 percent
21 Barclays Ag. State Street has compiled the
22 results for us. Okay, that's all I had to
23 say.

24 If we turn back to page 17, the asset
25 class heads are going to walk you through
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1 their results for their piece. And let me
2 start with John Merseburg, who will take you
3 through equity.
4 MR. MERSEBURG: Thank you, Scott.
5 I will start my commentary on page 20.
6 And the first section on the top of page 20
7 shows the performance of Teachers' U.S. equity
8 composite, which is primarily invested in
9 cap-weighted index funds. The performance was
10 flat for the quarter, returned about 7 percent

11 for the fiscal year which trailed the
12 benchmark by 50 basis points for the quarter
13 and 27 basis points for the fiscal year. And
14 was driven primarily by an overweight to the
15 S&P 400 index fund and some poor performance
16 by the manager of managers. And if anybody
17 has any specific questions about specific
18 managers, I would ask that you hold those for
19 the executive session.

20 If you jump to the last composite on
21 page 20, it shows the total developed markets
22 composite. And that composite was ahead of
23 both the EAFE and the EAFE IMI indices for
24 both the quarter and the fiscal year. The
25 EAFE IMI is a broader index that adds small

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1 cap companies to the EAFE index. Teachers
2 added active small cap-developed market
3 managers in May of 2013 and subsequently added
4 small cap passive allocation in February of
5 2014. So for the more recent trailing
6 periods, the EAFE IMI is a better overall
7 benchmark while the more distant years are
8 best judged versus the straight EAFE index.

9 If there are no questions, turn to the
10 next page, please. And you will see that the
11 first composite shown on page 21 is the active
12 developed composite and it shows that the
13 active composite was again ahead of both the
14 EAFE and the EAFE IMI indices for both the
15 quarter and the fiscal year. This actively
16 developed composite has a slight large cap
17 tilt while a passive composite. The other
18 part of the portfolio has a small cap tilt,
19 but when you combine them both it results in
20 the total developed markets composite has a
21 slight large tilt.

22 The second composite on page 21 shows
23 the performance of the passive index managers.
24 That composite was slightly behind the EAFE
25 IMI for the fiscal year and that was because
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1 of some cash drag, because there were two very
2 large cash flows during the year. The next
3 composite is the developed growth, excuse me,
4 that trailed for the quarter and the year at
5 42 and 60 basis points respectively. The next
6 developed value composite shown was ahead of

7 the benchmark by 51 and 242 basis points for
8 the quarter and the year while the developed,
9 the small cap active composite was ahead of
10 the benchmark by 33 basis points for the
11 quarter but trailed by 52 basis points for
12 fiscal year.

13 And next we have the total emerging
14 markets composite. That's the next-to-last
15 composite shown on page 21. That trailed its
16 custom benchmark by 11 basis points for the
17 quarter and 139 basis points for the fiscal
18 year. And this was driven by the performance
19 of the active managers, which is shown in the
20 last composite on the page. Trailed the
21 benchmark by 10 basis points for the quarter
22 and 137 basis points for the fiscal year.

23 And then moving to -- wrapping up on the
24 top of page 22 on the next page, you will go
25 see that the passive emerging markets

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1 allocation trailed the custom benchmark by 3
2 basis points for the quarter and 70 basis
3 points for the fiscal year. And this
4 composite also had two large cash flows and

5 fiscal year performance suffered a little bit

6 because of those cash flows.

7 Are there any questions on the public

8 equity portion of this report? If not, I will

9 hand it off to fixed income.

10 MR. ADLER: Robert Feng.

11 MR. FENG: Good morning. I am going to

12 go through the fixed income numbers and give

13 you an update on the market as well.

14 So the fixed income portion of the

15 overall Teachers' plan is about 37 percent.

16 And out of the 37 percent of over-structured

17 fixed income which we outperformed on a

18 quarter basis, but we underperformed on a

19 fiscal year basis by about 20 points. It's

20 actually 17 percent of the overall plan and

21 structured as 47-1/2 percent of the overall

22 fixed income total. So the core space

23 actually we are underweight treasuries and

24 overweight mortgages in credit, which actually

25 helped U.S. outperform in the second quarter

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1 but hurt U.S. in terms of the performance for

2 the fiscal year.

3 Convertible bond which is 1.7 of the
4 overall plan and 4.6 of the fixed income
5 total, we have an issue that we are working
6 out right now with the benchmark provider and
7 we are going to correct that. And Scott and
8 us need to just talk about the correct
9 benchmark for that. So we will talk -- oh,
10 I'm sorry, page 18. Please feel free to
11 interrupt if you have any questions. Sorry
12 about that. Okay.

13 Okay, just continuing along, the total
14 return for TIPS is 2.3 percent of the overall
15 plan and 6.2 percent of the fixed income
16 portion. That actually was pretty -- pretty
17 flat for the quarter and for fiscal year. 75
18 percent of our allocation is to a passive fund
19 right now.

20 Going next to enhanced yield or high
21 yield is 4-1/2 percent of the overall plan and
22 12 percent of the fixed income total. That
23 was a little bit more of a difficult quarter
24 and a difficult fiscal year. A lot of our
25 managers had an increased exposure to energy

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1 as the energy space widened out. They were a
2 little too early to make the call, so it
3 actually hurt us in overall performance.
4 Going next to bank loans which is 2.6
5 percent of the overall plan and 6.9 percent of
6 the fixed income total and the bank loans
7 actually did pretty well. It's a
8 shorter-dated floating rate asset class, so
9 tracks the rates. There is no -- it's not a
10 fixed portion on that and a couple of our
11 managers are doing third-quarter sourcing
12 deals, so actually that did pretty well. And
13 progress which is a 20 percent basis points of
14 the overall plan and 50 basis points of the
15 fixed income total, we are lagging a little
16 bit behind because of the EMD exposure that we
17 have in the progress accounts.

18 And if you guys have any questions
19 please, feel free or we can talk about the
20 managers in the executive session, okay?
21 Thanks.

22 MR. ADLER: Thanks, Robert. I will turn
23 to Brian I think. Talk about ETI.

24 MR. COOK: So on page 19, in the final
25 line of page 19, you can see the overall ETI

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1 portfolio. This was a little hard for us. We
2 underperformed our benchmark by 1.11 percent
3 over the past quarter and by 19 basis points
4 over the last 12 months. Primarily this was
5 led by the PPAR program. I have been saying
6 for a long time we have been getting a lot of
7 good value in our mark to market as our
8 portfolio has been estimated up in its value.
9 Unfortunately now we are seeing the downside
10 of that which is as interest rates fluctuate
11 on the open market our PPAR program, if we
12 were to sell the loans, they were less than
13 they would be otherwise. While I can go
14 through it all individually if you wanted to,
15 you can see on page 19 of the executive --
16 okay, Scott.

17 MR. EVANS: Not executive stuff.

18 MR. COOK: Sorry. I normally go through
19 each of my managers, which is what makes it a
20 little bit weird for me.

21 So if we look at the large collateral
22 benefit book starting on page 8 and -- I will
23 kind of give you sort of an overall of what my

24 managers did, but we won't reference where

25 it's listed. So the first thing I would like

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1 to note is I did get the comment from you guys

2 that we should be trying to make -- just right

3 on page 8 should look like this in case

4 somebody doesn't have it, that we should try

5 to make it a little bit more readable. So we

6 are attempting to do so. This is a

7 work-in-progress, but you can see we have

8 moved all the totals to the second page along

9 with the charts. So the PPAR program

10 underperformed by 4.84 percent over the second

11 quarter and 2.43 percent over the last 12

12 months. We originated in the second quarter

13 \$6.5 million of loans to create a preserved

14 275 units. And we also made additional rate

15 locks for another 928 units primarily through

16 Citibank, CPC and Wells Fargo.

17 If we go to the next page where we show

18 our quarterly reports, on page 10 and 11 we

19 have AFL-CIO HIIT. So I am happy to say they

20 outperformed their portfolio by 50 basis

21 points over the -- this quarter and by 38

22 basis points over the last 12 months. And
23 when I was here last time I said they had
24 underperformed by 3 basis points but, don't
25 worry, we expect them to follow the benchmark
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1 and expect them to be up. So we are actually
2 very happy that they have done so, though it's
3 been a quiet month -- quarter for new
4 investments. But we should see that
5 increasing as we get to the new allocation we
6 had previously talked about.

