

1 NEW YORK CITY TEACHERS' RETIREMENT SYSTEM

2 INVESTMENT MEETING

3 Held on Thursday, September 3, 2020

4 Via

5 Zoom Videoconference

6

7 ATTENDEES:

8 DEBRA PENNY, Chairperson, Trustee, TRS

9 THOMAS BROWN, Trustee, TRS

10 DAVID KAZANSKY, Trustee, TRS

11 JOHN ADLER, Trustee, Mayor's Office

12 CYNTHIA COLLINS, Trustee, Mayor's Office

13 JOHN DORSA, Trustee, Comptroller's Office

14 SUZANNE VICKERS, Trustee, Comptroller's Office

15 NATALIE GREEN GILES, Trustee

16 RUSSELL BUCKLEY, Trustee

17 PATRICIA REILLY, TRS, Executive Director

18 THADDEUS MCTIGUE, TRS, Deputy Executive Director

19 VALERIE BUDZIK, TRS

20 LIZ SANCHEZ, TRS

21 SUSAN STANG, TRS

22 RON SWINGLE, TRS

23 SHERRY CHAN, Chief Actuary

24 STEVE YUAN, Mayor's Office

25 SUMANTA RAY, Mayor's Office



1     ATTENDEES (Cont'd)

2     ARISTEA AFTOSMIS, TRS

3     DAVID LEVINE, Groom Law Group

4     ISAAC GLOVINSKY, TRS

5     ROBIN PELLISH, Rocaton

6     EMMA O'BRIEN, Rocaton

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## P R O C E E D I N G S

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(Time noted: 10:09 a.m.)

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5

MS. REILLY: Good morning. Welcome

6

to the September 3, 2020 investment

7

meeting of the Teachers' Retirement

8

System.

9

I'm going to start by calling the

10

roll.

11

John Adler?

12

MR. ADLER: I'm here.

13

MS. REILLY: Thomas Brown?

14

MR. BROWN: I'm here.

15

MS. REILLY: Natalie Green Giles?

16

MS. GREEN GILES: Here.

17

MS. REILLY: David Kazansky?

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MR. KAZANSKY: Present.

19

MS. REILLY: Russell Buckley?

20

MR. BUCKLEY: Present.

21

MS. REILLY: Debra Penny?

22

CHAIRPERSON PENNY: Here.

23

MS. REILLY: Susannah Vickers?

24

MS. VICKERS: Here.

25

MS. REILLY: We have a quorum.

1 I'll turn it over to the Chair.

2 CHAIRPERSON PENNY: Good morning,  
3 everyone. Welcome to September. We  
4 start with the Passport funds, and we  
5 will go to Robin to start that off.  
6 Thank you.

7 MS. PELLISH: Thank you, Madam  
8 Chair.

9 Hello, everyone. I hope your summer  
10 went all right for everyone.

11 I want to mention that my colleague  
12 Emma O'Brien is joining me today in place  
13 of Michael Fulvio. Mike is on parental  
14 leave until year end, although he's  
15 responding to questions and e-mails on an  
16 as-needed basis. And Emma has been part  
17 of Rocaton for about ten years, and she  
18 and I have collaborated on a number of  
19 client relationships, and she will be  
20 providing some information today, as  
21 well.

22 We're going to start off with the  
23 second quarter 2020 Passport funds'  
24 performance. We are then going to move  
25 into the July performance and then look

1 at August benchmark performance. And  
2 then that will be followed by a  
3 presentation by the chief global market  
4 strategist at Invesco, one of your  
5 portfolio managers, at about 10:30.

6 So, if I can ask you to turn to -- I  
7 don't have the ability to present this  
8 deck on Zoom, but everyone should have  
9 the attachment of the second quarter  
10 performance; is that correct?

11 MS. VICKERS: Robin, if you want to,  
12 you can share your screen.

13 MS. PELLISH: Emma, can you do that?

14 MS. O'BRIEN: No, I can't either.

15 MR. ADLER: I can do it if you want.

16 MS. SANCHEZ: I can do it. I have  
17 it up.

18 CHAIRPERSON PENNY: Thank you so  
19 much, Liz.

20 MS. PELLISH: Liz, if you could turn  
21 to page 3 of the deck. This does seem a  
22 little bit (indicating) -- I don't know  
23 if you have the ability to enlarge that.

24 I'm going to talk a little about  
25 capital market performance as of the end

1 of the second quarter, and we're going to  
2 talk in more detail about performance in  
3 July and August. But I think that it's  
4 likely that everyone recalls that the  
5 second quarter was a very good quarter  
6 for equity markets, particularly U.S.  
7 equity markets; a little less so  
8 international markets. And fixed income  
9 assets generally had positive  
10 performance, as well as credit spreads  
11 came in.

12 So the lower quality fixed income  
13 markets did particularly well as credit  
14 spreads came in. So you can see some of  
15 the numbers quoted on this slide  
16 (indicating), for the second quarter the  
17 Russell 3000 was up 22 percent; the S&P  
18 was up 20.5 percent again for the second  
19 quarter. And you can see mid-cap stocks  
20 did well. The global index was up almost  
21 20 percent, and so forth.

22 And then we get to the high yield  
23 index, which is up almost 10 percent.  
24 So, a very good quarter for credit linked  
25 securities.

1           One thing that is worth noting is  
2           that there was still a very strong  
3           bifurcation of performance. We will see  
4           that as we go through the Passport fund  
5           performance. Still a very strong  
6           bifurcation in terms of growth versus  
7           value stocks.

8           And so, I will tell you that, for  
9           the year to date performance, which is  
10          not on this chart, but I'm going to give  
11          you some numbers. For the year to date  
12          through June, the S&P was up about 2  
13          percent.

14          The five largest stocks in the S&P,  
15          which are FaceBook, Amazon, Apple,  
16          Microsoft and Google, or Alphabet, were  
17          up 35 percent. The other 495 stocks were  
18          down 5 percent.

19          So the market performance over all,  
20          reasonably robust, but really a very  
21          strong divide between large growth  
22          technology-oriented stocks and the rest  
23          of the market.

24          With that, I'd like to ask you to --  
25          again, there's a lot of detail in this



1 report. I'm going to just go back to  
2 slide 26, if we can.

3 Liz, if you don't mind (indicating).  
4 Thank you.

5 This is the flash report that  
6 everyone would have received for the  
7 period ending June 30. And you can see  
8 that Variable A, the diversified equity  
9 fund, was up to close to \$14.7 billion.  
10 That was up versus \$12.3 billion at the  
11 end of March.

12 So being heavily invested in U.S.  
13 equities in this fund, the assets grew  
14 significantly. You can see for the three  
15 months ending June, this fund was up  
16 about 20.7 percent. And while that  
17 lagged behind the Russell 3000, again,  
18 because we weren't entirely invested in  
19 U.S. equities, relative to the hybrid  
20 benchmark we kept pace in a very strong  
21 market.

22 You can see the defensive strategy  
23 composite lagged its benchmark a little  
24 bit at 17.5 percent. The actively  
25 managed U.S. equity composite was

1           actually ahead for this three month  
2           period, but continues to lag  
3           significantly on its year to date basis.

