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1 TEACHERS' RETIREMENT SYSTEM OF THE CITY OF NEW YORK

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INVESTMENT MEETING

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September 5, 2024

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9:59 a.m.

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Teachers' Retirement System of NYC

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55 Water Street, 16th Floor

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New York, New York 10041

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William Montague

Digital Reporter

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Notary Commission No. 01MO0009174

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APPEARANCES:

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PATRICIA REILLY, EXECUTIVE DIRECTOR

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THAD MCTIGUE, DEPUTY EXECUTIVE DIRECTOR

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THOMAS BROWN, CHAIR, TRUSTEE

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BRYAN BERGE, MAYOR'S OFFICE, TRUSTEE

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ALISON HIRSH, OFFICE OF THE COMPTROLLER, TRUSTEE

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JOHN DORSA, OFFICE OF THE COMPTROLLER, TRUSTEE

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DAVID KAZANSKY, TRUSTEE

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VICTORIA LEE, TRUSTEE

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ANTHONY GIORDANO, PANEL FOR EDUCATIONAL POLICIES,
TRUSTEE

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NADIA FAZHULINA, TRUSTEE

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CHRISTINA MCGRATH, TRUSTEE

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Also Present:

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VALERIE BUDZIK, TRS

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LIZ SANCHEZ, TRS

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PRISCILLA BAILEY, TRS

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ARISTEA AFTOUSMIS, TRS

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LOREN PERRY, TRS

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RON SWINGLE, TRS

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ISAAC GLOVINSKY, TRS

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KEVIN LIU, MAYOR'S OFFICE

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18 DAVID LEVINE, GROOM LAW GROUP
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20 AMANDA JANUSZ, ROCATON/GOLDMAN SACHS
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14 YEMI LALUDE, TPG
15 MARYANNE HANCOCK, TPG
16 BRUNO MOGUEL, TPG
17 JIMMY CALLINAN, TPG
18 ALFREDO CROOKS, PEI MEDIA

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1 (The proceedings commenced at 9:59 a.m.)
2 MS. REILLY: Good morning. Welcome to the
3 special -- well, I think just the Investment Meeting of
4 the Teachers' Retirement Board, September 5th, 2024.
5 I'll start by calling the roll.
6 Bryan Berge?
7 MR. BERGE: Bryan Berge representing Mayor
8 Eric Adams, present.
9 MS. REILLY: Thomas Brown?
10 CHAIRMAN BROWN: Here. Good morning,
11 Patricia.
12 MS. REILLY: Good morning.
13 I don't know who -- Karine Apollon?
14 Gregory Faulkner?
15 Anthony Giordano?
16 And Manny Tavares?
17 Alison Hirsh?
18 MS. HIRSH: Present on behalf of Comptroller
19 Brad Lander.
20 I may have to step out if we go late this
21 afternoon, and in which case John Dorsa will replace me.
22 MS. REILLY: Thank you.
23 Victoria Lee?
24 MS. LEE: Present.
25 MS. REILLY: Christina McGrath?

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1 MS. MCGRATH: Good morning. Present.
2 MS. REILLY: Good morning.
3 We have a quorum. I'll turn it over to the
4 Chair.
5 CHAIRMAN BROWN: Great. Good morning,
6 everybody. Welcome back. Hope everyone had a good
7 summer. Great to see everybody. Welcome.
8 So we'll start our meeting, our public agenda
9 with the Market Outlook Presentation.
10 And Mike Fulvio, do you want to present the
11 speaker, David Kelly?
12 MR. FULVIO: Yeah, I'll turn it over to our
13 friends from J.P. Morgan, Blake Johnson and Dr. Kelly.
14 Blake, did you want to kick it off?
15 MS. JOHNSON: Yeah, I'll just do quick
16 introductions, Mike, thank you so much.
17 Blake Johnson. Wonderful to meet you all. I
18 work with the Bureau of Asset Management on a day-to-day
19 basis to lend J.P. Morgan's support and resources to the
20 Teachers' Retirement System and its fellow pension funds
21 here in the city.
22 I am pleased this morning to be joined by Dr.
23 David Kelly, J.P. Morgan's Chief Market Strategist. In
24 the spirit of TRS, I will say that Dr. Kelly is perhaps
25 our best educator and storyteller on the markets and the

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1 economy today.

2 And we are going to offer just a quick, but
3 hopefully comprehensive, view of where we think the
4 economy and markets stand as we begin September. But if
5 there is any follow-up analysis or commentary or
6 questions that the board would like us to explore before
7 you move on to other critical board matters, I will take
8 that away with your team from Goldman and BAM and we
9 will make sure to get that done.

10 Dr. Kelly has planned maybe 10-to-15 minutes
11 of remarks and certainly welcomes your questions.
12 Hopefully, each of the board members have some of our
13 reference materials and charts, but let us know if you'd
14 like us to share screen because we're always glad to do
15 that as well.

16 CHAIRMAN BROWN: Thank you, Kelly.

17 DR. KELLY: First of all, thank you very much
18 for having me here.

19 Blake, do we -- so I have -- or do we just
20 have 15 minutes, or do we have a little bit more time if
21 our --

22 CHAIRMAN BROWN: We have --

23 MS. JOHNSON: Only if the board permits us.

24 CHAIRMAN BROWN: Yeah, we have time.

25 MS. JOHNSON: Okay.

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1 DR. KELLY: Okay. Because I'm not sure I can
2 quite do justice with all the complex nature of our
3 economy today in 15 minutes.

4 Also, perhaps, Blake, could you share -- I
5 think we sent over a paper presentation.

6 MS. JOHNSON: I would be glad to.

7 DR. KELLY: I think perhaps -- we spent a lot
8 of time putting together a chart to try to make things
9 clear and vivid, and it's always a challenge, but having
10 done so, we'd like to -- like to use them.

11 Anyway, while Blake has that going here, just
12 as backdrop, I entitled this presentation, "A Longer,
13 Wider Runway for the Soft Landing," and I think the
14 right way to think about this is, if you go back 18
15 months ago, a lot of people thought we'd be in recession
16 right now. And I think to understand where the economy
17 is and where it may be going from here, the first
18 important thing is to understand, well, why aren't we in
19 a recession right now? What happened to allow the
20 economy to continue to grow, even as inflation came
21 down? So I want to -- so maybe I want talk about the --
22 great, super, thank you, Blake.

23 So we move to the next page here. I want to
24 talk about the soft landing and I want to talk about
25 investment opportunities. So first of all, on the issue

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1 of a soft landing, it's not whether we're going to have
2 one or not have one. You know, the plane actually never
3 pulls up to the gate. It is always landing. So

4 eventually, there's going to be a problem, but so far, I
5 would say we have been in a soft landing for quite some
6 time.

7 But interestingly, if you go back to the
8 spring of 2023, when people thought the economy was
9 going to slow down, it didn't. And in fact, if you look
10 at this chart here, the long-term growth rate of the US
11 economy since the start of this century been 2.1
12 percent. And if you look at the second quarter of 2024,
13 the economy grew 3.1 percent year over year. So not
14 only did it not slow down, it actually accelerated. And
15 to understand why, I think you have to look at both
16 demand and supply.

17 So looking at the demand side of the economy
18 on the right-hand side, the American economy is, more
19 than any other country in the world, dependent upon
20 consumers. We have got the most wonderful consumers in
21 the world. We do not stop at the limits of prudence, we
22 stop at the limits of credit. We are more willing to
23 spend money that we don't have on stuff we don't need
24 than anybody else in the world, and that does allow the
25 economy to generate a lot of momentum because it is

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1 mostly a closed economy. You know, by spending beyond
2 our means, we, in many ways, create the means by which
3 we spent.

4 And so what happened was, you know, going back
5 18 months ago, all the pandemic aid had been spent,
6 credit card debt was rising 15 percent year over year,
7 the saving rate is very low. It looked like consumers
8 have to pull back, but they really didn't, in aggregate.

9 What we saw was, and what we're still seeing
10 is, there has been a pullback in the spending by lower
11 and middle income households. They are getting
12 squeezed. There are about 60 percent of households,
13 today, who state they live paycheck to paycheck, and
14 they are getting squeezed. And you're seeing that in
15 food spending and you're seeing it in clothing spending,
16 and other basic items, where demand is pretty sluggish.

17 But overall consumer spending is doing fine,
18 and the reason it's doing fine is because the top
19 decile, or the top quintile of the income distribution
20 are doing very well, and the top 10 percent of
21 households in America get -- receive more than 50
22 percent of the pre-tax income. So if the first 10, 20,
23 30 percent of the income distribution are doing pretty
24 well, then the spending, the overall consumer spending
25 will rise.