7 And then last if we go to the final page
8 on page 12, Access Capital Strategies, they
9 underperformed their benchmark by 3 basis
10 points in the second quarter but outperformed
11 by 118 basis points over the last trailing 12
12 months. So this is very good for us. They
13 didn't make a lot of investments over this
14 last quarter, but they continue to manage the
15 single-family home portfolio to ensure that
16 it's free of predatory equity.

17 And with that, I will turn it over to
18 private equity.

19 MR. KADZIELA: Good morning. I will be

20 walking you all through the private equity
21 quarterly report for the quarter ended March
22 31st, beginning in the total fund overview,
23 the --

24 MR. ADLER: Which book and which page?

25 MR. KADZIELA: The first book we were

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1 previously using, page 24. And as a reminder,
2 private equity is on a three-month lag. So on
3 page 24, we show the total portfolio overview
4 of performance. As of the first quarter, the
5 private equity portfolio had a market value of
6 approximately 2.8 billion which represents 4.7
7 percent of total plan assets relative to a 6
8 percent target. In addition, the unfunded
9 commitments were about 2.1 billion, which
10 results in a total exposure of 5 billion to
11 the asset class. As of March 31st the plan's
12 since inception net IRR, which is the top
13 line, was 9.47 percent and the net investment
14 multiple was 1.34 times.

15 Let's now turn to the agenda package for
16 a more detailed look at the quarterly results.
17 It's in the big book which also begins on page

18 24. And here we have a snapshot of your
19 portfolio and the quarterly performance. So
20 once again as of March 31st, Teachers had 5.7
21 billion in active commitments across 96
22 million managers and 148 funds. Over the
23 quarter, the market value increased by 98
24 million. And if you look at the bottom of the
25 table, you will see that the portfolio's since
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1 inception IRR increased 17 basis points from
2 9.3 to 9.47 percent, while the net total value
3 multiple remained steady at 1.3 times.
4 If we turn to page 27, you can review
5 the portfolio returns over various time
6 periods and the relevant benchmarks. Since
7 inception, the portfolio has generated a 9.47
8 percent net IRR lagging the program's
9 benchmark which is the Russell 3000 plus 300
10 basis points by 380 basis points. And on a
11 one-year basis, the portfolio generated a 9.43
12 percent net IRR which does trail the program's
13 benchmark by 589 basis points due to the
14 continued outperformance of the public
15 markets. However, given the long-dated nature

16 of the asset class, we believe that the since
17 inception figures are the most relevant.
18 Turning to page 29, you will see the
19 portfolio performance broken up by strategy
20 and you can see that special situations and
21 turnaround as well as large buyouts and
22 secondary strategies continue to perform well
23 for Teachers.
24 On page 31 you will find a summary of
25 the portfolio's quarterly cash flows and you
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1 will notice that the portfolio has been
2 increasingly cash-flow positive, especially in
3 the latest quarter as distributions from
4 partnerships exceed drawdowns.
5 And, lastly, I would like to turn to
6 page 32 to review the portfolio
7 diversification. Here you can see that the
8 portfolio is diversified by strategy which is
9 the first pie chart in the left with buyouts
10 representing the largest exposure, 54 percent
11 relative to a 60 to 85 percent target. And we
12 expect this exposure to increase as we source
13 and commit to high-conviction buyout managers.

14 And on the bottom in terms of geography at the
15 portfolio company level, you will see that
16 North America represents the largest exposure
17 at 81 percent, Western Europe at 14, and the
18 rest of the world at 5 percent. We also break
19 out New York State and New York City exposure
20 here. And in terms of market value, 8 percent
21 of Teachers' portfolio is in New York State
22 companies and 4 percent is in New York
23 City-based companies.
24 And with that, I will open it up to any
25 questions.

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1 MR. EVANS: Any questions for PE team?
2 Any questions?
3 Thank you. We will turn to the real
4 estate group, Real Assets.
5 MS. LONDONO-VALLE: Good morning. So I
6 am going to be doing the same thing that
7 Eneasz just did. I will walk you through the
8 real estate portfolio. It's going to start on
9 page 28 in your fund overview.
10 MR. ADLER: Page 28 of which?
11 MS. LONDONO-VALLE: This one, the fund

12 overview. And then we will turn over to just
13 give you some additional highlights from your
14 agenda package.

15 So as of first quarter, the real estate
16 had 1.5 billion in total market value. That
17 represents 2.6 -- that's the top line, by the
18 way. Sandy, I see you looking. That
19 represents 2.6 percent of your total plan
20 assets. That is in the top line. The top
21 line is the real assets which includes real
22 estate and infrastructure, so the middle line
23 I guess. And your portfolio since inception
24 has generated a 9.3 percent net IRR and a 1.3
25 times multiple.

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1 And if you can turn to page 47 of the
2 agenda book, that's the big thick book, I will
3 just give you some additional highlights.
4 On page 1, the real assets had an
5 allocation of 6 percent or 3.6 billion. And
6 as of March 31, 2015, the portfolio was funded
7 at 1.5 billion or 2.6. On a funded and
8 committed basis, it had 2.4 billion or 4
9 percent across 45 investments and 35 managers.

10 During the quarter, the portfolio achieved a
11 4.3 total return on a weighted -- on a
12 weighted-time basis and it is comprised of 1
13 percent of income and 3.4 in appreciation.
14 The net return was 3.3 percent. On a rolling
15 one-year basis so yes, sorry, on a one-year
16 rolling basis the total return on basis was 15
17 percent. And the benchmark return is -- is
18 100 basis points premium over the ODCE net for
19 a full-market cycle. And this benchmark is
20 exceeded over the one year, five years and ten
21 years and since inception periods.

22 On page 2, on a funded and committed
23 basis you will see in the graph that the
24 core/core plus and the noncore portfolios are
25 within their targets of 40 to 60 percent. The

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1 core/core plus represents 966 million or 42.7
2 percent of the total portfolio and the noncore
3 is at -- is 1.4 billion for 58.1 percent. The
4 remainder is emerging managers, the portfolio
5 which is 29 million or 1.2 percent.

6 If you skip to page 5, you will note
7 that the portfolio is well-diversified both by

8 property type and by geography. And if you
9 look at the bottom graph -- do you have any
10 questions? If you look at the bottom graph,
11 the Northeast section there is a little
12 triangle that represents the New York City MSA
13 and the Teachers' portfolio which is at 18.5
14 percent. And, again, since inception the
15 portfolio has achieved 9.3 percent net IRR and
16 1.3 multiple.

17 If you have any questions --

18 MR. ADLER: Any questions for, Janet?

19 Thanks, Janet. Turn it to

20 infrastructure now.

21 MS. NIKOLOVA: Good morning. So I will

22 start, as my colleagues, with the total fund

23 overview book.