4           I will take ten seconds to say that  
5           this is a conversation we've had  
6           periodically and particularly over the  
7           last several meetings. And we have spent  
8           a fair amount of time during the summer  
9           working on an analysis of this U.S.  
10          equity composite within Variable A. That  
11          will be an agenda item at the October  
12          investment meeting.

13          Finally, the international equity  
14          composite during the second quarter was  
15          up over 17 percent and continues to do  
16          well relative to the international  
17          composite benchmark. Just to remind you,  
18          this composite is about a third passively  
19          invested with the rest of the composite  
20          actively managed.

21          The balanced fund, which is slightly  
22          below -- I'm looking at slide 4 -- the  
23          balanced fund generated a return of about  
24          6 1/2 percent. This is an indexed fund.  
25          It has an allocation to a global equity

1 index and a short term bond index to  
2 Vanguard indices, and those are 70/30  
3 weighting.

4 And you can see that there is some  
5 tracking error for the three months  
6 ending June. And that's because of the  
7 fact that because of the volatility of  
8 the markets, this fund wasn't always at a  
9 70/30 target weighting. And so because  
10 the asset allocation was off slightly, we  
11 lagged behind the benchmark for three  
12 months.

13 The international equity fund, as  
14 we've noted, did very well in the second  
15 quarter, slightly ahead of its benchmark.  
16 So up over 17 percent. Still negative  
17 for the year to date period, but again,  
18 ahead of the more negative benchmark.

19 The sustainable equity fund did  
20 very, very well in the second quarter, up  
21 almost 29 percent. We're going to see  
22 that performance relative to the  
23 benchmark fell off during July. But you  
24 can see, this is a growth-oriented  
25 sustainable fund, the benchmark is growth

1           oriented. So you can see that the fund  
2           was up almost 29 percent for the quarter,  
3           for the year to date period, up almost 13  
4           percent. So dramatically strong  
5           performance for the benchmark and the  
6           fund.

7                     And then, of course we have, if you  
8           go down a little bit lower (indicating  
9           screen), we have the U.S. equity index  
10          fund, which is a relatively new fund,  
11          only has \$20 million in it. And because  
12          the fund is relatively small in assets,  
13          cash flow and the timing of those cash  
14          flows have a significant impact on this  
15          fund's performance.

16                    So what you see in this U.S. equity  
17          index fund, which Susan can also talk to,  
18          is the actual Passport performance. And  
19          on a year to date basis this Passport  
20          fund is actually way ahead of the index  
21          and that's because of the fact that,  
22          again, relatively small assets fund.

23                    And because of the very significant  
24          volatility of the market during this  
25          period of time, the actual date on which

1           the contributions flowed into this index  
2           fund had a very significant impact on  
3           relative performance.

4                     So the mutual fund in which this  
5           Passport fund is invested tracked the  
6           benchmark, but because of the cash flows  
7           and the timing of those cash flows, the  
8           Passport fund actually has outperformed  
9           the index significantly on a year to date  
10          basis.

11                    Same is true for the international  
12          equity fund.  Relatively new fund,  
13          relatively small assets, \$3 million on a  
14          year to date basis.  Because of the  
15          timing of cash flows this Passport fund  
16          has outperformed the benchmark.

17                    The mutual fund that its invested in  
18          has tracked the benchmark, but the actual  
19          dollar-weighted returns of the Passport  
20          funds are way ahead of the benchmark.

21                    And so, I'm going to stop there.  
22          There's a lot more detail in this report.  
23          And I'm happy to go into any detail you  
24          would like.

25                    MR. ADLER:  Question.  You

1           mentioned, what is the issue that we're  
2           going to discuss at the October TDA  
3           meeting that you raised, Robin?

4           MS. PELLISH: The actively managed  
5           U.S. Equity composite within Variable A.

6           MR. ADLER: Thank you.

7           MS. PELLISH: If there are no  
8           further questions on the June report, we  
9           have a July month-end report that Emma's  
10          going to present, briefly.

11          CHAIRPERSON PENNY: Welcome, Emma.

12          MS. O'BRIEN: Thank you. Good  
13          morning.

14          MS. PELLISH: Liz, do you think you  
15          could bring that up? Really appreciate  
16          your help. Thank you.

17          MS. O'BRIEN: I want to spend a  
18          minute walking through what we saw  
19          broadly with the capital markets.

20                 In July there was positive  
21          performance across most major asset  
22          classes. U.S. large cap markets were up  
23          almost 6 percent. U.S. small cap markets  
24          were up almost 3 percent. Non U.S.  
25          developed up about 2 and a quarter, and

1           emerging markets up 9 percent for the  
2           month of July.

3                   We also saw broad market fixed  
4           income with positive performance,  
5           returning 1.5 percent in July. As Robin  
6           had noted as she was going through her  
7           market commentary, we've seen a continued  
8           dispersion between growth and value. And  
9           this has been the case over the last  
10          several years, really over the last  
11          decade. And it's especially pronounced  
12          year to date.

13                   So if we look at the Russell 3000  
14          growth, which is a measure of the U.S.  
15          Equity market and the growth stocks  
16          within that market, that was up 17.1  
17          percent year to date. The Russell 3000  
18          value was down 13.5. That's about a 30  
19          percent dispersion between growth and  
20          value stocks within the U.S. market.

21                   We also continued to see large cap  
22          markets outperformed small cap markets,  
23          particularly within the year to date  
24          period. The Russell 1000, which is a  
25          measure of large cap equity markets

1       within the U.S., that was up about 3  
2       percent; whereas the small cap market as  
3       measured by the Russell 2000 was down 10  
4       and a half. That's about a 13 percent  
5       dispersion between large cap and small  
6       cap stocks.

7               If we look at performance for the  
8       Passport funds, starting with the  
9       diversified equity fund, this returned  
10       5.4 percent in July, which beat the  
11       hybrid benchmark by 11 basis points, and  
12       trailed the broader Russell 3000  
13       benchmark by about 30 basis points.

14              If we look over the year to date  
15       period, the diversified equity fund is  
16       down 1 percent, versus a return of about  
17       40 basis points for the hybrid benchmark,  
18       and 2 percent for the Russell 3000.

19              There's really three key drivers of  
20       performance for the year to date period  
21       relative to the Russell 3000. First, you  
22       have the international equity allocation.  
23       If you look at the international equity  
24       composite line item, that was down 5  
25       percent for the year to date period. And



1 while performance relative to the  
2 benchmark is strong, and your active  
3 managers have delivered strong  
4 performance, the international markets  
5 have not kept pace with the U.S. markets.  
6 So when comparing to the Russell 3000,  
7 it's detracted on an absolute basis.

8         Within your defensive strategy  
9 composite, your low volume managers in  
10 particular, didn't protect on the  
11 downside during the first quarter. And  
12 that return of 2.8 percent was really  
13 driven by the convertibles allocation,  
14 but not necessarily performing as  
15 designed as a result of the low volume  
16 managers.

17         And lastly, your actively managed  
18 U.S. equity composite. This was down 9.7  
19 percent for the year to date period,  
20 relative to 2 percent return for the  
21 Russell 3000 index. And that's really  
22 driven by the value tilt within the  
23 portfolio.

24         If you look under the hood, the  
25 relative performance for your active

1 managers within the U.S. equity composite  
2 is really strong. Six of the seven  
3 managers are outperforming their relative  
4 benchmarks. But you do have a value  
5 tilt, and as value has underperformed  
6 growth, you've seen this composite lag  
7 the Russell 3000.