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1 So just looking at data from the -- from TSA,
2 who look, who track the number of people going through
3 their checkpoints every day, and we're still running
4 about 5-and-a-half percent of year over year, over the
5 last 30 days, in terms of airline travel, and that will

6 make this year by far a record high in terms of total
7 airline travel.

8 If you look at people booking tables on
9 opentable.com, but again, it's kind of an upper income
10 kind of thing, those are looking very good for the month
11 of August. They accelerated relative to July.

12 We are seeing some slowdown in light vehicle
13 sales, with 15.1 million units in August, so there's a
14 little bit of slowdown there, but overall, it looks like
15 consumer spending is continuing to grow. And so
16 what's -- where do we go from here?

17 First of all, you have got huge increases in
18 wealth because of what the stock market has done over
19 the last two years. That is going to fuel the spending
20 of our upper income households.

21 Second of all, we have now had 17 straight
22 months, and I think we'll discover tomorrow that we have
23 had 18 straight months, of wages growing faster than
24 inflation. And so we are seeing real wage income gains,
25 we're seeing some employment gains, they're slow, we're

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1 still seeing them, and that is generating wage and
2 salary income, which is also keeping consumer spending
3 going. So I do think consumer spending will grow more
4 slowly, but I see no evidence that it's about to
5 collapse.

6 The second big part of this is, higher, you
7 know, on the right-hand side, if you look at investment
8 outside of housing, that's about 14 percent of demand.
9 Again, that was supposed to get hurt by higher interest
10 rates, but because of the CHIPS act, because of the
11 Inflation Reduction Act, which is really a green energy
12 transition act, because of a lot of corporate spending
13 on AI, investment spending is holding in okay.

14 And so we put -- and those are the big pieces.
15 I mean, housing can't fall very much more because we're
16 chronically short of houses in this country. So housing
17 activity is relatively low, but I don't expect it to
18 fall much.

19 Overall government spending, I think we're
20 seeing state level governments being able to find
21 workers they weren't able to find before, is growing
22 okay. So overall, I think the economy is going to slow
23 down to about a 2 percent pace for the rest of this year
24 and into next year, but at the moment, I don't see a
25 collapse. That's on the demand side.

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1 If you look at the next page, just briefly, on
2 the supply side, what we show on the supply side is a
3 slow down in the growth in payroll and employment, but
4 it's still been very strong over the last year. Now, we
5 did get a benchmark revision in the last few weeks,
6 which suggested that the payroll growth had been a
7 little bit slower between March '23 and March '24 than

8 originally estimated, but we're still -- we're still
9 adding, you know, 1.8 million, or say 1-point -- you
10 know, 1.7 million workers over the last 12 months, which
11 is substantial, given that there is supposed to be no
12 growth of the working age population at all.

13 But we are seeing, on the bottom right of this
14 chart, the blue line shows the labor force participation
15 rate of people aged 18 to 64. So there is -- there's
16 this notion out there that people are sitting on the
17 couch, they're not willing to work. This is not true.
18 We have actually hit a 15-year high in terms of labor
19 force participation in the working age group.

20 The second thing that's very important, and
21 even more important, is up on the top. In the last
22 three years, most of the job growth in America has come
23 from people who were not born in this country. And
24 while the immigration situation of the southern border
25 is chaotic and we are in desperate need of comprehensive

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1 bipartisan immigration reform, the reality is that this
2 influx of immigrants is filling out these jobs. And we
3 had all the, you know, we had -- job openings are coming
4 down but at those high levels. But we have built a lot
5 of jobs, particularly in retail, in leisure and
6 hospitality and restaurant jobs, and daycare. We have
7 got a lot of lower paid jobs that are being filled by
8 immigrants, and that is allowing the economy to keep on
9 growing.

10 And if you flip to the next page, the other
11 thing that it's doing, which is really interesting is
12 it's also allowing wage growth to decelerate. So if you
13 look at this chart here, this chart we put together many
14 years ago, was to show an obvious inverse relationship.
15 The unemployment rate is high, which is the gray line,
16 wage growth is low, which is the blue line. But if you
17 look at since March of 2022, now that's two-and-a-half
18 years, this thing has gone -- this thing has gone
19 completely haywire, because what we have seen is
20 unemployment staying at or below 4 percent, it moved up
21 a little bit to 4.3 percent in July, but I still argue
22 that it's very close to full employment, and yet, wage
23 growth has consistently come down.

24 And part of that is a surge of immigrants into
25 lower wage occupations, which is simply because of a

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1 mixed shift pushing down wage growth. But a bigger part
2 of it, and a really important story, is American workers
3 just don't feel that they have the power to ask for a
4 wage increase. Only 6 percent of private sector workers
5 are members of a union. The other 94 percent are on
6 their own. When businesses tell them they can't have a
7 pay increase, they aren't striking large numbers for
8 those pay increase. We're not seeing a lot of
9 industrial action to push up wage growth.

10 And if you have wage growth at 3.8 percent
11 year over year, then that is actually consistent with
12 stable inflation, because if you have got 2 percent
13 productivity growth, you have got 2 percent growth of
14 output prices, that actually means you could afford to
15 push up wages by 4 percent. It's basically what we're
16 doing. So we're sort of at an equilibrium in terms of
17 wage growth here, and I don't see upward wage pressure
18 pushing up inflation.

19 And if we move to the next page on this thing
20 here, which looks a bit like a stegosaurus with all the
21 pointing spikes up the back there, we have seen
22 inflation come down. And if you look at the details,
23 you can see why we think it's going to continue to fall.

24 So this US economy is not an inflation prone
25 economy. We had 40 years in which inflation was

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1 falling, and then suddenly, because of the pandemic, the
2 policy response, and Ukraine, we had this spike in
3 inflation in 2022, and by June of 2022, everything was
4 going wrong. Energy prices were up, core goods prices
5 were up, dining, recreation, other services prices were
6 up, food and home prices were up, everything was up.

7 If you look at where we are right now on the
8 far right, the inflation rate is 2.9 percent year over
9 year, but more than 2 percentage points of that is just
10 auto insurance and shelter costs. And we know these are
11 being measured, mismeasured, I would argue, by the
12 government, but certainly measured with a lag. We know
13 the inflation in these areas is going to continue to
14 fall. And when we look elsewhere, there just isn't any
15 inflation pressure.

16 And so we feel very confident in saying that,
17 barring some extraordinary shock, the inflationary will
18 continue to come down. I believe the Fed has a target
19 of 2.0 percent inflation for the consumption -- headline
20 consumption inflation. I think we have got a chance of
21 meeting -- of hitting that target in September, and I
22 think overall inflation is all going to be in the 2s and
23 low 2s as we go into next year.

24 And that brings me, and I don't want to
25 prolong this because I do want to get on to asset

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1 classes and that, but also your questions, if we move to
2 the next page, and just looking at the Fed. So the Fed
3 meets later on this month. They would like -- first of
4 all, they have said, and I think J. Powell said this in
5 Jacksonville very clearly, they are ready to start
6 cutting interest rates.

7 So the only question is do they cut by 25
8 basis points or 50 basis points when they meet in the
9 middle of September? I think they would like to cut by
10 25 basis points. I think they would like to take rates
11 down slowly, and if they don't have the nerve, I think

12 that's what they will do. But it is -- it's tricky
13 because we are seeing mixed economic data, I will --
14 tomorrow's employment is very important.

15 What I'm seeing is manufacturing is weak, we
16 know that it's weak globally, but services are very
17 strong, and overall, the economy is still growing. It's
18 just growing more slowly. In that environment, the Fed
19 could take its time, and I think they ought to. And so
20 what I think they would like to do is cut in September,
21 skip the November meeting, cut in December and cut in
22 March, June, September, and December of next year. So
23 six or eight cuts in the space of 15 months, getting us
24 down to 3-and-three-quarters to 4 percent. I think
25 that's what they'd like to do.

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1 There is a danger that they get bullied into
2 doing something faster, and let me -- I think this is
3 the principle danger the economy faces right now because
4 what the Fed doesn't know or won't recognize or won't
5 state is that, if they cut interest rates by 50 basis
6 points in September, they are more likely to do harm
7 than good.

8 The Federal Reserve often talks about long and
9 variable lags, how long it takes for interest rates to
10 affect the economy. The reason they do that, or the
11 reason it does that, is because there's actually a
12 J-curve effect. When the Federal Reserve cuts interest
13 rates, if it were to pick up by 50 basis points, it's
14 going to -- it would scare people into believing, well,
15 what does the Fed know? Maybe we're headed for
16 recession year. Maybe I ought to hold off on expanding
17 a plant or hiring workers or putting out a new product.