24 If you can look on the top of page 28

25 you will see a line for infrastructure where

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1 you see the total commitments for Teachers are

2 270 million, the contributions are 65 million,

3 the market value is 67 million, and the net

4 IRR is 14.93. As I mentioned before, we will

5 continue to mention for at least a few more

6 meetings the results are great, but they are
7 not very meaningful because the program is
8 very -- in very early stages. It's still
9 small, developing in its very early stages, so
10 we still need to see how the funds would
11 perform over time.

12 With that, we can move to the book with
13 the reports and other materials. Just to
14 compare on page 61 the portfolio performance
15 versus benchmarks, again the benchmark for
16 infrastructure is CPI plus 4 which was 5.6.
17 So we are comparing the 4.9 to 5.6 benchmark
18 and it's a pretty good overperformance, but
19 again not very meaningful for now.

20 If you can, please turn to page 70 of
21 the same book. What I wanted to point out is
22 how the portfolio is developing in terms of
23 geography and sectors with the same caveat of
24 still being in early stages. You can see that
25 right now the portfolio is very focused on

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1 North America. That's pretty much the West 62
2 percent and Europe 38 percent approximately.
3 In terms of the sectors it's primarily focused

4 on renewables right now with 62 percent
5 approximately, transportation
6 17 -- I am giving approximate numbers, 17.4
7 and energy 16.5. So diversification also
8 appears to be building up nicely, still a lot
9 of room to grow.

10 And then the last page of the report,
11 this is page 71, gives you the risk management
12 matrix and just walks you through performance
13 versus benchmarks, the diversification, also
14 managers' diversification or the parameters of
15 the program, and one metric that I did want to
16 mention is leverage. According to the
17 program, the leverage could be up to 65
18 percent and you are well below that number
19 which is positive credit. Positive decreases
20 the risk.

21 With that, I conclude my comments.

22 Questions?

23 MR. KAZANSKY: I have a question. What
24 is our allocation for infrastructure?

25 MS. NIKOLOVA: So the allocation is

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1 actually a three-assets level. This is how it

2 was approved. We have a separate policy so we
3 have separate parameters, but there is no
4 allocation for real estate or infrastructure
5 separately. It's all at the real assets
6 level.

7 MR. EVANS: We are going to visit that
8 in our asset allocation discussion later this
9 fall.

10 MR. KAZANSKY: Because I am looking at
11 \$370 million commitment isn't that much and we
12 have only actually contributed a fraction of
13 that. Are we -- why is that? I mean, is
14 there -- is there more opportunity out there
15 that we are just not finding or --

16 MS. NIKOLOVA: Right. So -- well, you
17 may recall is that when we started investing
18 in infrastructure, the discussion was we find
19 that infrastructure is a relative new asset
20 class. So the way we talked about investments
21 and presented it to the plans is around two to
22 three investments per year.

23 And as you also know, we primarily
24 fund -- invest through funds right now. We
25 are trying to look at some co-investments, but

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1 this also takes time because they are executed
2 alongside existing managers. So it's kind of
3 like you need to have managers, they need to
4 start investing when these kind of investment
5 opportunities come. So it's -- the deal flow
6 on infrastructure is a little bit different
7 just because the universe is different and the
8 maturity of the funds is different. The first
9 year, we did three funds in infrastructure.
10 Last year, we did one which was related to the
11 deal flow in the sector. We saw a lot of
12 bank-related funds, et cetera. We looked at
13 many things, many things and brought for your
14 consideration. We are looking at a very
15 strong pipeline. We have a co-investment that
16 we are working on signing an NDA for, so there
17 are more opportunities coming. And this
18 year do a strong -- stronger pipeline than
19 last year.

20 MR. KAZANSKY: Great. Thank you.

21 MS. MARCH: And I would like just to say
22 to my colleague who asked that question, the
23 problem is that this great country is not
24 capable for or does not want to do what they

25 have done in Canada and what they have done in
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1 Australia. And, therefore, unfortunately
2 there are not products that we can invest in.
3 And I don't know how we as an institution get
4 involved with other institutions like ours to
5 see that they developed the products, because
6 we do live in a country that does need a lot
7 of rebuilding. And the problem is they don't
8 want to do it unless they can probably do it
9 the same way we deal with private equity and
10 that's not what we want to do.

11 So I don't know what we do when we
12 finish correcting the world on fees. Can we
13 please correct the world on infrastructure so
14 that David doesn't have to ask that question,
15 because we all sit here at this board and we
16 want to do it. They just -- the investment
17 world has not yet decided in this country that
18 they are ready to do it. And I don't know
19 what we do to make them be ready to do it
20 because as -- as a fund we have absolutely
21 committed ourselves to it, but we just can't
22 find the investment.

23 MR. EVANS: Sandy, you should feel
24 comfort that we are actively working with the
25 other large pension funds in this country to
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1 look for mechanisms to invest in
2 infrastructure. Petya spends a good bit of
3 time with many of the major pension funds
4 here, in Canada, and we are involved in an
5 Australia fund and so we very much want to
6 find investments in infrastructure that meet
7 our return in volatility needs. I think as
8 you heard me say many times, infrastructure is
9 a wonderful or potentially is a wonderful
10 asset class for a pension fund because it
11 protects you from the types of inflation risks
12 that we have with our liabilities. And so we
13 are very anxious to find productive
14 infrastructure investments, but as you can
15 appreciate we are also very disciplined in
16 making sure we only do so in terms that
17 benefit the Teachers in New York City. And I
18 know you want that as much as we do.

19 MS. MARCH: Right.

20 MR. EVANS: But Petya and her team have

21 been extraordinarily disciplined. They have
22 looked at everything and talked to everybody
23 and even some situations where we got all the
24 right partners, but the deal just didn't have
25 the right terms. And we will keep going, we
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1 will keep working with everybody. We are
2 committed to it.
3 MS. MARCH: Maybe we can convince in
4 this great State of New York, someone to come
5 up with an investment so we can prove the
6 power of this state and we don't always have
7 to hear about the communities that the lights
8 go out on. And I know you have -- there is no
9 doubt that we are in -- it's those in this
10 room want it. It's those people out there who
11 can't make enough money on it and are not
12 willing to do it.

13 MR. EVANS: We will continue to fight
14 diligently to find these kind of investments.

15 MS. MARCH: Together we will do that.

16 MR. EVANS: Great, Petya.

17 I will turn now to the July performance
18 review. I want to do this quickly. It's the

19 foldout version.

20 I am going to go quickly to page 28 so

21 you can see the performance for the month.

22 First, I will have you go -- if you look at

23 fiscal year ending 6/30/15, it's the seventh

24 line over all the way on the bottom, it says

25 total Teachers' return was 2.99. I am scoping

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1 into that because if you will remember from

2 the last piece, that's the same time period.

3 The 2.99 is the gross of the expenses of the

4 21 basis points for the expenses, so this

5 whole report is still on that gross basis.

6 Now, we go over to the trailing one month and

7 you can see the Teachers' portfolio is up 45

8 basis points for the month versus the

9 benchmark at 65 basis points. We have the

10 detail below it.