8 Any questions on the diversified  
9 equity fund before I move on?

10 MR. ADLER: I have a question, Emma.  
11 I didn't understand, when you were  
12 talking about the defensive strategy  
13 composite. I think about performance  
14 driven by the convertibles managers and  
15 that the low volume managers  
16 underperformed.

17 So when you're saying the  
18 convertible managers outperformed? Or  
19 are you saying the underperformance is a  
20 result of their underperformance? I just  
21 didn't understand what you were saying.

22 MS. O'BRIEN: When thinking about it  
23 on an absolute basis, your low vol  
24 managers were down about 1 percent for  
25 the year to date period relative to the

1 broader market return of 2 percent for  
2 the Russell 3.

3 Your convertibles managers were up  
4 double digit returns; so, in the 13 to 15  
5 percent range. So that 2.81 percent  
6 return that you are seeing for the year  
7 to date period, that's really driven by  
8 your convertibles allocation.

9 MS. PELLISH: I think it's driven by  
10 the low volume allocation; right?

11 (Talking over each other.)

12 MS. PELLISH: The issue is the low  
13 volume managers in that composite have  
14 had negative performance for the year to  
15 date. The convertibles managers have  
16 generally performed as expected.

17 MR. ADLER: The convertibles market  
18 has outperformed? Is that what you are  
19 saying?

20 MS. PELLISH: Yes. The convertibles  
21 market has been strong.

22 MR. ADLER: Got it.

23 (Talking over each other.)

24 MS. O'BRIEN: When looking at the  
25 balance fund return, this was in line

1 with the benchmark for the month of July.  
2 On a year to date period it's trailing by  
3 about 40 basis points. And as Robin had  
4 mentioned for the June update, this is  
5 really just a function of the extreme  
6 market moves and not being constantly the  
7 70/30 target.

8 The international equity fund  
9 outperforming for the month of July,  
10 outperforming year to date. You've seen  
11 strong relative performance, particularly  
12 from your Core and growth managers.

13 Lastly, to hit on the U.S. equity  
14 index fund, international equity index  
15 fund; both were trailing the benchmark  
16 for the month period.

17 If you look at the year to date you  
18 will see the performance dispersion from  
19 the benchmark in some higher tracking, as  
20 Robin mentioned, is due to some cash  
21 flows that occurred in March during  
22 periods of market volatility.

23 I will stop there and see if there  
24 are any questions on the July  
25 performance.

1 (No response.)

2 CHAIRPERSON PENNY: Okay.

3 Robin, are we ready for the  
4 presentation, then?

5 MS. PELLISH: I did want to refer to  
6 the benchmark performance for August that  
7 was distributed by Liz, I think  
8 yesterday. And I think the only thing to  
9 note is that more of the same equity  
10 market, the U.S. equity market was up  
11 over 7 percent for the month of August.  
12 International stocks were up about 5  
13 percent.

14 And so, our estimate for Variable A  
15 for the month, the hybrid benchmark, is  
16 about 6.7 percent. And that will get us  
17 to a calendar year to date return of 7  
18 percent.

19 So, continued strong equity market  
20 returns over the month of August  
21 contributing to offsetting the losses we  
22 saw in the first quarter. More of the  
23 same. That's a good thing for as long as  
24 it lasts.

25 So, because this is the first

1 meeting of the school year, and because  
2 it's been such an interesting calendar  
3 year to date -- using air quotes for the  
4 word "interesting," I thought it might  
5 make sense to have one of your managers  
6 talk about what they're seeing going on  
7 in the capital markets and what their  
8 outlook is.

9 And so, Invesco, one of your  
10 managers in the Passport funds, we  
11 invited them to present. Hopefully  
12 they're in the waiting room.

13 (Discussion off the record.)

14 (The Invesco people entered the  
15 meeting.)

16 MS. ELLIS-BECKHAM: Good morning to  
17 everyone. I'm Dyice Ellis-Beckham. I'm  
18 the relationship manager for the  
19 convertible mandate we manage on behalf  
20 of New York City Teachers retirement, the  
21 forward review plan. And honored to work  
22 with all of you. A pleasure to meet  
23 those I do not know. And for those I do  
24 know, great to see your faces.

25 And thank you for your partnership

1           and our relationship. We thank Robin and  
2           Rocaton for being able to share our macro  
3           overview.

4                   Christina has presented to quite a  
5           few boards of late and -- apprised of  
6           value. And we look forward to your  
7           interest and your questions.

8                   MS. HOOPER: Thank you.

9                   Is it okay for me to get started?

10                  MS. PELLISH: Kristina, can you talk  
11           about your role in Invesco?

12                  MS. HOOPER: Absolutely. So, I'm  
13           the chief global market strategist. And  
14           I run a team of strategists and analysts  
15           based around the world. Several of my  
16           colleagues are in Asia-Pacific, several  
17           of my colleagues are in Europe, and  
18           several are in North America.

19                  And that enables us to give not just  
20           a top-down perspective, but really a  
21           bottom-up grass roots perspective on  
22           what's going on in different major  
23           economies that helps us form our world  
24           view.

25                  What we try to do, though, is always

1           be as holistic as possible in terms of  
2           looking at all the potential factors  
3           impacting the economic outlook. This is  
4           particularly important now in the midst  
5           of a pandemic, but is something we  
6           consistently try to do.

7                     And then, of course, also talk about  
8           the investment implications of what's  
9           going on. Sometimes we can all get so  
10          caught up in a macro discussion that we  
11          forget about what it means for markets,  
12          what it means for our investments. So we  
13          try to do that as well.

14                    So that's a little on me. I have to  
15          tell you, I'm really excited to be with  
16          you all today. My grandmother was a  
17          proud New York City educator. She  
18          taught, I want to say, for over 40 years,  
19          and she spent about 25 of those years in  
20          Jamaica Estates. Although my mom  
21          couldn't remember offhand the PS number,  
22          but she was a kindergarten teacher. So  
23          it is really awesome to be with you all.

24                    Let me get started.

25                    Dyice, you have the slide deck. So,



1           if we could move to the second slide  
2           (indicating).

3                     One of the big questions we get is  
4           on -- I'm just going to talk while we  
5           wait for it to pop up on screen. But one  
6           of the big questions of course on  
7           everyone's mind is, What is the shape of  
8           this recovery?

9                     (Discussion off the record.)

10                    MS. HOOPER: So one of the big  
11           questions of course is, What does this  
12           look like? And so this gives a sense of  
13           historically what we have seen, including  
14           the Great Depression. We are certainly  
15           not in a great depression, but there are  
16           real threats to how this economic  
17           recovery materializes.

18                    And so, there are still question  
19           marks. I don't think this is a true  
20           V-shaped recovery. But there are  
21           certainly question marks about what kind  
22           of recovery it is, which I'll talk about  
23           in a moment.

24                    If you turn to the next slide  
25           (indicating), some of the factors we

1 think are playing a critical role in the  
2 shape of the recovery. It's not just  
3 about infection rates, it's about the  
4 development of therapies as well as a  
5 vaccine. The best experts that we've  
6 heard from -- what we try to do is get a  
7 lot of expert opinions to help us  
8 understand what's going on, especially in  
9 an area where we don't have a high level  
10 of expertise like health care.