18 When the Fed cuts by 50 basis points, people
19 say, well, are they done, or are they going to do some
20 more? They're going to do some more. Of course they're
21 going to cut some more. So do I want to borrow money
22 now, or do I want to wait a while? Oh, I'll wait a
23 while, won't I? So you wait to borrow. That slows the
24 economy down. And then when the Fed cuts aggressively,
25 it also cuts interest income.

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1 Now, eventually, those effects fade in
2 significance and the fact that rates are simply lower
3 and cheaper has a positive impact on the economy, but
4 that comes later. So I think the biggest risk to the
5 economy right now is the Fed gets bullied into cutting
6 too aggressively and that actually causes the economy to
7 slow down too much, the Fed cuts more aggressively
8 again, and so you end up in a mild recession. That's
9 not our baseline scenario. Our baseline scenario is
10 that we have an extended slow down, but that's where we
11 see things are right now.

12 And I want to leave time for questions, so I
13 just want to talk about one more thing to move forward,

14 and then, just generally, in asset classes, and I'm
15 happy to try to address each of them.

16 This chart here, we use to try to describe
17 valuations in terms of, you know, across apples and
18 oranges and bananas here in financial markets. So at
19 the bottom, you can see, for each of these asset
20 classes, for Treasuries or high yield or US large cap
21 stocks, we look at what's the most popular and most
22 important valuation measures. So for large cap stocks,
23 it's for PE ratio, for Treasuries, it's yield to worst.

24 And the horizontal line shows a -- is a
25 25-year average of that valuation ratio. And the dark

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1 gray shaded area is one standard deviation above or
2 below. It's sort of a Z score. And then the light gray
3 area is two standard deviations above or below. And so
4 when you look at the chart, what you can see is, okay,
5 US large cap stocks are expensive, value stocks are
6 expensive, growth stocks are expensive, but
7 international stocks are not particularly expensive
8 here, and fixed income is actually looking relatively
9 cheap compared to the last 25 years.

10 I think, you know, I don't want to -- as I
11 said, I'd rather open up for questions now, but I -- and
12 we can go through each of these asset classes. But
13 overall, I think the economy is healthy, and I think the
14 economy justifies a certain degree of optimism.

15 The question I think we have got to ask
16 ourselves, though, is, there has been a lot built on top
17 of this in terms of valuations, particularly in the US
18 equity market, particularly in mega cap stocks. And so,
19 we see some concentration risk. There's too much
20 concentration in mega cap stocks and in US markets,
21 there's too much concentration in US equities relative
22 to global equities. US has 65 percent of the global
23 equity market. And I think there's probably too much
24 money invested in equities relative to fixed income.

25 And so there's a lot of imbalances out there,

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1 and I think one of the challenges is we can see a
2 relatively smooth path forward, but the more -- the more
3 times we get reassurance on a soft landing, the more
4 unbalanced the market gets. So I think the challenge
5 for all investors here is to try to maintain balance,
6 not because they're terrified of what could go wrong in
7 terms of the economy, and something, of course, could go
8 wrong, but the outlook looks relatively okay, but also
9 because their portfolios are drifting out of balance and
10 markets are drifting out of balance relative to
11 fundamentals. And that's what I think people need to
12 focus on right now.

13 So those are the main points I want to make,
14 and I'd love to open up for any questions.

15 CHAIRMAN BROWN: Any questions?

16 MR. MCTIGUE: Tom?
17 CHAIRMAN BROWN: Go ahead.
18 MR. MCTIGUE: I don't know if the trustees
19 have any questions, but I'd just be curious.
20 Your thoughts on, say, China and the rest of
21 the world and how that will impact our economy?
22 DR. KELLY: Yeah. So there is a -- I think
23 the Chinese economy is in pretty fragile condition. We
24 get data from China, the PMI indices came out this
25 morning. They claim their composite PMI number is still
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1 above 50 and stable, but I am very suspicious of all the
2 Chinese economic numbers.

3 What we know is they have got some major
4 overlapping problems. One of them is they have got
5 rotten demographics. The population is shrinking, and
6 the birth rate is collapsing because the Chinese people
7 don't trust the Chinese government.

8 Second, we have got, much more so in the
9 United than in the United States, the Chinese, the
10 wealth of Chinese households is embedded property.

11 One of the advantages the United States has
12 over many other countries, and I don't think other
13 countries realize, I don't think we realize it, is so
14 much of our wealth is in the stock market, which has
15 a -- which doesn't get -- is not as prone to economic
16 problems as the housing market. But in China, they're
17 way overbuilt. The property is way too expensive. The
18 vacancy rate is enormous.

19 We know that home prices have to come down,
20 particularly negative demographics, and that is
21 undermining wealth among Chinese consumers and further
22 making them negative, and it's causing them to save
23 more. And so Xi Jinping would like them to spend more
24 and do -- and do more consumer spending. They just
25 don't want to do it.

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1 A third problem they have is, more generally,
2 the level of control that Xi Jinping is imposing upon
3 the economy. There had been a very steady opening up of
4 China in all the years after Chairman Mao, particularly
5 under Deng Xiaoping, but other Chinese years, all the
6 way up to President Xi, and that opening up had I think
7 encouraged the spirit of enterprise and
8 entrepreneurialism among the Chinese people.

9 The fact that the government is being more
10 aggressive in imposing its view on, say, private
11 education or on information technology, on the Chinese
12 people, make the consumers less willing to be aggressive
13 and indeed makes small businesses less willing to be
14 aggressive. I mean, Chinese people, in my experience,
15 visiting their also Chinese relations, is they, you
16 know, they tend to -- they're not always going to say
17 exactly what's on their mind, they can't in China, but

18 they can speak rather loudly with what they spend money
19 on or don't.

20 I think the Chinese consumers are nervous. I
21 think also the aftermath of COVID has made a Chinese
22 relationship with the rest of the world even more
23 difficult. So I think China's facing a lot of problems
24 here.

25 I don't think it's a -- I think the Chinese
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1 government has every interest in keeping things afloat.
2 I think that the problems of China, basically,
3 economically, actually reduce the risk of any foreign
4 venture like Taiwan or anything like that. I think the
5 Chinese leadership does understand the importance of
6 trying to cool tensions with the rest of the world and
7 try to help their economy expand and help their export
8 markets.

9 So I don't expect any foreign policy
10 adventures from the Chinese government, and I hope I'm
11 right in that, but I do think that they're going to have
12 a difficult time.

13 So long as China doesn't collapse, if it just
14 grows slowly, then the slowness of Chinese growth is
15 enough to, I think, hold down global commodity prices.
16 We're seeing oil prices have backed off a bit, partly
17 because of the weakness of the Chinese economy, but I
18 also don't think it's enough to put the global economy
19 in recession.

20 We're seeing a lot of reshoring out of China
21 towards countries, particularly India, Southeast Asia,
22 Mexico. So there are other developed countries -- or
23 developing countries who are taking up the slack for
24 China. The overall global economy, I think, will
25 continue to grow, but I think China really has to

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1 recommit itself to the path that Deng Xiaoping put it on
2 before China can really begin to work through its
3 problems.

4 MR. MCTIGUE: Thank you.

5 CHAIRMAN BROWN: Anthony has a question.

6 DR. KELLY: I promise a shorter answer to the
7 next question.

8 (Laughter.)

9 MR. GIORDANO: Yeah. I stared at that last
10 chart you had, the valuation chart of the asset classes.
11 I stared at it this morning at about 1:00 a.m. for about
12 10 minutes, and I was fascinated by it, and I just
13 didn't get it. So I was hoping you could maybe just
14 give a one-minute synopsis on that chart and what -- how
15 to kind of draw conclusions, you know, and what do we
16 pull out of it as fiduciaries and trustees.

17 DR. KELLY: Okay. Blake, can you pull that
18 back up? Super. Thank you.

19 We do -- so what we did here is the -- one of

20 the things that, one of the problems I think that we
21 have, or that a lot of investors have, is, you know,
22 they'll talk to me about individual asset classes on
23 their own, but what we want to do here is show
24 valuations across asset classes.

25 And obviously, there are different valuation
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1 measures, but all of them can be reduced to a Z score.
2 So, you know, if you look at, for example, over to the
3 far right, the four PE ratio, well, if you assume the PE
4 ratios are normally distributed, then that dark gray
5 area represents the area in which about two-thirds of
6 the PE ratios have been over the last 25 years, and the
7 light gray range looks at the range that PE ratios have
8 been within about 95 percent of the time.

9 So when we're at 1.58 on the -- the green dots
10 are where we are right now, that means that the PE ratio
11 on large cap stocks is higher than it's been probably
12 about 85 to 90 percent of the time over the last 25
13 years, in terms of price to forward earnings.