11 I will turn it quickly to page 30 where

12 we can take a look at the adjusted policy

13 weights. You know, this is the end of July

14 entering into the turbulence in August and you

15 can see we went into it in exactly the same

16 fashion that we have been in the last couple

17 of months. Pretty much neutrally weighted
18 across the equity sleeves and in fixed income,
19 underweight long-duration assets in core fixed
20 income and inflation linked, and overweight
21 what is referred to as cash here which is
22 really anything less than four years. I won't
23 take you to the footnotes of the main report,
24 but if you look at this same slide in the main
25 report for the June quarter it shows the
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1 duration or interest-rated sensitivity of the
2 combined portfolio of the long and short
3 assets in the Barclays Ag. You will see we
4 fairly neutral to Barclays Ag, so our interest
5 rate sensitivity is no longer or, you know,
6 greater than the general bond market. While
7 that's the right thing for us to do very long
8 term, that's why we have the core plus 5
9 portfolio. During this environment, we think
10 it makes sense to strap it down to a neutral
11 weight. So nothing has changed in that
12 respect.
13 Now, I am not going to go through all
14 the market stuff here because it became out of

15 date quickly in August and I did the same
16 thing Chris did. And, I apologize, we should
17 have coordinated more because I got some of
18 the same slides that he does. And of course
19 Chris working for Rocaton, he has got fancier
20 graphics than we do.

21 MS. MARCH: That's why we have him.

22 MR. EVANS: I know. If I had known, I
23 would have gotten his slides rather than
24 printing out the Bloomberg stuff. Shows you a
25 lot of the same things. What I had the team
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1 do is just update these pages say yesterday
2 for you so you can get fresh numbers. You can
3 see the dollar phenomena that Chris showed
4 you, the slide on the second page
5 trade-weighted dollar, the euro exchange rate.
6 You can you go through these at your leisure,
7 the oil price, the big drop-off that we had.
8 We have got the West Texas Intermediate.
9 I will stop at the same place that Chris
10 stopped on page 5. Just take a look at that
11 volatility. I mean, that's the -- it's the
12 fear index in the market. It's the degree of

13 uncertainty. The market had become very
14 complacent and then suddenly in August it lost
15 its cool. And it lost its cool because the
16 Chinese government couldn't seem to contain
17 their speculative stock market. And what
18 really got people's attention was when they
19 suddenly dropped the value of the currency in
20 light of the pressures that they were facing
21 in the market. They were having to sell
22 massive quantities of U.S. government bonds in
23 order to defend their currency and they
24 finally gave up all of a sudden. People are
25 very suspicious of -- the market is very
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1 suspicious of the manner in which they are
2 going through this, the lack of transparency,
3 some of the bizarre statements that were made
4 in recent days about whether they have given
5 up trying to support the markets so now they
6 are going to arrest all the folks that are
7 perpetuating the decline in the markets.
8 These are not the sort of things that give the
9 Western World confidence that the Chinese
10 authorities are making a transition to a

11 market-based economy.

12 And, you know, I am being funny, but

13 it's not really a funny matter. Because if

14 the Chinese don't make this transition and

15 they don't effectively move from an industrial

16 export economy to a consumption-based economy,

17 the incremental growth in the world is going

18 to take a hit and we are all very vulnerable.

19 We have got nice little slow growth situation

20 going up in the U.S. and Europe is trying

21 mightily to use the same tools. If China

22 really decelerates, we have got a problem in

23 terms of global growth and that's why the

24 markets are so spooked. And, quite frankly,

25 nobody has good data. Nobody has good data

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1 and that's causing anxiety.

2 Now if you are short-term trader, this

3 is a nightmare, this is an absolute nightmare.

4 You could be out of business tomorrow. We are

5 driving an aircraft carrier. It's -- it's

6 built to deal with choppy waters. We are on a

7 long-term journey here. We change direction

8 very slowly. We are just as focused on all

9 these issues as everyone else is, but we are
10 not panicking. We are not changing our
11 strategy. We will evaluate it on a regular
12 basis just like we always do. We rebalance,
13 that's our policy. And we will continue that
14 same policy. I am going to try to keep that
15 asset allocation portfolio looking just like I
16 showed it to you every month. And, you know,
17 that's it.

18 It is really getting crazy out there
19 with the markets. It's not necessarily bad
20 news if you are long-term investor as we are.
21 You suddenly -- we have gone from an
22 environment where you weren't getting paid to
23 take risk at all because people weren't
24 worried about risk. You can see right on this
25 page, people weren't worried about risk and
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1 with all the money sloshing around from the
2 central banks they were perfectly happy to bid
3 up equity prices.

4 Well, let's have a look at what happened
5 over the past couple of days. You can see it
6 on page 8 the anxiety in the yield spread so

7 how much more interest you people demand for
8 marginal companies high-yield companies or
9 high-risk companies, you can see back in 2008
10 and 2009 suddenly they demanded enormous
11 premiums. 2011 the last time the volatility
12 spiked, it shot up to 800 basis points and
13 here it's shooting up 400 basis points and
14 climbing and the investment grade is even
15 going north. It's not the same kind of huge
16 move, but you are seeing an increase. What
17 does that mean? When Teachers said that's
18 cash to invest, we are getting paid more to
19 take the risks, the credit risks that are
20 vetted here. That's not all bad news. There
21 is bad news in the bonds we had getting marked
22 down. But if we are consistent in our plan,
23 we win in the long term.
24 If you turn to the next page, you can
25 see the equity markets. And we view the price
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1 being paid here by the blue line, the multiple
2 of earnings that we are paying for share of
3 stock and it's been up in the 20 range. You
4 can see it's 18 to 19 range and then it just

5 dived down to 17.1 at the end. Chris showed
6 you a smooth sort of normalized PE. This is a
7 more raw version. I think Rocaon does some
8 of the best work out there in terms of
9 valuation on various asset classes, so
10 it's -- its charts are really worth paying
11 attention to. This just makes the raw point
12 that stocks are getting cheaper. They are
13 cheaper than they have been in a while. They
14 are still not cheap. They were cheap in 2010
15 and 2011.

16 And the other charts I am not going to
17 go through, but you can go through the various
18 sectors of the market what's happening to
19 those prices. And nice chart on page 12 shows
20 you the relative performance of the U.S.
21 market, Russell 3000 in weight versus EAFE in
22 red and emerging markets in yellow. As you
23 can see, emerging markets are the ones that
24 have really been clobbered during all of this
25 anxiety. I won't go through it, but on the
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1 next page you can see the percentage change in
2 the indices over the month. Chris went over

3 this, so there is no use going.

4 You might be interested in the last page

5 which is, what does it all mean? This 57,856,

6 where is Robert? That snapshot was taken on

7 the 31st.

8 MR. FENG: On the system market value?

9 MR. EVANS: Yes.

10 MR. FENG: Yes, I believe so.

11 MR. EVANS: So it says July 31st in the

12 bottom. July 31st was 60.36. We did an

13 estimate, it's an estimate taking it up to the

14 end of August just so you can see what's the

15 dynamic been on the portfolio. And that just

16 gives you a sense.

17 Finally, someone had asked me about

18 this, you can handle the basket stuff in

19 public session, right? The -- on the next

20 page which is the back there, you see the

21 basket summary. One of you had asked me how

22 much capacity do we have after all this

23 craziness, has it been eaten up by the

24 denominator effect of the market going down.

25 We took this snapshots on August 26th and

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1 still had 6-1/2 percent of capacity left in
2 the portfolio.

3 MS. MARCH: So let's hope it doesn't go
4 down any more.

5 MR. EVANS: We have got a ways to deal
6 with. But we are really focused on this
7 because it's sort of an artificial constraint
8 sort of put on us by the state and we will
9 continue to monitor it.

10 That does it for me on this part of the
11 agenda. I am happy to answer any questions
12 that you might have.

13 Okay, we will now turn to Mike Garland
14 who is the education special entree for today
15 and he is going to talk to us about corporate
16 governance and responsible investment.

17 MS. MARCH: May I say something about,
18 Mr. Garland. As the employees' representative
19 on the proxy committee, it is truly a pleasure
20 to have such a knowledgeable person working in
21 that area. And as someone who has been
22 involved with it for a while, it's always
23 something that I learn whenever I have to
24 learn with Michael Garland. So welcome, Mr.
25 Garland.