11 It sounds as though it's most likely  
12 that a vaccine is arrived at by the  
13 second quarter of 2021; although  
14 distribution is already being queued up,  
15 so it should be a more rapid distribution  
16 than what we've seen in the past.

17 So I share that with you as  
18 something of a base case. We'll see what  
19 happens there, but that is a critical  
20 factor. Even the development of  
21 therapies. If, for example, therapies  
22 like Remdesivir, which have already shown  
23 some promise, continue to be utilized and  
24 have good results, that can make a  
25 difference as well in the kind of

1 recovery we see.

2 Stringency measures, mobility. I  
3 will say stringency measures mattered a  
4 lot more in the spring when governments  
5 were very serious about lock-downs. Not  
6 so much anymore. Now it's up to  
7 individuals to decide what they're doing.  
8 And so, mobility plays a bigger role.

9 So we used Google mobility tracking  
10 to understand just how much of the  
11 population in a given economy is moving  
12 around.

13 Of course, that all leads to  
14 economic activity. And what we're  
15 actually spending on, what we're doing,  
16 and how the economy is moving. And there  
17 certainly, it's a situation where there  
18 are haves and have-nots, which I'll get  
19 into in a moment.

20 And of course fiscal stimulus and  
21 monetary stimulus all play an important  
22 role. Now, I should delineate this.  
23 Fiscal stimulus has a much greater impact  
24 on the economy. Monetary stimulus on the  
25 margins can certainly help the economy.

1       We've seen the Fed create specific  
2       facilities.

3               But the reality is that monetary  
4       policy in general has a much greater  
5       impact on capital markets than it does on  
6       the economy.

7               So, if you turn to the next slide  
8       (indicating), what you will see is our  
9       five different scenarios. Now, we felt  
10      as though, to be true to the process of  
11      creating an outlook, we really needed to  
12      consider a variety of different  
13      scenarios, given there are so many  
14      factors at play.

15              So, our central scenario, our base  
16      case so to speak, or intermediate case,  
17      as you can see here, is a Nike  
18      swish-shaped recovery. Think of it as  
19      something that ultimately looks more like  
20      a V-shaped recovery, but is very halting  
21      and uneven, much weaker in its initial  
22      stages. And we find that the highest  
23      probability of any scenario. You can see  
24      a 40 percent probability. And that  
25      assumes a gradual return to normal

1 behavior.

2 I have to give a caveat that that  
3 assumes there will not be a significant  
4 second wave, and I think that remains to  
5 be seen, especially as we are in the  
6 midst of back to school season, and then  
7 of course as we head into flu season,  
8 this could very well not ultimately be  
9 reality.

10 But right now we believe that the  
11 United States has become better equipped  
12 at managing the virus. We know other  
13 countries have become much better  
14 equipped at managing it, especially Asian  
15 countries. They have just done a great  
16 job with creating a contact tracing  
17 infrastructure, et cetera. So any kind  
18 of spike gets tamped down very quickly.

19 Our worst case scenario, which we  
20 only assign 5 percent probability to, is  
21 that W-shaped recovery. That would look  
22 a lot like what you saw in that earlier  
23 slide in terms of a great depression.

24 We don't expect to see that, but  
25 that would be multiple waves of the

1 infection requiring strong lock-downs.  
2 Again, we think governments have moved  
3 away from the idea of having wholesale,  
4 very, very strict lock-downs.

5 Bad case scenario has a 25 percent  
6 probability. So we should pay attention  
7 to it. That suggests a second wave in  
8 later 2020. And that would be something  
9 of a partial reimposition of lock-downs.  
10 Of course, what we see more and more is  
11 that individual behavior is changing,  
12 doing less and reacting to any kind of  
13 increase in infection rates without  
14 actually having state-mandated  
15 lock-downs.

16 We think there's a good chance of a  
17 U-shaped recovery that we see in advances  
18 in therapies, helping along a faster  
19 development of a vaccine, all of which  
20 could return a back to normal behavior  
21 sooner rather than later. That's a 20  
22 percent probability.

23 And of course, the best case  
24 scenario would be very hard to have  
25 happen, but has a higher probability than

1       worst case scenario. And that's the idea  
2       that we see that rapid easing of  
3       lock-downs, a speedy return to normal  
4       behavior.

5               The problem is that, that would also  
6       mean we've made fiscal stimulus very  
7       quickly. And fiscal stimulus is very  
8       significant, and that is one of the  
9       things we think is unlikely to happen any  
10      time soon. I'll get into that in a  
11      minute.

12             If you turn to the next slide  
13      (indicating), what you will see --  
14      actually, I'll move on. In the interest  
15      of time I'll keep going. You don't need  
16      this, it's just to give a sense of where  
17      we are relative to other pandemics.

18             But what you can see is, the United  
19      States has had real difficulty bending  
20      the curve. We're not alone. There are  
21      certainly a number of EM countries that  
22      have had issues as well.

23             Quite frankly, India is a real  
24      problem because it has not been able to  
25      bend the curve and is already rolling

1 back lockdown measures. So, something we  
2 want to pay close attention to. That's  
3 why we believe very strongly that we  
4 can't look at EM as one asset class, we  
5 really have to break it down because of  
6 the differing levels of success there  
7 with combating the virus.

8 If you turn to the next slide  
9 (indicating) you will see more on that.  
10 This will give you a sense of how curve  
11 flattening has evolved, and this is a  
12 rolling seven day average, which smooths  
13 things out a bit.

14 We had a spike in some countries in  
15 the euro zone that we're concerned about  
16 and that we're following closely. In  
17 particular, Spain and France are issues.  
18 Italy also had a higher number of cases  
19 in recent days than it had in May. So  
20 it's something we want to watch closely.

21 If you turn to the next slide  
22 (indicating), this will give you more on  
23 what's happening. I'll scroll through  
24 again to the next slide (indicating).  
25 And you will see the United States.



1           It's hard to talk about the United  
2           States in gross generalizations, because  
3           we know that different regions are in  
4           very, very different places. The  
5           Northeast managed this crisis earlier.  
6           We also had a very high level of deaths.  
7           And that has a lot to do with the  
8           learning that comes from living through  
9           something as horrific as this pandemic.

10          Doctors learned that they were too  
11          quickly putting people on ventilators,  
12          for example. And those best practices  
13          that were learned in the Northeast  
14          enabled other parts of the country to  
15          really dial down the mortality that was  
16          seen in the Northeast.

17          But as you can see, this is not a  
18          situation that is extremely well under  
19          control. There are states where cases  
20          are on the rise. And in fact, Iowa and  
21          Alabama are two of those states right  
22          now. And we're very concerned and  
23          following closely school re-openings and  
24          what that could do.

25          The CDC came out with a report on a

1 Georgia camp in late June, in which every  
2 camp staffer was required to wear a mask,  
3 campers weren't. And in the course of  
4 four days, 76 percent of those at the  
5 camp that were tested were positive for  
6 Covid-19. That's a worst case scenario.

7 There are also stories about, for  
8 example, there are four camps in Maine  
9 where they were able to avoid it using  
10 better practices than at the Georgia  
11 camp.

12 But of course, back to school is a  
13 real area of concern. As I said, Iowa  
14 and Alabama, two areas where a lot of  
15 that has been tied to college  
16 re-openings.