14 But then the beauty of this approach, since we
15 reduce everything to a Z score, just where has this
16 valuation measure been relative to the last -- last 25
17 years, is you can then look at that relative to
18 Treasuries. So Treasuries are cheaper than they have
19 been, so it's, you know, not quite -- it's not quite
20 down to one standard deviation. So they have probably
21 been cheaper than they have been, say, 60 percent of the
22 time or 70 percent of the time over the last 25 years.
23 And what we mean by that is, you know, the yield worse
24 has been higher. So they have got higher rates because
25 we have been in this period of rate suppression.

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1 So the way I interpret that is it's not that
2 Treasuries are particularly cheap or a huge bargain or
3 you're going to get great returns of them. It's just
4 that they were a lousy bargain for most of the last 25
5 years, and now, that is not the case.

6 And then if you also look at EM equity and DM
7 equity, you can see that those are, one of them look at
8 price to book and the other one look at price to equity,
9 but both of them are at or below their averages.

10 And you know, if you flip forward a few pages,
11 we can just, you know, briefly, here we -- so, you know,
12 on this page here, we look at the equity market and look
13 at PE ratios in the equity market. So you can see the
14 top 10 stocks are much more expensive than everything
15 else.

16 You know, on fixed income, if you flip back a
17 page, and I'm almost done here, then you can see that
18 those blue diamonds suggests that yields are actually
19 better than they have been on average over the last 10
20 years.

21 And if you go forward again -- just want to go

22 forward one more. Yeah, we'll stop here.
23 And then if you look at this here, what we
24 show here is the way we look at international stocks.
25 We could look at it on just a valuation basis, but I
0028 like the chart on the right because it just shows just
1 how big the US share of global equity markets have
2 become.
3
4 But anyway, the first chart that we were
5 talking about, we just look at it as a way of comparing
6 apples and oranges and bananas across different asset
7 classes.
8 MR. GIORDANO: Thank you very much.
9 CHAIRMAN BROWN: Thank you. Any other
10 questions?
11 Thank you so much for coming, Dr. Kelly, and
12 presenting to us.
13 DR. KELLY: You're very welcome. And if you
14 do have any other questions, as Blake said, just shoot
15 them over to her and we'll try to address them very
16 quickly.
17 CHAIRMAN BROWN: Thank you, well done. Thank
18 you. Thank you, Blake. Thank you, Blake.
19 Great. Now, we move on to the Passport Funds,
20 Second Quarter 2024 Performance Review, and I guess
21 Rocaton will take that.
22 MS. JANUSZ: Yeah. Thanks, Tom.
23 Gina, are you able to pull up our June report?
24 MS. TARANTINO: Yes, do you see it?
25 MS. JANUSZ: Yes, thank you. Can we just hide
0029 that one that was covering?
1 So for the Passport Funds, since we last met
2 just before the end of the fiscal year, we just wanted
3 to spend our first minute or two here on the results
4 through the end of fiscal '24. So looking at this
5 quarter report here -- and Gina, maybe you can blow it
6 up a little bit, so it's easier for people to read.
7 I just want to focus on that one-year column.
8 It's going to show us the fiscal year results. And the
9 great news is it was an extremely strong year across the
10 board, really double digit returns for each year of
11 Passport Funds, with the exception of the Balanced Fund,
12 that was pretty close at a 9 percent return for the
13 year.
14 And really closing out that fiscal year, the
15 second quarter of this year, we saw equity markets
16 hitting all time highs, thanks in part to those
17 magnificent seven, the big tech stocks, some continued
18 signs of improvement in terms of manufacturing, in terms
19 of labor market numbers, certainly strong earnings
20 growth, and expectation of the beginning of monetary
21 easing, all of which were really supportive to our risk
22 assets. So a strong close to the fiscal year. For the
23

24 Diversified Equity Fund, up of over 20 percent closing
25 out the year.

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1 And unless there's any questions on June, I'll
2 flip over to share some July members.

3 Gina, if you want to switch over to the July
4 flash? Thank you.

5 So July was a little bit more mixed, certainly
6 after a strong first half of the year. We saw, in the
7 month of July, positive numbers coming out of the US and
8 emerging markets, but a little bit of modest losses, I
9 would say, in both the Eurozone and Japan.

10 There was a bit of a small cap rally during
11 July really in response to this expected start to the
12 involuntary easing cycle. The Fed did meet in July and
13 chose to leave rates unchanged but signaled that they
14 could begin cutting rates, as David talked about, as
15 early as the next meeting, which is here in September.

16 We also, in July, saw a little bit of a
17 shakeup in terms of the US presidential election with
18 President Biden stepping out of the race and Kamala
19 Harris becoming the presumptive nominee during July. So
20 despite some of that uncertainty, we still saw positive
21 results across the Passport Funds, with the exception of
22 the Sustainable Equity Fund, which does have a bit of a
23 large cap growth tilt and is more impacted by some of
24 those big tech stocks that did see a little bit of a
25 pullback. So slightly negative, 1 -- negative 1 percent

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1 return for the month, still a very positive territory
2 calendar year-to-date, over 12 percent return for the
3 Sustainable Equity Fund.

4 And your Diversified Equity Fund, where the
5 bulk of the assets sit, close to \$19 billion in the
6 Diversified Equity Fund, at the end of July, had a
7 positive about 2 percent return for the month and up
8 over 13 percent year-to-date.

9 CHAIRMAN BROWN: Great.

10 MS. JANUSZ: And the last thing we'll touch on
11 is just a benchmark report for August. We don't yet
12 have official numbers on the Passport Funds. We just
13 wanted to share index returns here for the month. And
14 really, in early August, we saw volatility pick up after
15 what has been a relatively subdued market, and
16 particularly in that first week of August, we saw a
17 little bit of investor panic when we saw some worse than
18 expected employment numbers. Thankfully, that market
19 shock was short-lived, we saw some better releases later
20 in the week, and markets recovered.

21 We also, as Dr. Kelly mentioned, had Chair
22 Powell make, again, very supportive comments in his
23 comments in August around expectation that we are at an
24 inflection point with regard to interest rates and
25 moving towards rate cuts later in the year.

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1 So again, despite that volatility that we saw
2 in the beginning of the month, we saw positive returns
3 really across asset classes here in the month of August,
4 ranging from 1 percent for your short-term bond exposure
5 that's part of the Balance Fund to 3-and-a-quarter
6 percent for developed international equities, the MSCI
7 EAFE index. So despite a little bit of noise, we ended
8 in positive territory for August.

9 CHAIRMAN BROWN: Great. Thank you, Amanda.
10 Any questions for Amanda?

11 Thank you, Michael. Thank you, Amanda.

12 We move on to the Pension Fund Performance
13 Update Quarterly Presentation, and I think Steve is
14 going to take that.

15 MR. MEIER: Terrific, great. Thank you, Tom.

16 CHAIRMAN BROWN: Thank you, Steve.

17 MR. MEIER: Good morning, Trustees.

18 CHAIRMAN BROWN: Good morning.

19 MR. MEIER: I'm a little overwhelmed with
20 Dave's presentation, Dr. Kelly. I have actually worked
21 with J.P. Morgan in the past, I think very highly of
22 them. So you covered most of what I have on my
23 presentation, but I'll try to get through it.

24 Kate, I'm going to have to ask you be on top
25 of your game and keep up because I'm going to skip some

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1 slides, but maybe just go to the first slide, Kate.

2 And just reiterate the point that the US and
3 global inflation has moved significantly lower. It
4 appears that that inflation dragging that we have so
5 dreaded has been slayed, and now we're focused more on
6 the Fed, on full employment and accomplishing their soft
7 landing for the dual mandate.

8 On the next slide, just a quick look at the
9 normal chart you have seen.

10 Actually, we can maybe shrink the photographs
11 on the far right-hand side. We can't see the punchline.
12 Great, thank you. Thanks.

13 You can see that core PCE is at 2.62 percent,
14 and CPI, the most recent print, is under 3 percent, a
15 little less than 290. So again, inflation has certainly
16 moved down from the record high, recent record high of
17 June of 2022, 9.1 percent, and the Fed has declared
18 success in that area.

19 On the next slide, you can see that it's not
20 just a US phenomenon, it's a global phenomenon, and that
21 inflation has come down even more significantly in the
22 UK and the Eurozone. You can see on the far right-hand
23 side.

24 On the next slide, just a look, concerns about
25 whether the Fed was behind the curve. They have

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1 actually shifted. I know Amanda talked about a change

2 in direction on the Fed. We call it the Jackson Hole
3 Central Max Symposium Pivot, where he's actually
4 declared, and I'm quoting him, that "The time has come
5 for policies to adjust."