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1 MR. GARLAND: Thank you. Good morning
2 to everyone. That was a very, very, very kind
3 introduction and I appreciated the invitation
4 to do an overview of our program, what we do,
5 why we do it. And to be fair, some of the
6 long-serving trustees can probably give this
7 presentation. And I know even some of the new
8 trustees are already familiar and have been
9 briefed on some of the initiatives, so we will
10 step back a little.

11 This is really just an overview without
12 diving into some of the more exciting work
13 because there is a lot we do that doesn't have
14 the same kind of profile, but is critically
15 important to the funds. So I want to make
16 sure does everyone have -- I put together a
17 PowerPoint. So let's start on the first page,
18 just an overview of the program. First and
19 foremost, our responsibility is to fulfill the
20 funds and the fiduciary's duty with respect to
21 voting proxies. The funds long ago made a
22 decision to retain the voting authority and
23 not allow the managers to vote on the domestic

24 portfolios. So you hold nearly 3,500 U.S.

25 public companies. We have a team that

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1 votes -- every company has to have an annual

2 meeting every year, vote on directors,

3 executive compensation, other management

4 proposals as well as shareholder proposals.

5 It's roughly 30,000 individual ballot items a

6 year and we vote those -- cast those votes

7 under the guidelines by the proxy committees

8 of the board.

9 In addition, we exercise the funds'

10 ownership rights. We are actively long-term

11 owners. We try to strengthen corporate

12 governance of portfolio companies and promote

13 sustainable business practices and sort of the

14 scope of responsibilities within our team.

15 In addition to proxy voting policies and

16 implementation, by the way, we also oversee

17 the policy, but not the implementation with

18 respect to the global proxy voting guidelines

19 which is something we are looking at as well.

20 Engaging portfolio companies. And I see

21 here both routine and through shareholder

22 initiatives, routine engagements. We may talk
23 to a company about a particular proxy vote
24 relatively routine engagements. I distinguish
25 that from shareowner initiatives where we come
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1 to the board and we are advocating for a
2 specific reform or filing a proposal at a
3 company. That's the advocacy role.
4 Institutional investor collaboration.
5 We have both formal collaborations where we
6 are members of a Council of Institutional
7 Investors and Ceres in other groups, but also
8 informal. We work very closely and
9 increasingly closely with our peers, large
10 asset owners both here in the U.S. and our
11 investment managers in some cases and abroad.
12 We also engage with our regulators.
13 Primarily the SEC and securities regulators,
14 but it can be the EPA. If we have a view
15 about a reform there, it's important that the
16 investor voice be heard. And then additional
17 responsible, investment activities that we
18 either lead or are resourced within BAM to the
19 asset classes and other staff and support

20 their efforts.

21 We have an eight-member team. It was
22 seven until a few months ago. We recently
23 added Scott Zdrazil. Stand up for a moment.

24 MR. ZDRAZIL: Good morning.

25 MR. GARLAND: We are lucky to have

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1 Scott. He ran the corporate governance team
2 at Amalgamated Bank, one of your investment
3 managers. He brings a lot of necessary
4 capacity as we try and work more closely
5 externally both engaging with other investors
6 as well our portfolio companies.

7 Turning to the next slide, why it
8 matters, why is what we do important? It's
9 beyond just your fiduciary responsibility. As
10 you well know, you are long-term investors
11 both a reflection of your time horizon. You
12 know your actuarial time horizon is decades,
13 but it's also your investment strategy. So
14 more than 80 percent of at least your U.S.
15 public equities are indexed. And so an active
16 manager who doesn't have confidence in
17 management or is concerned about a board,

18 can -- they call it the Wall Street walk. If
19 you are invested in Enron and you get
20 concerned, you walk, you sell your shares.
21 You can't do that. So the only way that we
22 can protect and create value within that
23 portfolio is to actively engage in portfolio
24 companies on the quality of the board, the
25 structure, and levels of executive pay, et
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1 cetera. So the goal is to manage risk. At
2 minimum, I would say it's a risk management
3 strategy hopefully to help create long-term
4 value. And there are various sets of
5 engagement approach and tools that we use to
6 do that.

7 Next slide, some of the overall issues
8 and themes. First and foremost is always the
9 board of directors. We engage portfolio
10 companies on a broad range of issues, but at
11 the end of the day we rely on the board to
12 represent our interests and to oversee
13 management over the long term. But we do
14 engage on the independence, accountability and
15 the composition of the board and composition

16 really speaks to the diversity and the
17 quality, is it the right people with the right
18 range of skills and experience. Executive
19 compensation, both the level of the pay. It's
20 critical not only excessive pay, I know it
21 sort of violates people's sensibilities, but
22 it's the incentive structure within the
23 company. People do what you pay them to do,
24 so you want it aligned with long-term
25 sustainable performance. Again, focused on
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1 diversity within the workplace. The funds
2 have a long history of advocating for worker
3 and human rights issue, engage on climate
4 change risks and other environmental risks,
5 and have been long been active in promoting
6 the disclosure of corporate political
7 spending.
8 Turn to the next page. I just want to
9 sort of give a sense of what I call the
10 continuum of U.S. pension fund activism. And
11 Teachers and the New York systems, frankly,
12 have long been well to the right on this
13 spectrum. And, in fact, New York City among

14 the institutional investors community is
15 probably the most active historically filing
16 shareholder proposals specifically. I want to
17 be clear that's one tool. And we try to
18 broaden the toolkit, but we submit
19 shareholders proposals. We have actively
20 opposed the election of directors; you see the
21 vote no campaign. From time to time you
22 served as the plaintiff in litigation.
23 Running director candidates is somewhat
24 aspirational. I am not sure anyone has really
25 been able to do it, but really thanks to
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1 the -- really the leadership of New York this
2 year. I think that's something that is
3 something that we can contemplate in the
4 relatively near term. And I will speak a
5 little bit about that in a minute, but come
6 back to the proxy committee soon.
7 And just to put some things in context,
8 there is really a long history of leadership
9 and collaboration with the funds and the
10 comptroller's office within the institutional
11 investor community. So it was I believe

12 Harrison Goldin co-founded the Council of
13 Institutional Investors in 1985. We are
14 active members. I co-chair the activism
15 committee at the council. Comptroller
16 Holtzman I believe co-founded Ceres, which was
17 originally called the -- I think it was the
18 Coalition for Environmentally Responsible
19 Economy. It's no longer an acronym. Within
20 that, we are part of something called the
21 Investor Network on Climate Risk. It's a
22 subgroup within a group that focuses largely
23 on climate change and environment, but
24 sustainability broadly from an investor
25 perspective. And we are an active member and
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1 Comptroller Stringer actually sits on the
2 board of Ceres. And that's a formal board
3 501c3 and I represent him on that board. So
4 those are what I consider our formal
5 collaborations.
6 I mentioned just through the
7 shareholders proposals and other activities,
8 TRS and other funds have very long history of
9 promoting individual reforms at individual

10 companies. The McBride principles New York
11 City was a leader on, some sexual
12 nondiscrimination companies. And just to give
13 you a flavor in our active participation in on
14 going informal collaborations, we are part of
15 a human capital working group largely led by
16 the UAW VEBA with a lot of big pension funds.
17 And this we are not really promoting a
18 specific reform, but started engaging
19 companies as human capital is a broader frame.
20 It's not worker rights or diversity. It's if
21 you think about management has to manage their
22 financial capital, their physical capital,
23 plants and equipment and the environment and
24 human capital in order to create value, so how
25 do companies think about their workers as an
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1 asset to drive value creation, not just a cost
2 to be minimized. What are the methods they
3 use to measure that, how does the board
4 oversee it. And this is part of a learning
5 exercise for us to instill best practice as
6 well as to engage companies.
7 And then the Carbon Asset Risk

8 initiative, which is a very large initiative
9 organized by Ceres and Ceres' sister
10 organizations in Europe and Australia, where
11 we co-signed a couple of years a letter to I
12 think north of 50 of the largest fossil fuel
13 companies in the world, U.S. and non-U.S., and
14 asked them to disclose risk scenarios under a
15 business as usual under one scenario and
16 another scenario of the global or political
17 ilk to keep climate from warming more than 2
18 degrees Celsius. And what that means for
19 their business plan is, frankly, the price of
20 the carbon. And we remain an active
21 participant in that group.