17 If you turn to the next slide  
18 (indicating), and I'll move through these  
19 quickly so we have enough time for  
20 questions. Also, feel free if you want  
21 to interrupt me as I'm going through  
22 this, if there's anything that catches  
23 you. Otherwise I'll leave ample time for  
24 questions.

25 This gives you a sense of what's

1           happening in key economies. You can see  
2           there has been a resurgence in South  
3           Korea, also a very low base. South Korea  
4           has never had significant issues. And  
5           really such a low, low mortality rate.  
6           Japan has had more of a resurgence. But  
7           most countries, as I mentioned, France  
8           and Spain are areas of concern. Even  
9           Brazil has been able to control it  
10          somewhat. China of course I think is a  
11          best case model scenario for what other  
12          countries can do. But again, South Korea  
13          also is in very good shape, and contact  
14          tracing has been excellent.

15                So that spike again is a very small  
16          number. You have to look at the scale  
17          that each of these countries are on. So  
18          there's really no comparison between,  
19          say, South Korea and the United States.

20                If you turn to the next slide,  
21          you'll just see Asia in particular. This  
22          will give you a sense of where we are  
23          there.

24                I'm going to move on to the next  
25          slide and keep going, if you don't mind

1           (indicating). This will give a sense of  
2           the cases in North America. Mexico has  
3           been able to manage this a bit better as  
4           of late. Canada is in a good place as  
5           well.

6           If you move on to the next slide  
7           (indicating), what you'll see is, another  
8           key component of our outlook has to be  
9           the development of therapies and a  
10          vaccine.

11          So this gives a sense of where we  
12          are today. Certainly Operation Warp  
13          Speed is pushing biotech companies and  
14          pharmas to come up with a vaccine as  
15          quickly as possible. You can see there  
16          are a significant number of companies  
17          that are already in phase 3.

18          But phase 3 trials can take some  
19          time. I think Dr. Fauci has suggested we  
20          could have something viable by the end of  
21          this year. Again, we think, based on our  
22          conversations with experts, that's  
23          probably a very optimistic scenario, but  
24          could happen. But we're watching this  
25          closely because it has a lot to do with

1           the outlook.

2                   But again, once we have developed a  
3           vaccine, it should be very positive for  
4           markets. But it will take longer to  
5           filter into the economy because of the  
6           time it takes to distribute the vaccine.  
7           Some of the vaccines being developed will  
8           require two inoculations rather than one.  
9           So there are a lot of issues about  
10          exactly how long it would take to impact  
11          enough of the population to allow for a  
12          return to normal.

13                   If you turn to the next slide, what  
14          you'll see is stringency (indicating). I  
15          mentioned that this spring stringency was  
16          a great indicator of economic activity.  
17          Because the lock-downs were so severe,  
18          that it told us how much we would see in  
19          the way of economic activity as  
20          deteriorating. There was such a strong  
21          correlation.

22                   But that has changed, because so  
23          many governments have decided against  
24          having those broad lock-downs.

25                   If you turn to the next slide

1           (indicating), what you will see is  
2           mobility tracking. In this particular  
3           chart we're looking at global mobility.  
4           That's not really that helpful, because  
5           so many economies are reacting  
6           differently because they have different  
7           levels of control over the infection.

8                   But this should give you some sense,  
9           first of all, the ability to track  
10          activity by a variety of different  
11          categories, which is so helpful. And  
12          again, this is coming from Google. They  
13          made this available, at least  
14          temporarily, for free. So it's a  
15          wonderful way to track what's going on.  
16          And this gives us a sense of how the  
17          economy is picking up and improving.

18                   Retail and recreation include  
19          restaurants, visits to shopping centers  
20          and restaurants. And certain that's  
21          something we follow very closely. And as  
22          you can see, has improved a lot. Really  
23          started improving in April; but has for  
24          the most part remained at a pretty steady  
25          level recently.

1           We don't think we'll see much change  
2           until there's something that moves the  
3           needle in terms of a therapy or vaccine.  
4           And of course we have the potential for  
5           it to go down if we see any kind of  
6           increase in infection rates.

7           If you turn to the next slide  
8           (indicating), there certainly is a  
9           relationship between of course mobility,  
10          we think, and what we're seeing in terms  
11          of stimulus packages, and of course the  
12          impact on stocks.

13          And so, what we've done is juxtapose  
14          the MSCI World Price Index, which is the  
15          royal blue line (indicating) with the  
16          darker blue line, which is the seven day  
17          moving average of mobility, with  
18          stringency.

19          So, stringency has become relatively  
20          irrelevant now. It's really handed over  
21          the reins in terms of performance to  
22          mobility. But there's an interesting  
23          correlation there, I would argue, between  
24          mobility and the stock market; certainly  
25          helped along I think by some stimulus.

1           If you turn to the next slide  
2           (indicating), this gives a sense of  
3           mobility across the globe and gives you  
4           some insight into specific nature  
5           economies. And, of course, mobility has,  
6           as you saw on the global slide, mobility  
7           has improved very dramatically from  
8           spring to summer.

9           And that explains a lot of the very,  
10          the much improved economic data we've  
11          seen. We just haven't seen much in the  
12          way of improvement in mobility data  
13          recently. And if you look at the Euro  
14          zone, mobility data has gone down. That  
15          should be no surprise given that we've  
16          seen that spike in infections in some of  
17          the countries in Europe.

18          If you turn to the next slide  
19          (indicating), of course we're looking at  
20          a lot of high frequency data. Not just  
21          mobility, but we're looking at consumer  
22          spending, we're looking at sentiment.  
23          And that of course helps us formulate our  
24          views.

25          What we do is get together every



1           quarter to specifically tackle those five  
2           scenarios and decide whether or not we  
3           need to alter them, in terms of in  
4           particular what our base case might be,  
5           but of course what other cases might be  
6           and the probabilities we would assign to  
7           them.

8                     If you turn to the next slide  
9           (indicating), you'll certainly see that  
10          improvement in green, in economic  
11          activity, Q2 and Q3. Again, a levelling  
12          off in Q3 that I think is important to  
13          note. I think there needs to be some  
14          kind of catalyst going forward.

15                    In Europe, it could very well be the  
16          kind of fiscal stimulus we're seeing  
17          coming from, not just the European Union,  
18          but individual countries. In the U.S.  
19          certainly we would be helped by another  
20          fiscal stimulus package.

21                    If you turn to the next slide  
22          (indicating), this gives insight into the  
23          U.S. in particular. While we had some  
24          very positive job data, we have to  
25          recognize we had a massive, massive loss

1 of jobs. And my concern is that a lot of  
2 companies are continuing to lay off  
3 workers.

4 So yes, some have been hired back.  
5 Others are at risk of losing their jobs.  
6 And unfortunately, this is one of those  
7 crises that has disproportionately  
8 affected lower income Americans. I can't  
9 say enough about how vulnerable they were  
10 before this crisis.

11 The Fed does a survey of consumer  
12 finances every three years. The most  
13 recent survey came out actually soon  
14 before the pandemic began. And it showed  
15 that 37 percent of households in America  
16 would not have enough savings to cover a  
17 \$400 emergency expense.