6 Fed Powell also clearly stated that inflation
7 has declined significantly, the labor market is no
8 longer overheated, and finally, again, quoting him
9 again, "With an appropriate dialing back of policy
10 restraint, there's a highlight we'll be able to achieve
11 a 2 percent inflation target over time and a strong
12 labor market." Again, that soft landing.

13 On the next slide, just a look at where we are
14 in really unemployment. Obviously, we're still below
15 where we were at the peak before the global pandemic, in
16 terms of the size of the labor force and participation
17 rate, you can see in the yellow. But more important, on
18 the far right-hand side, you can see unemployment has
19 ticked up a little bit. It's about 4 percent now, 4.3
20 percent.

21 As Amanda, and I think Dave Kelly mentioned,
22 we have a big non-farm payroll report tomorrow for
23 August. Expectations are for that print to be around
24 165,000 jobs created, versus the prior month of just
25 114,000 jobs created, and unemployment is expected to go

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1 down from 4.3 to 4.2 percent, but we'll see.

2 On the next slide, again, echoing what David
3 said, US GDP has actually been quite solid in the second
4 quarter. It is starting to slow. The economy is
5 cooling, not collapsing. We had 3.1 percent growth in
6 the second quarter year over year, versus 2.9 percent.
7 And again, expectations are for the middle of, say, the
8 2 percent range for the current quarter.

9 On the next slide, just a look at economic
10 growth, and you can see again the disruption in growth
11 associated with the pandemic, but more importantly, on
12 the far right-hand side, you can see that, really when
13 you look at the UK and the Eurozone, growth is actually
14 flattish. So it really hasn't picked up. The recovery
15 has been slower there. Again, they were also fighting
16 the inflation drag, and I'll talk about it in a moment,
17 though. Those, both those central banks, the ECB and
18 the Bank of England, have already begun cutting rates
19 and are widely expected to continue that later this
20 month.

21 Again, the other takeaway was, would be the
22 green line. Again, as Dr. Kelly reflected, China is
23 struggling. Their economy seems to be slowing quite
24 dramatically there, and that certainly has implications
25 for their stock and bond markets as well.

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1 On the next slide, global interest rates, rate
2 cuts are coming, as I said, it's already occurred
3 abroad. ECB, Bank of England, Bank of Canada, and

4 others, have cut rates. We have the next Fed meeting on
5 September 18th, later this month. Again, the market is
6 fully pricing in 25 basis point rate cut, and a 30 to 31
7 percent chance of a 50 basis point rate cut. That's
8 just a fancy way of saying the market, right now, in
9 terms of Fed fund futures contracts, pricing in about a
10 33 basis point decline in rates at September 18th.

11 On the next slide, this is one of my favorite
12 slides. You can see that the central banks, as I
13 mentioned earlier, the Bank of England in yellow, and
14 the EEC in green, both cut rates once and are
15 intending -- actually telegraphically they intend to do
16 so again. We have been flat. Again, rates are expected
17 to move down in a couple of weeks.

18 And lastly, kind of going the other way here,
19 the Bank of Japan has actually increased rates twice,
20 which gave rise to some disruption early August, as the
21 yen carried trade unwind dramatically impacted global
22 markets. I'll talk about that in a moment.

23 On the next slide, just a view that, as rates
24 are expected to start moving lower, official rates are
25 start -- coming down. That also means money market

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1 yields, the yields you're getting in T-bills, the yields
2 you're getting in your money fund, and where you keep
3 your cash, those rates are going to start moving lower.
4 They have already half started moving lower, as the
5 market is pricing in cuts. But that move here reflects
6 a jump into bonds and notes. Again, expecting that as
7 short rates come down, the yield curve will normalize.
8 You have heard me talk about this.

9 Maybe on the next slide, Kate.

10 Again, I find this fascinating. This has been
11 the longest inverted yield curve in the history of US
12 bond market, not necessarily the most abrupt. At its
13 peak, the yield curve had inverted in the US about 110
14 basis points this time around in 2022. It was as
15 inverted as 190 basis points in the mid to late 1980s.
16 But it's never gone on for a period of years like it has
17 on an inverted basis, meaning short rates, a fancy way
18 of saying short rates are higher than long rates.

19 Typically, when you buy, say, a 10-year
20 Treasury note, you expect to get paid a premium from
21 taking on additional risk out 10 years versus, say,
22 three or six months. That hasn't been the case. And
23 again, that's reflected here.

24 On the next slide, when we talk about the
25 yield curve inversion, we're really talking -- when I

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1 talk about, I'm comparing two-year yields to 10-year
2 yields. Two-year yields have been pretty remarkably,
3 consistently higher than 10s, again for the better part
4 of two-plus years. Here, you can see, as of this print
5 yesterday, the yield on the two-year Treasury and the

6 yield on the 10-year Treasury notes are both 3.78
7 percent, again flat, and you can see as that's unwinding
8 on the next slide.

9 This shows the inversion -- on the next slide,
10 Kate.

11 That red line is flat where it would be, above
12 that, it would be a positive sloping yield curve up into
13 the right over time, over the maturity spectrum. And
14 here, you can see it was less than 1 basis point of
15 inversion when this was cut on, I think September, early
16 in the morning on September 4th.

17 Maybe next slide.

18 Spreads, so spreads have actually come in
19 quite a bit. Remember, they have widened out
20 substantially at the outset of the pandemic. They have
21 been kind of bouncing around, somewhat concerned about
22 the potential for not a soft land, but a hard landing,
23 meaning recession. Right now, they're at levels that
24 are not particularly thrilling. You typically want to
25 invest in investment grade above 150 basis points. It's

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1 at 97 now. And high yield, you probably really prefer
2 to buy it above say 500, opportunistically.

3 But what's interesting is, on the far
4 right-hand side, I talked about the unwinding in the yen
5 carry trade in early August. So August 5th, the market
6 has really melted down and had a dramatic sell off in
7 stocks and bonds, and that blip just reflects it.
8 Yields and spreads have moved out, and then come in
9 subsequently, within a matter of days. So again, a
10 disruptive August, again, starting on August 5th, but a
11 good ending.

12 On the next slide, in terms of what's going on
13 in the marketplace, so summer vacation is over, we got
14 back to work. We had the stock market sell off on the
15 3rd, we had bonds rally on the 4th, and energy actually
16 sold off 8 percent yesterday on concerns about GDP
17 growth and growth associated with -- well, the decline
18 in manufacturing here, but also the stagnant growth and
19 stagnating growth in China and less demand for oil.

20 On the next slide, just a look at benchmark
21 returns through the end of June. You can see Russell
22 3000 on a year -- one-year basis, again, quarter to
23 quarter at the end of June to the end of June '24,
24 actually performed really well. You have Russell 3000
25 up fully 23 percent. This is not normal. This has been

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1 great for your returns, which I'll talk about in a
2 moment. I'll give you a heads up. It was actually
3 quite a good year, but again, you can't really rely on
4 these types of returns.

5 That far right-hand column where it says
6 expected within assets, that that is the average of the
7 five general consultant expectations for returns across

8 asset sectors over a 10-year period. And I don't mean
9 to dismiss Roca-ton or Goldman Sachs in any way. I mean,
10 they have a great forecast. We just thought this was an
11 interesting way of showing it, that it's, on average,
12 the five general consultants expect to see annual
13 returns of the Russell 3000 at 6.7 percent.

14 CHAIRMAN BROWN: What was the 10 years before?
15 I mean, to compare that with another 10 years --

16 MR. MEIER: Actually, the US has been pretty
17 healthy. We have been coming out of the global
18 financial crisis, and then we actually, performance --

19 MR. FULVIO: Over 12 percent.

20 MR. MEIER: Yeah.

21 MR. FULVIO: For the 10 years.

22 MR. MEIER: Yeah, it's been a really good
23 driver. So John Merseburg is actually the hero within
24 the Bureau of Asset Management because of the
25 performance of the public equities. We have many

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1 heroes, though, also in the private sector, but again,
2 that's not to be expected longer term.

3 Maybe let's skip the next two sides, Kate.

4 Those are just, you know, stocks are up and bond yields
5 are all over the place, depending on how you look at it.

6 This slide just reflects, again, where we are
7 over the last, it's a 20-year slide. Just focus on the
8 far right-hand side. That's fixed income. That's
9 public market, fixed income, and as you can see,
10 generally, fixed income delivers a positive return. And
11 again, I -- working with Dan Haas at -- he circled the
12 decline in bond performance, which is unusual and it was
13 fairly significant again in 2022/2023, and then a quick
14 rebound. So we're back in positive territory again.