22 And finally and most importantly in
23 terms of the moment, we are the leader of the
24 Board of Accountability Project which we
25 launched last fall to try and roll out proxy

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1 access, the ability of shareholders to
2 nominate directors to board going company by
3 company. Since we failed over the past 15
4 years to get the SEC to enact -- actually, we
5 succeeded in getting the SEC to enact a rule,

6 but the Chamber of Commerce and business
7 roundtable viewed it and overturned and we got
8 frustrated waiting for them to reissue the
9 rule. Notwithstanding the history, I think I
10 can objectively say even with my bias it's the
11 most successful and consequential campaign
12 that we have launched today and, frankly, has
13 moved much more quickly than I think we could
14 have imagined in our best case scenario last
15 fall.

16 If you turn the page, this is just a few
17 headlines to give you a sense. And I will be
18 coming to the proxy committees probably early
19 next month, if not sooner, to give a full
20 report on last year and make a recommendation
21 for going forward. I know that in the past
22 couple of years the chair has invited me to
23 report out and give the proxy committee report
24 to the full board so, you know, we can go
25 deeper into the initiative.

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1 I am happy to respond to questions
2 today, but I think the expectation --

3 MS. MARCH: I don't have a question. I

4 just want to add one thing if I can to this
5 because I do believe that apartheid in South
6 Africa, that the two systems in this city
7 played a huge role in that when we divested
8 our assets in those people who would not
9 uphold. So I just wanted to say that. It was
10 this system and NYCERS who did that. And I
11 just wanted that added to the list of what our
12 institution has done led by the comptrollers.
13 There is no doubt about that. If Harrison
14 Goldin didn't start it with CII -- and each
15 controller after that picked it up and carried
16 it through and it has been a wonderful thing
17 that we have done to move our society forward.
18 So I don't mean to -- I just wanted to add
19 that.

20 MR. GARLAND: I am going to add that on
21 this slide for the presentation to other
22 boards. Absolutely a fair point and very
23 visible within the investor community and
24 remains so, so absolutely.

25 MR. EVANS: There is a proud history of
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1 the corporate governance in the cities as you

2 point out, Sandy. And I know this board is
3 very interested to see that we act
4 cooperatively with other -- collectively with
5 other large pension funds. Nowhere is that
6 more evident than corporate governance. And I
7 have to say that although we are participating
8 in all fields with other leading pension
9 funds, there is no where that it's more clear
10 that New York City is a leader than in
11 corporate governance. Proxy access has
12 absolutely captured the spotlight and set the
13 agenda for the whole corporate governance
14 world and they are very much working off the
15 wind of Mr. Garland who has done an
16 outstanding job representing the city on the
17 global stage.

18 MR. GARLAND: One other point on that I
19 want to make. We do have a long history of
20 collaboration, but we have also -- because we
21 have often engaged on issues that were we were
22 somewhat unique in the public fund community
23 engaging in human rights issues, so we have
24 often aligned ourselves with some of the
25 smaller socially responsible funds. And in

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1 order to move something that's as contentious
2 as proxy access, the boards are very
3 resistant. We are large, but ultimately
4 alone. We are not large enough, so we are
5 working very hard now to deepen and broaden
6 our relationships with some of the biggest
7 investors in the country and the world. We
8 have always had good relationships with
9 CalPERS and CalSTERS. We are working more
10 closely with them. We have developed a good
11 relationship with Deutsche Bank, working with
12 some investment managers at TIAA-CREF in a
13 much closer way than we ever have
14 historically. I think with the addition of
15 Scott, it allows us to do more than that. So
16 I think we are able -- we are building toward
17 and already able to hit above our weight
18 class. And so we are going to continue to do
19 that because, you know, it's one thing to ask
20 a company for additional disclosure to adopt a
21 policy; it's another thing to walk in and say
22 we want the right to name -- nominate
23 directors for election to your board. And so
24 that's one of our focuses.

25 Finally, I just want to talk on the last

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1 slide just briefly on some of the other
2 responsible investment activities beyond the
3 corporate governance and portfolio engagement.
4 Responsible investment surveys were a resource
5 to you and throughout BAM, so a great example
6 the asset owner disclosure project is a
7 nonprofit group that goes out and evaluates
8 the 200 largest asset owners in the world and
9 how they are responding to climate change.
10 They are going to rate you whether you respond
11 to their survey or not. In 2013, TRS received
12 a D rating and was ranked 55 out of 200. We
13 worked with you this year to respond to that
14 survey. You moved from 55 to 20, received an
15 A rating with triple A being the highest, but
16 proud -- and it wasn't necessarily that you
17 were doing anything differently. It was that
18 they didn't know what you were doing. And
19 they went to your website and I told them a
20 lot of the information on the activism on our
21 website. That wasn't enough, so we responded
22 to the survey. So that was one example. PRI

23 survey, we stand ready to help for the funds

24 of the members. I know that's NYCERS.

25 Responsible contractor policy, we are

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1 working with other BAM staff to assess and

2 benchmark the existing policy and to benchmark

3 with peer best practice, because I know there

4 have been a number of requests recently that

5 caused us to look at the current policy and

6 see if there maybe a need to update it. We

7 think if we update the RCP, it can help

8 mitigate investment and reputational risk by

9 defining expectations of fund managers for

10 labor law compliance and provision of fair

11 wages and benefits and also provide a roadmap

12 for stakeholder roles under the policy when

13 issues arise.

14 And then finally the investment manager

15 ESG questionnaire where investment managers,

16 part of the due diligence they answer a set of

17 questions, a subset of those speak to how they

18 think about non-financial risk, whether it's

19 environmental or human capital risk. And we

20 help to review those responses and to provide

21 feedback to BAM during searches for that.

22 So that's a quick overview. I am happy

23 to go deeper on any pieces of it that you

24 would like or any questions.

25 MR. KAZANSKY: One thing I would like to

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1 say without trying to heap too much additional

2 praise on what you are doing is that, at the

3 NCPERS conference earlier this year you had

4 the opportunity to speak to -- I think it was

5 over 500 different public pension systems.

6 And the brief presentation that you gave,

7 because you had to catch a plane to fight some

8 war somehow --

9 MR. GARLAND: I had to go to a

10 shareholder meeting on one of the proposals in

11 Houston.

12 MR. KAZANSKY: -- was really received I

13 would say better than just about every other

14 presentation there and was a great publicity

15 for what we are doing here in New York, but

16 also really galvanizing the systems throughout

17 the country. So great work.