18 And of course, many of those  
19 households are under extreme pressure  
20 now, and it's a real problem.

21 One other area I should call out is  
22 something we're concerned with, is local  
23 and state government employees. Jay  
24 Powell, the chair of the Federal Reserve,  
25 has been very clear about the importance

1 of government employees, I think  
2 something that can often be overlooked by  
3 policy makers.

4 The reality is that 13 percent of  
5 those employed in the United States  
6 derive their employment from governments.  
7 And a lot of those are state and local  
8 governments. So of course, state and  
9 local government are under enormous  
10 pressure. Some states of course have  
11 balanced budget requirements. This is a  
12 very serious issue.

13 The Heros Act allocated almost \$1  
14 billion in aid to state and local  
15 governments. It doesn't look like  
16 anything like the Heros Act is going to  
17 get passed if we do see a stimulus bill.

18 So again, we're very, very concerned  
19 about employment and the employment  
20 situation, even though certainly the  
21 headlines note that we have seen big  
22 gains in the last few months.

23 If you turn to the next slide  
24 (indicating), this gives you a sense of  
25 the room for maneuvering in terms of

1       fiscal stimulus. And what you can see  
2       is, that not only are a lot of countries  
3       under pressure in terms of not having  
4       balanced budgets, but many have high debt  
5       to GDP levels. This should be some  
6       indicator of how much can be taken on.

7               If you turn to the next slide  
8       (indicating), this gives a sense of where  
9       the U.S. is relative to other countries.  
10      And, as you can see, we're not nearly as  
11      much of a percentage of GDP as some of  
12      the other countries. And there is really  
13      a need for more there.

14             Direct fiscal stimulus is most  
15      important, that's in dark blue.

16             And if you keep moving (indicating),  
17      this just gives you more on the CARES Act  
18      and how it's broken down.

19             But let me stop there because I  
20      recognize we're running out of time, and  
21      I apologize for running over a bit. What  
22      questions do you have for me? I'd like  
23      to give you the bottom line.

24             Our expectation is the economy is  
25      going to recover, but it's not going to

1           be as strong a recovery in the next few  
2           months. And there is that potential for  
3           some kind of slowing of the pace of the  
4           recovery. But we do think that changes,  
5           and later stages are much more robust.

6                     But what that means for capital  
7           markets is not a lot, because the Fed is  
8           really dominating what's happening there.  
9           And that means risk assets are supported.  
10          There's an upward bias for stocks and  
11          other risk assets like high yield bonds,  
12          like convertible bonds. Even investment  
13          grade, there are specific Fed facilities  
14          that are supporting parts of the fixed  
15          income market, in fact.

16                    Of course, there's a place for  
17          alternatives. I think this is an  
18          environment where we have high  
19          geopolitical risk. Some investors are  
20          concerned about inflation. So we're  
21          going to see alternatives like gold  
22          continue to be popular and probably make  
23          some price gain.

24                    But let me open up for questions  
25          from you. Again, sorry for going on.

1           MR. ADLER: The first time I think I  
2           heard you utter the word "political" was  
3           when you talked about the most recent  
4           geopolitical risks. And there is a  
5           somewhat important political event  
6           happening later this year in the United  
7           States. And I wondered what your view is  
8           of the risks associated with either a  
9           Biden victory, a Trump victory, or maybe  
10          none of the above for some extended  
11          period of time.

12          MS. HOOPER: The big risk with a  
13          Trump victory is, of course, in the near  
14          term, trade policy issues. The United  
15          States could very well embark on trade  
16          wars with a number of different  
17          countries. And that could create an  
18          environment where we become even more  
19          de-globalized, which is a huge risk for  
20          companies because it makes production  
21          less efficient.

22          I think that's the single biggest  
23          shorter term risk from a Trump  
24          presidency. The longer term risks of  
25          course are the erosion in stature of the

1 United States, a lack of control over  
2 foreign policy, essentially, creating a  
3 power vacuum; things that have less to do  
4 with markets but are obviously important  
5 issues.

6 The biggest risk with a Biden  
7 presidency is that he has told everyone  
8 he's going to raise taxes. And of course  
9 corporations are concerned because the  
10 target would be an increase in corporate  
11 taxes.

12 I will say that I'm not sure that in  
13 a Biden presidency he would be able to  
14 get passed any tax increases anytime  
15 soon. In looking at the composition of  
16 the Senate, there are some more  
17 conservative Democrats, certainly  
18 supporters of Joe Biden, but wouldn't be  
19 supportive of a tax hike, which makes  
20 sense in an environment right now where  
21 the economy is very much in recovery mode  
22 and needs time to heal and needs more  
23 stimulus, not less.

24 So to me, that's the situation and  
25 what the risks are for those two

1 potential outcomes.

2 Of course, everyone is worried about  
3 that third outcome, which is litigation  
4 of the election. And in particular,  
5 President Trump refusing to step down.  
6 And that could be very, very problematic  
7 for markets in the short run. We could  
8 see a high level of volatility. I don't  
9 think we would see a massive correction  
10 for stocks, because the Fed has become  
11 even more accommodative with the policy  
12 change on inflation targeting last week.

13 Where I think we would see the  
14 impact for not just volatility going up,  
15 but gold would be going up. It remains  
16 to be seen what would happen with U.S.  
17 Treasuries, but they probably would be  
18 perceived as a safe haven, not as much as  
19 gold, in an environment with so much  
20 uncertainty.

21 But I think it could be very  
22 problematic in the short term for  
23 markets, because, let's face it, markets  
24 don't like uncertainty

25 MR. ADLER: Thank you.



12                   How do you see those types of  
13                   actions impacting the markets? For  
14                   instance, the City of New York floated  
15                   potential layoffs of 22,000 city  
16                   employees. That's a huge number. How  
17                   those type of actions would impact the  
18                   markets, given that doesn't look like --  
19                   from Washington.

20 MS. HOOPER: So, there really has  
21 been a true decoupling of the stock  
22 market from the economy. It's something  
23 we also saw in the global financial  
24 crisis, once the Fed stepped in and  
25 started QE. And that really has been the

1 case this time as well.

2 I think what that does is insulate  
3 markets from damage done to the economy.  
4 So I don't think that we would see any  
5 kind of significant impact on markets if  
6 we saw a big loss of jobs for municipal,  
7 for government workers. As much as that  
8 doesn't seem logical, that's really  
9 what's happening, really because monetary  
10 policy accommodation has become just so  
11 over-accommodative.

12 That doesn't mean it won't impact  
13 the economy. It will, it will be  
14 problematic. And that's why Jay Powell  
15 is stepping out of his comfort zone and  
16 really becoming very, very vocal on this  
17 issue and urging Congress to act with an  
18 appropriate stimulus package.

19 And I think the positive is, that if  
20 you do get a Biden presidency, it would  
21 not be dissimilar to what we saw in the  
22 changeover from Bush to Obama. Remember,  
23 the global financial crisis started with  
24 Bush. We didn't get much in the way of  
25 fiscal stimulus, but we did get more once

1       Obama was elected and we had enough  
2       legislators come in on his coattails.

3               Now, I would argue that the fiscal  
4       stimulus even from Obama wasn't enough,  
5       but it certainly was an improvement. And  
6       we would see a scenario like that where  
7       we get more in the way of fiscal stimulus  
8       from a Biden presidency.