15 Dr. Kelly reflected that bonds look cheap
16 relative to where they were historically. There's
17 actually a lot of noise when you look back in time over
18 the last 25 years. It really hasn't been a normal time,
19 and my forecast is the next 25 won't be normal either,
20 but you look at where we were 25 years ago, we had the
21 dot come crash, we had the global financial crisis that
22 was extraordinary, we had a meltdown of European
23 sovereign debt, we had banking issues, we had a
24 pandemic, we had currency challenges as well, so -- and
25 we also had inflation spike associated coming out --

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1 with the pandemic and a ground war in Europe. So not
2 necessarily normal times.

3 We talked about this, Dr. Berman and I, I have
4 to call him Dr. Berman now, but we debated this last
5 night just in terms of what reasonable expectations are.
6 The only thing we know with certainty is the future will
7 be different than the past, but we use this as the guide
8 because it's the best source of information we have. We
9 try to make judgments around that in terms of how we

10 make recommendations for the portfolios.
11 Maybe skip the next slide. Well, actually the
12 next slide, Kate, I'm sorry, one back.
13 Yeah, you can see this, just focus on the far
14 upper left-hand side, what's sell off. Again, I think
15 Amanda covered this well in terms of that dramatic
16 dislocation in the marketplace in early August. It
17 really appeared peaking on August 5th.
18 And then the next slide, you'll actually see
19 that all of it was reversed out from an equity
20 perspective. Stocks in the NASDAQ was down over 8
21 percent at one point, but you could see that's just for
22 the month of August. Everything ended up in positive
23 territory. So again, it was a volatile August.
24 Typically, they're quieter. That may have had something
25 to do with the lack of liquidity. I think it had

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1 something to do with the rhetoric out of Japan, the Bank
2 of Japan, and their potential intent to continue to
3 raise rates, which means the yen carry, trading and
4 borrowing yen, and investing in other currency, assets
5 generally, to pick up a yield spread and differential is
6 probably no longer as viable as it had been.

7 Maybe skip ahead two slides, Kate.
8 Food for thought. This is great. So we have
9 had some debate internally, and there may not be
10 consensus, but I think this is worth watching, and I'm
11 sure I'll be right at some point.

12 (Laughter.)

13 MR. MEIER: It's like the broken clock that's
14 right twice a day. But this is a concern, the fact that
15 the US Treasury market -- so just read through a couple
16 of the highlights. Well, first, the first one aren't
17 really necessarily because given the timeframe.

18 Currently, we have government debt, the GDP
19 ratio of a little -- it's 98, 97, 98. It's almost a
20 hundred percent now. It is moving higher. The one
21 thing we do know with some degree of certainty is,
22 irrespective of who is the next US president, that we
23 will be running deficits, and we're running deficits, we
24 anticipate running deficits for at least a trillion
25 dollars a year for the next 10 years. We have had \$9

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1 trillion of government debt maturing or will mature in
2 the next 12 months. There's a lot more issuance coming
3 out.

4 We have seen less rigorous demand on the part
5 of foreign buyers. And if you look at the Point Number
6 5, China has actually lowered its holdings in Treasuries
7 from 1.2 trillion in 2015 to just \$800 billion today.
8 The weighted average maturity of the debt is six years.
9 And again, we're coming off of the time, out of the
10 global financial crisis and out of the pandemic, where
11 rates were very, very low. And as rates have moved

12 higher and the Treasury continues to recycle its debt
13 and reissue new debt to replace what is maturing, the
14 cost of that debt is increasing pretty significantly.

15 Point Number 7 is worth noting as well.
16 Typically, you have between 11 and 12 percent of
17 issuance in T-bills. It's actually currently at 22
18 percent. Now, that's kind of counterintuitive, in that,
19 why would you be issuing, in an inverted yield curve, at
20 the short end of the curve when it's the most expensive?
21 But because there was so much demand and so much
22 liquidity in the system, the Fed was taking advantage of
23 that and mopping some of that up through T-bill
24 issuance.

25 Treasury auction sizes are expected to
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1 increase in 2024, and they have an increase by 27
2 percent. So there's a lot more product coming into a
3 market with potentially diminished demand on the part of
4 non-US buyers.

5 And the last point here, I'll give you an
6 update on the last point in the next day -- in the next
7 slide, interest payments pre-pandemic were about a
8 billion dollars a day, a billion dollars a day.

9 Maybe skip to the next slide, Kate.

10 They are now over \$3 billion a day. The
11 interest expense has gone up significantly. And again,
12 when you look at where we think bonds are, you look at
13 some of the market technicals associated with Treasuries
14 and more supply coming, a lot more supply, potentially
15 diminished demand by foreign buyers, you can make an
16 argument that it will have an -- it will have an upward
17 biased impact on yields going forward, long and short,
18 which I believe will be the case. So again, it's worth
19 watching. We're not in an area where we're not going to
20 be able to continue to finance our deficits, but it is
21 clearly becoming much more expensive to do so.

22 Maybe next slide to talk a little bit about
23 debt.

24 This is actually a look at the investment
25 grade issuance and how it's increased from about \$3

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1 trillion outstanding in 2010 to over 9 trillion today.
2 This has to do with bank regulatory reform following the
3 global financial crisis and disintermediation of banks.
4 A lot of these banks, typically, if I were to issue
5 bonds, I'm a corporate issuer, I would go to a bank, I
6 would borrow, or if I were to issue in the marketplace,
7 they would actually support my debt through secondary
8 support. They're really not doing that now.

9 So a lot of the issuers in the investment
10 grade space are kind of going, and non-investment grade
11 space, are kind of going their own way, but again, a
12 significant increase in investment grades debt
13 outstanding.

14 Maybe skip the next slide, next few slides,
15 Kate.

16 This is just food for thought. This is an
17 interesting slide. It looks at the number of data
18 centers. Again, data centers process and store
19 information. They actually fuel the fuel by the
20 increased usage of artificial intelligence, which is
21 having an impact on what's required, the amount and
22 scale that's required, but also just good old-fashioned
23 cloud technology. And this looks at the number of data
24 centers combined in each country. And you can see on
25 the far left-hand side, the United States is basically

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1 about 10 times the size of everyone else, even though
2 its economy may not be 10 times the size of all the
3 others, it may or may not be, depends. It just, for me,
4 it tells me that there's been a lot of infrastructure
5 investment. Again, it's reflected in, say, demand for
6 NVIDIA technology, as an example.

7 We are an investor in data centers. We invest
8 in data centers primarily through our infrastructure
9 private holdings as well as some real estate. And I
10 think we have -- Eneasz, correct me if I'm wrong -- we
11 have some residual data centers in private equity?

12 MR. KADZIELA: Very minor.

13 MR. MEIER: Minor? Very minor. But it is
14 interesting, and this either tells me that it's gotten
15 overdone in the States or there's going to be increased
16 demand for building more data centers in Europe. And I
17 would defer to Petya to maybe give you an update on that
18 at some point, given the fact that her book is more than
19 50 percent outside the United States.

20 Maybe skip ahead, Kate, a couple slides.

21 Touch on one thing. Thad, I know you asked
22 the question about China. Just some food for thoughts,
23 some more bullet points.

24 Maybe one more, Kate. One more slide. There
25 we go.

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1 So it is pretty extraordinary the population
2 growth in China has actually turned negative, and I have
3 a slide that follows, that shows that. The fertility
4 rate in China is just 1 percent versus 1.6 percent here
5 in the States and 1.2 percent in Japan.

6 Remember, we talked about the capital market
7 assumptions and the themes that we think will impact
8 returns in your portfolio, different asset classes over
9 a longer time horizon. We talked about demographic
10 changes that are reflected here, deglobalization. We
11 talked about the sustainability of debt, which has to do
12 with the level of Treasury issuance and the cost of that
13 debt. We talked about decarbonization in the economy.
14 There's a number of these things that we think will
15 dramatically impact the portfolio. These are things

16 that are worth sitting up for and paying attention to.
17 The population in China is currently about a
18 billion. It's expected to decline about a hundred
19 million people each decade and expected to be in the
20 mid-600 million by 2100. That's a significant decline
21 at an external rate.

22 I was watching a commentary over the holiday,
23 the Bloomberg show on the weekend, and the possible
24 solution they reflected here is robotics. Robots
25 replace people as the demographics shift and as the
0049

1 decline and --

2 CHAIRMAN BROWN: Do they still have that
3 policy of limiting the number of children?

4 MR. MEIER: They don't, but it's been hard
5 because it's gotten so expensive, and you have an aging
6 population, you have a lot people in their late forties,
7 fifties, and sixties, really aren't looking to have a
8 second or third child. But yeah, they have eliminated
9 that policy, but it kind of stuck in people's mind, and
10 again, it's become a problem for them.