18 MR. GARLAND: Thank you.

19 And for others, that was really focused
20 on the board and accounting trying to get
21 other investors to understand why it was
22 important to be supportive. So I appreciate
23 the trustee's support for approving it,
24 because it was and remains an ambitious effort
25 just the number of meetings we had to cover
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1 and I want to mention we received significant
2 support. When we launched, we did all these
3 proposals. You did it. It would have been
4 difficult to move it as quickly as we did
5 without some support from big funds.
6 And I want to single out CalPERS in
7 particular. If a proposal goes to a vote, and
8 most of these did, we have to show up at the
9 meeting to present it or the vote doesn't
10 count. CalPERS went to dozens of meetings for
11 us, so we didn't have to send people to
12 different meetings. We may have to send more
13 out this year, but I was going to say save
14 this for the proxy committee meeting.
15 But the SEC staff, they have an economic
16 research unit. And because we chose to

17 announce all 75 in the initiative on one day,
18 it allowed them to do an event study of the
19 impact, the SEC. So this isn't anyone with a
20 bias concluded that the launch of this
21 initiative had a abnormal positive impact on
22 the performance of the 75 focus companies by
23 .5 percent. 50 basis points return and they
24 said it might have -- it would be more
25 efficient probably if there was a universal
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1 rule because this may not have picked the
2 right companies or the companies that needed
3 the most were adopted, both of which
4 reenforced our view we would rather have the
5 universal rule, but in the meantime we are
6 going to do what we can to protect.

7 MR. EVANS: Thanks, Mike.

8 MS. MARCH: Thank you so much.

9 MR. ADLER: Thank you, Mike.

10 MR. EVANS: We wish we had, you know,
11 such rosy things to report on every
12 educational session, but we are pleased to do
13 that. I will give you quickly an asset
14 allocation update and Chris may want to add

15 something to it.

16 As you know, you all voted for us to
17 begin the periodic review of our asset
18 allocation. We were able to get similar votes
19 in all five of the cities' pension funds. And
20 we began to meet over the summer. We had one
21 meeting where all consultants were in
22 attendance. We got everybody in the room and
23 the idea was that we were going to agree on
24 methodology, agree on ways that we would
25 approach the problem. I have to tell you that
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1 your consultant, Rocaton, played a leadership
2 role in there and continues to play a
3 leadership role as we bring this all together.
4 They have a very fine asset allocation team
5 and we are relying on them in a
6 disproportionate way as we do this.
7 As we move forward, I am -- my staff and
8 I are going to have two separate meetings with
9 each of the five consultants. I have already
10 had that meeting with Chris and Robin and
11 their asset allocation team. I have had the
12 meeting with all the other consultants except

13 for one and we are further refining the
14 approach. We will have a second meeting in
15 September/early October with each of the
16 managers again further refining, making sure
17 we are all looking at the same thing. Then we
18 will have another meeting probably in October
19 when all five of the consultants come back
20 together and we will wrestle out the various
21 proposals that will be given to the five
22 boards. I want to make sure that they are
23 internally consistent, but not so different
24 from each other that we end up with wildly
25 different portfolios. And we will be back to
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1 you hopefully in November with November
2 meetings with a set of options for you to
3 consider for asset allocation for the
4 Teachers' fund.

5 MS. MARCH: Scott, I am assuming at all
6 of these meetings our actuary is there?

7 MR. EVANS: Yes. Sherry was at the
8 first meeting, has been invited to all the
9 meetings. I think not every meeting is value
10 added enough in terms of the new information

11 that's being introduced for Sherry to spend
12 her time on it, but she has been very
13 valuable. And you will see as we move forward
14 that we will integrate the actuary's thinking
15 and some of the sensitivities that she is
16 aware of so that you can get information from
17 both of us in a way that's useful to you. And
18 so we talked a lot about that. But it will
19 help you to understand the relationship of the
20 riskiness of the portfolio to other dynamics
21 that the city is facing and that Sherry is
22 facing.

23 And so if either Sherry or Chris would
24 like to add additional comments to the
25 update --

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1 MR. LYON: I have learned to quit while
2 I am ahead, but I would just want to say it's
3 our pleasure to collaborate. And we feel the
4 process that's put in place by the
5 comptroller's office is working well and is a
6 good way to balance that each consultant has
7 unique insights, but you have one investment
8 advisor in BAM. And so there is a thoughtful

9 plan of that consistency you are looking for
10 as well as trying not to water down Rocaton's
11 view that we are trying to share with the
12 board. So I think it will work well and so
13 far it's in a good place.

14 MR. EVANS: What I am doing is different
15 than what's been done in the past. Rather
16 than taking all the expectations for U.S.
17 markets and sort of homogenizing them and
18 running that through everybody's system, you
19 have very different thoughts with Rocaton
20 versus BUC versus Callan and so forth. What I
21 am trying to do is ensure there is a common
22 process and common lens that we are putting
23 everything through, but Chris and Robin and
24 team are going to come back with different
25 suggestions how we might alter the portfolio
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1 from BUC.
2 Now, I have to make sure that those
3 different suggestions are within reason
4 because if they are too dissimilar, we will
5 lose the purchasing economies that we get
6 across the five systems. So it's a tension,

7 but I would rather do it after we get the full
8 benefit of each consultant's insight and the
9 pairs' trades, if you will, moving out of one
10 asset class into another and the impact on the
11 portfolio and to be able to weigh them and see
12 the various levels of conviction that each of
13 the consultants have. That's why I am having
14 them have sort of a joint process. It's not
15 that typical for them to do it. I have to say
16 they have been extraordinarily cooperative and
17 very helpful.

18 MS. MARCH: Good. And then after the
19 lesson is all prepared, we are going to be
20 ready to learn.

21 MR. ADLER: So I just have a question:
22 When you say you come back to us in November
23 with a set of proposals, so that will be
24 essentially the first opportunity for the
25 trustees to engage on, you know, the -- in the
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1 process?

2 MR. EVANS: You know, that was what you
3 asked us to do is come back with some
4 recommendations. And, you know, we are happy

5 to do that and we are happy to talk in greater
6 depth in an intermediate basis, if you would
7 like.

8 MS. MARCH: If I can pick up on John's
9 feeling I think sitting on this board a very
10 long time, asset allocation was not decided at
11 one meeting by the board. It was an education
12 process for us also. So I think if I am
13 incorrect, correct me, John. I think what
14 John is saying is: As you are preparing the
15 lesson and you have done your weeks or months
16 of work, I do not believe that one meeting is
17 going to be the decision -- I think we have to
18 be educated while you are putting the thoughts
19 together as to how you got to that process so
20 we understand it. Because I think that each
21 of the boards has its own disposition toward
22 what its risk tolerance is and you may come up
23 with one thing and my risk tolerance as a
24 trustee sitting on the Teachers' board may be
25 very different than one of the other four

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1 boards. So I think the only way we can get
2 there is if we are brought along from the

3 first grade to the Master's or Doctorate
4 degree. And it can't be accomplished in one
5 meeting.

6 MR. EVANS: So I think that's terrific
7 and we are thrilled to engage with you in a
8 deeper level over however many meetings you
9 would like to do it and whatever increments
10 you would like and whatever depth you would
11 like to get involved in the process, so I am
12 at your disposal as I know Chris is and Sherry
13 is. And we are happy to -- you know, to have
14 you participate at any level you would like.

15 What I thought made some sense is for us to
16 kind of get through the technicalities of
17 putting these expectations in a consistent way
18 into something that we could put in front of
19 you for you to wrestle with.

20 MS. MARCH: My question is: Are you
21 coming back with one model?

22 MR. EVANS: No.

23 MS. MARCH: Okay. You are going to come
24 back with several different models and then
25 over the course of a period of time, we are

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1 going to be educated on those models?