9               Have I done enough to talk about  
10      investment implications? Are there any  
11      questions on that, especially specific  
12      asset classes?

13              CHAIRPERSON PENNY: I think you did  
14      a great job. We appreciate it. Thank  
15      you.

16              MS. HOOPER: My pleasure. I'm sorry  
17      I didn't go through all the slides. I  
18      wanted to give you enough time to ask  
19      questions. But let me just leave you  
20      with some broad themes, if you don't  
21      mind.

22              We have very significant debt levels  
23      right now in the United States. In fact,  
24      the projection for next year is that our  
25      debt reaches GDP, and we haven't seen

1           that since the World War II era. So we  
2           have to recognize that's going to be an  
3           issue in future years. I don't think  
4           it's an immediate concern. But I think  
5           in general what we're going to see is  
6           monetary policy that's a lot lower for a  
7           lot longer. So yield scarcity is going  
8           to be an issue. We're going to have to  
9           continue to look creatively for yields.

10                 And finally, I would just say that  
11           we do have to pay attention to those  
12           bigger themes like de-globalization. If  
13           that were to continue to occur, it would  
14           have an impact on the multi-national  
15           companies. So, more of the S&P 500  
16           companies, in terms of how they do  
17           business and their expenses and how  
18           efficient they can be.

19                 So a few things to think about. But  
20           I have to tell you, I've been pleasantly  
21           surprised so far with the level of  
22           economic activity we've seen. It could  
23           have been worse, actually, given the kind  
24           of environment we've been in globally.  
25           China in particular has made a very

1 strong recovery.

2 CHAIRPERSON PENNY: Okay.

3 MS. HOOPER: Thank you so much for  
4 having me. I know it's hard to do  
5 justice to this topic in half an hour.  
6 But if you have any follow-up questions,  
7 and I apologize for running over; if you  
8 have any follow-up questions I'm more  
9 than happy to answer them by e-mail, send  
10 them back through Dyice. And really, if  
11 there's anything you need in terms of  
12 follow-up information, I'm happy to  
13 provide them and slides as well. You may  
14 have questions, especially after you go  
15 through all the slides.

16 CHAIRPERSON PENNY: Thank you,  
17 Kristina. Thank you, Dyice, thanks for  
18 joining us. Be well.

19 MS. ELLIS-BECKHAM: You too. Enjoy  
20 the rest of your board meeting and your  
21 holiday weekend as well. Good to see  
22 everyone.

23 MS. HOOPER: Thanks for having me.

24 (The Invesco people left the  
25 meeting.)



1 up as you suggested, you are exactly  
2 correct.

3 We want to go into on a very high  
4 level our collateral pool is as  
5 conservative as possible. It's  
6 governments or agencies, Ginnie Maes, the  
7 average collateral level is 104 percent.  
8 Because it's so conservative and because  
9 interest rates are so low, we don't make  
10 a whole lot of money from the program, we  
11 make like \$2 million a year. But we have  
12 very few loans outstanding in general,  
13 basically because our collateral pool is  
14 so conservative, the only things that go  
15 out on loan are things that are  
16 quote/unquote "on special." People who  
17 are shorting are really paying extra.

18 So that's the bottom line on the  
19 securities lending program.

20 MR. ADLER: Can I ask a question  
21 about it? At least since I've been here,  
22 I don't think we ever talked about  
23 securities lending. So I'm not actually  
24 familiar with the program here at  
25 Teachers. And I think my question is, I

1           hear you saying it's kind of a low risk  
2           securities lending program. I would  
3           still appreciate a conversation about  
4           whether the benefits are worth the risk.  
5           And also I'd like to understand what  
6           happened at Teachers in 2008 when a lot  
7           of securities lending programs ran into  
8           trouble, including at the City's DCP, and  
9           I believe at the QPP as well. But I  
10          wasn't here, so I don't know for a fact.  
11          We don't have to do that today.

12                 MS. STANG: We can do the whole  
13           thing in October. We've done some of the  
14           securities lending, but obviously not  
15           often enough or you wouldn't have had the  
16           question.

17                 MR. ADLER: My guess is that some of  
18           the other Trustees may have similar  
19           questions.

20                 MS. STANG: Exactly.

21                 MR. KAZANSKY: Not to disagree with  
22           you, John. I recall several discussions  
23           we've had about the securities lending  
24           program over the years. We have  
25           discussed it, maybe not in the detail you



1 want.

2 MR. ADLER: Great.

3 MS. VICKERS: As a reminder, we  
4 worked on an updated description of the  
5 program for the updated QPP IPS.

6 MR. ADLER: That's different, I  
7 think, than the TDA program, I believe.

8 MS. VICKERS: You mentioned the QPP.  
9 I wanted to remind you there's a whole  
10 overview of the program which I think is  
11 similar to the TDA.

12 MS. STANG: Ours is more -- we'll  
13 have a presentation for that for October  
14 and we can hash it all out then in  
15 detail.

16 Now I'm punting it to Isaac or  
17 Valerie to talk about the basket clause  
18 and how it does apply to the TDA.

19 MS. BUDZIK: I will start. There is  
20 a section on eligible investments in the  
21 IPS. And the variable program does  
22 invest pursuant to a legal list. And  
23 that's in the administrative code and the  
24 RSSL.

25 Both the administrative code and the

1           RSSL have basket clauses. And John, I  
2           think your question specifically was, you  
3           were not familiar with the basket clause  
4           in the administrative code.

5                     MR. ADLER: That's the one with --

6                     MS. BUDZIK: Fifteen percent.

7                     MR. ADLER: I never heard that one.

8                     MS. BUDZIK: It does exist. And how  
9           the administrative code works with the  
10          RSSL, your head could explode if you  
11          tried to go into the details, I would  
12          say.

13                    MS. STANG: Avoid it.

14                    MS. BUDZIK: So we won't.

15                    (Laughter.)

16                    We thought it was appropriate to  
17          mention the basket clause in the  
18          administrative code, which is why you see  
19          it. More often than not, if we were to  
20          bump up against the basket it would be  
21          the RSSL 25 percent limitation that would  
22          apply. There arguably are instances  
23          where it would be the 15 percent.

24                    As a practical matter, we are  
25          nowhere near basket limitations on the

1           variable program. So we could discuss it  
2           further. But, again, as a practical  
3           matter, us hitting any of these  
4           limitations is extremely remote.

5                   What's the biggest difference  
6           between what is permissible under the  
7           administrative code versus the RSSL? And  
8           I think it will resonate with the Board  
9           because of requested legislation. There  
10          is actually not that 10 percent  
11          limitation for securities for the  
12          variable. That technically could be 100  
13          percent foreign securities. Maybe  
14          restrictions on the type, but we don't  
15          have that 10 percent limitation after  
16          which that counts toward the baskets.

17                   If you have any other questions, we  
18          could answer them.

19                   MR. ADLER: Let me ask one question.  
20          In the RSSL section it says "pooled  
21          investment vehicles." And we do have  
22          some investments I think in pooled  
23          investment vehicles like the mutual funds  
24          that the balance fund is invested in now.  
25          I think there's a handful of others.