11 We have the same problems here in the States.
12 Again, I think our replacement rate is probably 2.1.
13 It's only 1.6 percent in terms of fertility. We have
14 the benefit of immigration. And I recently read a book
15 that talked about the immigration changes and growth
16 longer term, and it reflected the fact that countries
17 and economies may be competing for individuals and
18 immigration over time, as this becomes more of a
19 worldwide phenomenon.

20 The only area, the only area of real
21 population growth in the world is Africa, and it's
22 growing at a pretty significant clip. A lot of those
23 areas are also arid and climate change will exacerbate
24 those issues. So you may see more immigration out of
25 those areas of the parts of the world, which would be

0050

1 welcome, I think.

2 Next slide, Kate.

3 Population growth. Again, to David Kelly's
4 point, on the far right-hand side, you can see the
5 population growth is now negative 2-and-a-half percent
6 in China. And again, pretty dramatic change over the
7 course of time.

8 Maybe skip ahead two slides to 35, Kate.

9 This is just -- I thought this was a cool
10 slide because we talked about the decarbonization of the
11 economy, and this just looks at primary energy
12 consumption by sources of renewable energy. You can see
13 Norway is the stand out, the darker the better. I don't
14 know why Brazil is also so dark. That could be a
15 combination of hydro, solar, and wind. I think, in
16 Norway, it would probably be mostly wind. And we're
17 kind of middling relative to some of the other large

18 global economies around the world. But again, a work in
19 process we will continue to monitor.

20 CHAIRMAN BROWN: I heard Norway is running out
21 of oil in the next couple --

22 MR. MEIER: Maybe, out of the North -- the
23 Brent Sea crude is probably being depleted.

24 CHAIRMAN BROWN: Right.

25 MR. MEIER: So I mean, they have a huge

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1 sovereign wealth fund that -- it's about 1.6 trillion in
2 size. I had the privilege of sitting on a panel with
3 one of women, the folks from that --

4 CHAIRMAN BROWN: And they are able to use like
5 3 percent of it for infrastructure.

6 MR. MEIER: Yeah, they have been really smart,
7 Tom. They have actually been, for years, they have been
8 siphoning off some and taxing the oil exports and
9 putting it in the sovereign wealth fund. So a
10 relatively small economy.

11 CHAIRMAN BROWN: Unlike the UK, I think.

12 MR. MEIER: Yeah, well, both, but Norway in
13 particular has got a \$1.6 trillion sovereign wealth fund
14 and a small population.

15 CHAIRMAN BROWN: Like about 9 million, I
16 think.

17 MR. MEIER: Listen, I know Tom covered a lot
18 of this. I don't have any -- I mean, I have got some
19 things that I'd be really interested to talk about.

20 But why don't we skip ahead, Kate, to Slide
21 40?

22 And that's the money slide. That's the
23 performance slide. And again, it's very dangerous for
24 anyone to come here and pound their chest and say, look
25 at the one-year fiscal returns. You have a benchmark of

0052

1 7 you achieved 10 percent. That's really great. That's
2 a great outcome. But as we have seen with the uptick in
3 equity prices, a significant outperformance relative to
4 normality and relative expectations. It's not to be
5 expected to continue, necessarily. We're hoping that
6 infrastructure and PE and some of the other private
7 asset classes will pick up the slack, and we expect they
8 will.

9 CHAIRMAN BROWN: You can leave the slide up
10 there for a little longer.

11 MR. MEIER: Yeah, yeah. Well, it's
12 interesting too, and you look at this and you say, well,
13 I have been the CIO for two years, this is a great
14 outcome. This really has a little to do with the CIO
15 that's sitting in the chair today. This has to do with
16 people and decisions and a process that was put in place
17 over time. This is such a -- your fund is over a
18 hundred billion dollars. It's enormous. And it takes a
19 long time to change, but as long as we're committed, I

20 think it's called Kiatsu, which is continuous
21 self-improvement over time, that's what we're doing.

22 And I try to use the football analogy. As
23 everyone touches the ball, as long as we move it
24 forward, we'll have good results. So I know we have
25 talked about storm, we're going to talk about this at

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1 BAM University, but the idea is, how do we constantly
2 improve everything we do and how we do it to make
3 marginal increases, as opposed to really dramatic
4 increases that can impact something short-term. This
5 is -- the long-term investors, we have to remind
6 ourselves that your plan, all of us will be gone, and
7 your plan will still be here. It'll still be generating
8 money and paying benefits to retirees, and we need to
9 have that mindset. But a good outcome.

10 Kate has advanced the slide, which tells me
11 that she wants me to -- sorry, Kate.

12 The next slide is a little disconcerting for
13 me because remember last time I reflected this slide,
14 the average portfolio value, this is if you invested,
15 say, a dollar back in 2014 at 7 percent. That's what
16 that black line shows we invested. Your performance is
17 actually the yellow line. We were actually above that
18 black line the last time I presented this, but because
19 certain periods of time will fall out and new come in,
20 even though the performance has been strong, it's kind
21 of counterintuitive. You just had a 10 percent annual
22 fiscal year return, but we're still a little behind the
23 benchmarking and over that period of time. So our work
24 isn't done.

25 On the next slide, just to look at net public

0054

1 market returns. Again, these are your benchmark
2 returns, not necessarily your specific returns.

3 Actually, I beg your pardon --

4 CHAIRMAN BROWN: But we're close, right?

5 MR. MEIER: These are your are -- yeah --

6 CHAIRMAN BROWN: These are?

7 MR. MEIER: Yep, TRS returns. And you can
8 see, again, I don't like the focus on the quarter
9 results really in one year. As we talked about earlier,
10 the Russell 3000, US equities up 23.4 percent, a very,
11 very good outcome.

12 CHAIRMAN BROWN: So that's 13.9 percent over
13 five fiscal years, right?

14 MR. MEIER: Yes, yes. It's annualized over
15 five years, is the return, yes, so a good outcome.
16 Obviously, world, developed market world XUS equities
17 have been a little challenged.

18 Again, we have talked about Bailey Gifford, I
19 know John Merseburg and team have been addressing those
20 issues as well. But again, a pretty good outcome.

21 On the next side, a look, just a look at your

22 excess returns relative to public markets. So a little
23 behind in the Russell 3000 for short-term, one-year.
24 The excess return is 25 basis points.

25 Again, developed market XUS has had a little
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1 bit more of a challenging time, really with the dramatic
2 sell off in '22 and '23 and some recovery in the last
3 year.

4 Emerging markets have done quite well, pretty
5 consistently, relative to the benchmark. Again, a good
6 outcome there.

7 And then if you look at fixed income, that
8 structured index is a minimum of five-year maturity.
9 It's got a little longer duration, but a pretty good
10 outcome there as well in high yield.

11 On the next slide, just a different way of
12 reflecting. So this is kind of a work in process, this
13 is the scorecard [sic] that Dan Haas has been working on
14 to try to present things in a different format that may
15 be more digestible. So this is a public market AUM on
16 the left-hand side for your fund, and then the
17 performance over those same periods of time relative to
18 your benchmark. So I don't know if you find any value
19 in this. I actually thought this was really
20 interesting, and when we talked about some specific
21 sectors, it becomes increasingly interesting, but again,
22 more of the same information I have already covered in a
23 different format.

24 On the next slide, a look at fees. Again, we
25 are continuing to try to work down fees in both the
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1 public and, again, the private assets in your portfolio,
2 and we're going to be probably more focused on the
3 public market sector, going forward, as we change how we
4 negotiate contracts that we get our own ACCO within the
5 Bureau of Asset Management, and we have our own legal
6 resources, we anticipate being more nimble, and again,
7 being more aggressive in terms of reducing your fees
8 consistently over time.

9 So this just looks, again, your fourth quarter
10 fees for public markets were just under \$27 million in
11 fees. The bulk of those fees are in World XUS, 6.8,
12 emerging markets, 6.3, and US, because it's mostly
13 passive, even though it's a lion's share of your assets,
14 \$4 million in fees. And you can look at across on the
15 right-hand side and see that --

16 MR. MCTIGUE: Steve, can I just interrupt you
17 for one second? We're getting a little reverberation.
18 I think somebody who's online needs to go on mute. So
19 if you just check that.

20 CHAIRMAN BROWN: They listened. Well, that
21 worked.

22 MR. MEIER: Great. I'd say the last takeaway
23 is the far right-hand side, the lower portion, all

24 strategies combined, 13 basis points in fees, and we
25 intend to hold ourselves accountable for doing better
0057

1 and reducing those fees now over time.

2 On the next slide, a look at your private
3 manager returns by strategy. Again, for the one-year
4 sector, private equity, again, still recovering from,
5 really, a lack of exits, mergers and acquisitions come
6 in lower, valuations are down a little bit, but still a
7 healthy return.