2 MR. EVANS: Absolutely.

3 MS. MARCH: Listen, I don't want to be

4 in the meetings where you're meeting with the

5 consultants, the actuary and the comptroller's

6 office. Am I correct, John, that's not where

7 you are headed? I want as a board to totally

8 understand what went into the thinking.

9 MR. EVANS: Oh, absolutely, yes.

10 MS. MARCH: Because we come up with

11 different positions on different boards. I

12 don't want a model that's going to come out

13 and say, This is what we have decided is going

14 to be good for us to do because this is what

15 we are going to have the ability to have the

16 lowest fees on.

17 MR. EVANS: Absolutely. It's the most

18 important decision that you make as a board.

19 MS. MARCH: That we make, that's right.

20 MR. EVANS: What our job is, to try to

21 frame the discussion in a way that will be

22 helpful to you in making the decision. And as

23 I said before, we can get into any level of

24 depth that you want. But the framework that

25 we are trying to provide, just so you know, is

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1 to come to you and say here is the current
2 policy portfolio and here is how we could
3 disturb the public or the current policy to
4 increase the return for the same level of
5 risk, one option or to reduce the risk for the
6 same level of return. So there are, you know,
7 three options to consider; the current
8 portfolio, more risk, or less risk.

9 At the same time, we are coming to you
10 and saying here is the passive portfolio, the
11 65/35 passive portfolio, how can we disturb
12 that to get to a position of greater return
13 for the same level of less return for -- less
14 risk for the same level of return and there
15 are options there and what does that mean in
16 terms of risk appetite and how can we look at
17 risk appetite for the portfolio and we will
18 lay it out.

19 The consultants, all of them, are quite
20 expert at serving us in a way that's very
21 useful to you. And we have no intention of
22 coming and saying, We have talked in our
23 closed room and our decision is one, A. It's

24 our job to lay the decision in front of you
25 and help you grapple with it because this is
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1 your decision, not ours.

2 MS. MARCH: It's just my memory tells me
3 it took me three or four months to come to
4 that conclusion because I had a very -- you
5 know, I had the education. And that's what I
6 am saying: If your work is going to take
7 three or four months and then our work is
8 going to take three or four months, it's going
9 to take the whole year. And what I am saying
10 is: If it can be done while you are coming to
11 your conclusions we are simultaneously being
12 educated about why you are going in that
13 direction presented by you at this meeting,
14 that would be very helpful because it wouldn't
15 take us that long if we are doing it
16 simultaneously maybe. Maybe we could do this
17 within four months, if in three of the months
18 while you are working your four months we had
19 some kind of education as it was going along.

20 MR. EVANS: I think it's a good idea.

21 We did an initial education. Why don't we try

22 to come back in October and help you
23 understand the process that we are agreeing on
24 right now so that you are one meeting down the
25 road by the time we come back with the actual
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1 numbers. Sure, that's a good idea.

2 MR. KAZANSKY: Just for me, the comment
3 that you made about effecting purchasing power
4 in the asset allocation work, that interests
5 me a great deal. Because while I have a
6 healthy respect for the other boards and
7 especially the people who sit around this
8 table that serve on those boards as well, my
9 concern is this board.

10 MR. EVANS: Sure.

11 MR. KAZANSKY: And I don't want our
12 asset allocation to be hampered by anybody
13 else. So when you are putting that together,
14 I really want to try to get into the
15 nitty-gritty with that.

16 MR. EVANS: Yes. But I will point out
17 that even though this is the biggest
18 portfolio, that because you have a very
19 similar portfolio to NYCERS and to the police

20 and then fire in diminishing importance, you
21 get much better prices. And so everybody gets
22 better prices because we are able to purchase
23 on behalf of everybody. But no question about
24 it, the sort of economies of staffing, you
25 know, the Bureau of Asset Management becomes
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1 difficult if we were to have completely
2 different philosophies, completely different
3 portfolios. So there is a large commonality
4 that works to benefit everyone, but we
5 just -- that's what I meant in terms of trying
6 to structure. And that's been done in the
7 past too. There are just different ways of
8 doing it. I tried to describe the approach
9 that we are planning to take.

10 MR. KAZANSKY: Thanks.

11 And, Sherry, did you want to say
12 anything?

13 MS. CHAN: I am good.

14 MR. EVANS: Good. That concludes, Mr.
15 Chairman, our public remarks for today's
16 session.

17 MR. ADLER: Okay, so I think a motion

18 would be in order to end public session and
19 enter executive session.

20 MS. MARCH: I move that pursuant to
21 Public Officers Law's Section 105, to go into
22 executive session with discussions regarding
23 the purchase of sales of securities and
24 updates of specific investment managers.

25 MR. ADLER: Is there a second?

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1 MS. BEYER: I second it.

2 MR. ADLER: Thank you. Any discussion?

3 All in favor, please say aye. Aye.

4 MS. BEYER: Aye.

5 MR. BROWN: Aye.

6 MS. MARCH: Aye.

7 MS. VICKERS: Aye.

8 MS. LAPIDULA: Aye.

9 MR. KAZANSKY: Aye.

10 MR. ADLER: Aye.

11 Opposed? Abstentions?

12 Okay, motion carries. So that concludes
13 the public session and why don't we take a
14 short bathroom break.

15 (Recess taken.)

16 MR. ADLER: So I think a motion. Can we
17 get a motion to exit executive session?

18 MS. MARCH: I move that we go out of
19 executive session.

20 MR. ADLER: Is there a second?

21 MR. DORSA: Second.

22 MR. ADLER: All in favor of the motion,
23 please say aye. Moved and seconded.

24 Any discussion? All in favor, please
25 say aye. Aye.

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1 MR. BROWN: Aye.

2 MS. MARCH: Aye.

3 MR. DORSA: Aye.

4 MS. LAPIDULA: Aye.

5 MR. KAZANSKY: Aye.

6 MR. ADLER: Opposed? Abstentions?

7 The motion carries. We are back in
8 public session. Susan, you want to report out
9 from executive session.

10 MS. STANG: Certainly.

11 In the executive session of the Passport
12 Funds one manager update was presented, a
13 presentation on performance-based fees was

14 presented, a presentation on the international
15 equity composite was received.
16 In the executive session in the pension
17 fund an appendix on performance and fees was
18 received, several manager updates were
19 presented, proposed language to the IPS was
20 discussed, and there were two presentations
21 about real estate investments that were
22 received and discussed. Consensus was reached
23 which will be announced at the appropriate
24 time.

25 MR. ADLER: Very good. Thank you. So I
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1 think that's the end of our agenda. A motion
2 to adjourn would be in order.

3 MS. MARCH: I move that we adjourn.

4 MR. DORSA: Second.

5 MR. ADLER: Moved and seconded.

6 Any discussion? All in favor, please

7 say aye. Aye.

8 MR. BROWN: Aye.

9 MS. MARCH: Aye.

10 MR. DORSA: Aye.

11 MS. LAPIDULA: Aye.

12 MR. KAZANSKY: Aye.
13 MR. ADLER: Any opposed? Abstentions?
14 The meeting is adjourned.
15 [Time noted: 2:54 p.m.]

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2 CERTIFICATE

3 STATE OF NEW YORK)

4 : ss.

5 COUNTY OF QUEENS)

6

7 I, YAFFA KAPLAN, a Notary Public

8 within and for the State of New York, do

9 hereby certify:

10 That the proceedings hereinbefore set

11 forth are a true record.

12 I further certify that I am not
13 related to any of the parties to this
14 action by blood or marriage, and that I am
15 in no way interested in the outcome of this
16 matter.

17 IN WITNESS WHEREOF, I have hereunto
18 set my hand this 13th day of September,
19 2015.

20

21 _____

22 YAFFA KAPLAN

23

24

25