1 Does that count towards the 25  
2 percent basket?

3 MS. BUDZIK: I don't think so; is my  
4 answer.

5 MR. ADLER: Pooled investment  
6 vehicles, what does that refer to?

7 MS. BUDZIK: To me that's a  
8 commingled fund.

9 MR. ADLER: What's a commingled  
10 fund? If a mutual fund is not a  
11 commingled fund, what is it?

12 MS. BUDZIK: It would be a mutual  
13 fund or another fund that had more than  
14 one investor.

15 MR. ADLER: So my question is, right  
16 now. Let me ask something else, but  
17 first finish this. I want to understand  
18 what is applicable to the basket clause.  
19 So, we just created an equity index fund  
20 and an U.S. equity and an international  
21 index fund, which I believe are invested  
22 in mutual funds, if I'm not mistaken.

23 And also, the balance fund is  
24 invested in two mutual funds, I believe.

25 So, are those funds considered

1 pooled investment vehicles that would be  
2 counted against the basket in RSSL --

3 MS. BUDZIK: I think the answer is,  
4 they do not count towards the basket.

5 David, do you disagree?

6 MR. LEVINE: Valerie, I think they  
7 may. I was double-checking.

8 MR. GLOVINSKY: Under the RSSL.

9 MS. BUDZIK: We also have the  
10 administrative code. If it's authorized  
11 under the administrative code, that would  
12 be the relevant section.

13 MR. LEVINE: This could, to  
14 Valerie's point, and I think to Isaac's  
15 point a second ago as well, trying to  
16 harmonize the two. I believe under the  
17 -- I'm double checking --

18 MS. BUDZIK: I don't have the  
19 provision open.

20 MR. ADLER: You don't have to answer  
21 today. This language raised these  
22 questions for me. Because on re-pooled  
23 investment vehicles, or I think  
24 commingled funds -- it doesn't say  
25 commingled funds, it says "pooled

1 investment vehicles" -- but I think  
2 mutual funds are that.

3 So my follow-up question is: Are the  
4 restrictions, the 25 percent for the RSSL  
5 or the 15 percent under the ADCO, do  
6 those refer to the variable program as a  
7 whole or to each fund within the variable  
8 program?

9 MS. BUDZIK: It's an aggregate, as a  
10 whole, and that is stated right here in  
11 the IPS. It says "These restrictions  
12 operate on the variable program aggregate  
13 assets and are not applied to each  
14 investment option separately."

15 MR. ADLER: Thank you for  
16 clarifying.

17 MS. STANG: And anything in a  
18 commingled fund or mutual fund, by asset  
19 size, would be relatively small compared  
20 to the whole \$50 billion dollar shooting  
21 match.

22 MR. ADLER: Right. That is true  
23 right now. Presumably if the index funds  
24 grew that could change, but at the moment  
25 that's true for sure.

1           One other question. It says  
2           derivatives are permitted within the 5  
3           percent and 2 percent, 15 percent or  
4           whatever.

5           Do we have any investments in  
6           derivatives in the variable funds? Maybe  
7           the Crescent, does that include  
8           derivatives?

9           MS. STANG: Our investment in GMO  
10          can have a very small amount of  
11          derivatives in it. And so, GMO, how much  
12          do we have in GMO? Maybe \$400 million, I  
13          don't have the numbers in front of me.  
14          There could be a very small percentage of  
15          that \$400 million that could be in some  
16          derivative format if you include futures.

17          In the 50 percent that's invested in  
18          the Russell 3000, there could be a  
19          modicum of futures in there. If you call  
20          futures derivatives it's possibly 2  
21          percent. There's no way we get to the 15  
22          percent limit or the 25 percent limit  
23          because it's very small. So it's  
24          targeted little bits.

25          MR. LEVINE: John, to follow-up. I

1           concur with Valerie, looking back.  
2           There's some little nuances behind it,  
3           but the general rule is you look at the  
4           actual mutual fund held at this point,  
5           not sort of complete -- everything.  
6           There are some nuances there, but that's  
7           the basics.

8                   MS. BUDZIK: We can clarify that,  
9           because I didn't think the mutual funds  
10          counted towards the basket. If I need to  
11          be educated on that one too, that would  
12          be good. But we can clarify that.

13                   MR. ADLER: Thank you.

14                   CHAIRPERSON PENNY: Susan, the next  
15          steps with this, you'll address John's  
16          comments. And thank you, John, for all  
17          that.

18                   MS. STANG: Yes. In general, we're  
19          going to incorporate the comments we've  
20          already talked about. I know there were  
21          other comments that John had that we're  
22          still working on the right language. But  
23          they are very helpful. We're moving  
24          forward. And thanks.

25                   Anybody else who has any other



1           comments, the comment period is still  
2           open.

3           CHAIRPERSON PENNY: Perfect.

4           MR. ADLER: Thank you.

5           CHAIRPERSON PENNY: Anything else  
6           for public agenda?

7           (No response.)

8           Then, is there a motion to move into  
9           executive session?

10          I'll just say, it's 11:21. We'll  
11          make the motion, move to executive  
12          session, give everyone ten minutes and  
13          reconvene at 11:30. Sound fair?

14          (Brief discussion off the record.)

15          CHAIRPERSON PENNY: Is there a  
16          motion to move into executive session?

17          MR. BROWN: So moved.

18          MR. ADLER: Second.

19          CHAIRPERSON PENNY: All those in  
20          favor of moving, please say "Aye."

21          (A chorus of "Ayes.")

22          Any opposed say "Nay."

23          (No response.)

24          We'll move into executive session,  
25          and I'll see you at 11:30.

1 (Recess taken.)

2 (Whereupon, the Board moved into  
3 executive session.)

14 CHAIRPERSON PENNY: Nothing else.  
15 So then, we'll go back into public  
16 session.

17 Do I hear a motion to go back into  
18 public session?

19 MR. BROWN: So moved.

20 CHAIRPERSON PENNY: Second?

21 MR. KAZANSKY: Second.

22 CHAIRPERSON PENNY: All in favor?

23 (A chorus of "Ayes.")

24 All opposed say "Nay."

25 (No response.)

1                   (Whereupon, the Board returned to  
2                   public session.)

3                   CHAIRPERSON PENNY: Susan, will you  
4                   fill us in?

5                   MS. STANG: In executive session two  
6                   manager updates were provided. There was  
7                   a discussion of the procurement of a  
8                   service provider. Consensus was reached,  
9                   which will be announced at the  
10                  appropriate time.

11                  CHAIRPERSON PENNY: Thank you.

12                  Does anyone else have anything else  
13                  for the investment meeting?

14                  Is there a motion to adjourn?

15                  MR. BROWN: So moved.

16                  MS. VICKERS: Second.

17                  CHAIRPERSON PENNY: All those in  
18                  favor of adjourning please say "Aye."

19                  (A chorus of "Ayes.")

20                  Opposed?

21                  We stand adjourned.

22                  Thank you, everyone. See you at the  
23                  next meeting. Have a wonderful weekend.

24                  (Whereupon, at 12:10 p.m. the  
25                  meeting was concluded.)

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## C E R T I F I C A T I O N

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I, Jeffrey Shapiro, a Shorthand

Reporter and Notary Public, within and for the

State of New York, do hereby certify that I

reported the proceedings in the within-entitled

matter, on Thursday, September 3, 2020, and that

this is an accurate transcription of these

proceedings.

IN WITNESS WHEREOF, I have hereunto

set my hand this 9th day of September, 2020.

JEFFREY SHAPIRO