8 If you look across the curve and see where you
9 are in private equity in its 10-year annual returns,
10 really quite significant at 13 percent. Again, that's
11 on average each year over 13 years.

12 Private real estate, again, negative 6.7
13 percent. That has to do more with office, and I'll show
14 in the next slide, John Gluszak is -- we're actually
15 fairly well positioned. We're underweight in office,
16 which is the one area that's really been challenged.

17 CHAIRMAN BROWN: What do you mean by the lack
18 of office?

19 MR. MEIER: Well, office, office buildings.

20 CHAIRMAN BROWN: Right.

21 MR. MEIER: So in commercial real estate, it's
22 office, it's retail, it's data centers. In some
23 respects it's multifamily, a whole bunch of different --

24 CHAIRMAN BROWN: You don't think the office
25 real estate will improve any?

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1 MR. MEIER: I think it'll improve, Tom. It's
2 a matter of timing. In the last year, it didn't improve
3 and continued to decline. Defaults were up at the
4 margin as well in commercial mortgage backed mostly for
5 office space. We're still wrestling with that whole
6 remote work thing, return to the office. And again, the
7 question is, you know, how much space do you need, and
8 the space you do need, is it fit for purpose. So again,
9 we still wrestle with that here in New York, and in many
10 cities here, less around the world. Japan, for example,
11 is a hundred percent back to work full-time. They don't
12 have remote work. So a challenge we have here still.

13 I have to call out the infrastructure
14 performance again, which I thought was extraordinary,
15 10.8 percent. We hope to provide some insights into
16 infrastructure over time, but that's one of the
17 strongest asset classes that we have had. Certainly, a
18 close second to, say, private equity, and then public
19 equity in the public space. But again, a really good
20 outcome there.

21 Lastly, alternative credit, given the backup
22 in yields and base rates and the widening of spreads,
23 it's subsequently tight, a good result there.

24 Net excess returns and basis points -- and I
25 want to ask, is Dan Haas on the line?

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1 If you look at private equity --

2 MR. HAAS: I am. I'm phoning in.

3 MR. MEIER: Good, good, Dan. I may need to
4 call a friend on this because I'm unclear on something.

5 So if you look at the private equity returns,
6 it's the Russell 3000, again, which delivered 23.1
7 percent, plus 300 basis points, takes you to 26 percent.
8 You take out the 5 percent that we have delivered in
9 positive returns in the prior slide for private equity,
10 and it looks like we have underperformed the benchmark
11 more -- is this, Dan, is the Russell 3000, is that
12 lagged three months?

13 MR. HAAS: That's right. So the Russell 3000
14 lags three months, and that's a PME, if I remember
15 correctly (indiscernible) Lane provided that for us.

16 MR. MEIER: Got it, got it. I spent a half
17 hour trying to figure this out this morning, in the wee
18 hours.

19 CHAIRMAN BROWN: When you put it in basis
20 points, it looks worse than percentage, right?

21 MR. MEIER: Yeah. Again, it has to do with
22 the significant outperformance of public equity and a
23 little bit of a challenge in private equity. I think
24 this will -- all the private equity and the equity
25 investments we're making today will benefit from the

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1 challenges that we're seeing in the marketplace today.
2 It's still a good time to put money to work.

3 If you look across other asset classes, excess
4 return, as I mentioned, real estate, because we're
5 slightly underweight office, we're slightly overweight
6 multifamily, we're slightly overweight industrial
7 logistics. There was outperformance there in the
8 one-year sector. And infrastructure, consistently, over
9 the 10 years since inception, delivered material
10 outperformance, and alternative credit positioned the
11 portfolio very well.

12 I'm trying to wrap this. I do want to share
13 one more slide with you, if you would. In the next
14 slide, because I talked about a different way of
15 presenting things, these are assets under management in
16 your portfolio as of the end of June.

17 What I find really interesting here is, on the
18 right-hand side, and I don't mean to steal Petya's
19 thunder, but if you look at infrastructure, so this is
20 your -- your year-end returns are actually darker and
21 the benchmark returns in lighter, that's significant
22 outperformance over one year, three year, five year 10
23 year.

24 It's kind of a confusing chart. It takes a
25 little bit of time to sift through it, but actually

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1 really good outcomes. Similarly, we have actually had a

2 strong performance pretty much across asset classes, but
3 just a different way of looking at and presenting where
4 we're relative to your established benchmarks.

5 CHAIRMAN BROWN: So it looks like we beat the
6 benchmark in each of those categories?

7 MR. MEIER: Yes, yes.

8 CHAIRMAN BROWN: Between the dark and the
9 lighter.

10 MR. MEIER: We were talking about this last
11 night. Petya is too modest to say that she's going to
12 be able to replicate this. She's embarrassed on
13 bringing this up, but --

14 CHAIRMAN BROWN: Oh, Petya.

15 MR. MEIER: And she reminded me that half the
16 allocation still has to be put to work, so -- but I have
17 confidence.

18 I think that's it for today, for me, for just
19 a quarterly update. So a good quarter, a good fiscal
20 year, an interesting time. Again, summer is over. I
21 know --

22 CHAIRMAN BROWN: Thanks for reminding us.

23 MR. MEIER: -- talked through the grapevine
24 and we wanted to give you an update since we last met in
25 June, what happened in July and August. So hopefully,

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1 we covered that.

2 CHAIRMAN BROWN: Thank you, Steve?

3 MR. MEIER: Are there any questions?

4 CHAIRMAN BROWN: Any questions for Steve?

5 MR. GIORDANO: Steve, I don't know if it was
6 the November meeting or maybe it was the January
7 meeting, one of the past meetings, we discussed, you
8 were going to be looking at benchmarks, a deeper dive.
9 I think. There was some concern that some benchmarks
10 necessarily didn't match up with it.

11 So I just want to know, A, where we were that;
12 and B, as I was looking, I was looking at the stuff at
13 one o'clock in the morning, last night, so my eyes were
14 a little bleary, and I noticed that, against the
15 benchmarks or against the indexes, we were not always
16 beating the indexes on, over the fiscal year.

17 So I just wondered, was there an aggregate
18 number of how we did versus a composite of the index,
19 versus where we could have been, or versus excess
20 return, whatever the -- even an aggregate. Because it
21 was up and down, and my eyes, it was flipping around.

22 MR. MEIER: Yeah, it depends how you compare,
23 who you compare yourself to. So we had one of the
24 earlier slides shows a bunch of different comparisons
25 relative to, say, your strategic asset allocation

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1 weights, if we were there, where we are today.

2 Again, there are challenges associated with
3 being such a significantly sizable fund, that we're not

4 quite as nimble as we perhaps would like to be.

5 I'd also answer your question this way, Tony,
6 that we're spending a lot of time trying to incorporate
7 a quantitative rigor to everything we do and how we do
8 it. We're trying to have -- yeah, you're right, but
9 we're trying to put much more science around what we --
10 and obviously, you can have good insights and
11 fundamental views on markets. We want to couple those
12 with a strong understanding of what the numbers tell us,
13 what do we know with certainty and where we can build on
14 from there.

15 So we have got a number of projects we'd be
16 happy to talk to you about over time, but things that
17 are trying to, again, look at where we are from
18 benchmarks, and actually, Dan Haas is involved in that
19 as well from a financial reporting standpoint and from a
20 risk standpoint as well, so more to come.

21 CHAIRMAN BROWN: Thank you.

22 Any more questions for Steve?

23 Thank you, Steve. If you get to call Ed Dr.
24 Berman, can we call you -- can we call you Professor
25 Meier?

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1 MR. MEIER: That would be great.

2 CHAIRMAN BROWN: That is excellent. Very well
3 done. Thank you so much.

4 So I think that concludes our work in the
5 public agenda. So is there a motion to go into
6 Executive Session?

7 MS. LEE: So moved.

8 MS. MCGRATH: Second.

9 CHAIRMAN BROWN: And it's been seconded.

10 MS. MCGRATH: Seconded.

11 CHAIRMAN BROWN: And it's been seconded. All
12 those in favor of going into Executive Session, please
13 say aye?

14 (Ayes were heard.)

15 CHAIRMAN BROWN: Those opposed, say nay.

16 And we are now in Executive Session. Liz will
17 let us know when it's good to go, but why don't we take
18 this opportunity to take a five-minute break and we'll
19 get back by 11:20, seven minutes, seven minutes break,
20 and then we'll start the Executive Session. Thank you.

21 (Recess from 11:12 a.m. to 11:22 a.m.)

22 (Exit Public Session; enter Executive
23 Session.)

24 CHAIRMAN BROWN: Any opposed, say nay?

25

0065 We are back in Public Session.

1 Liz, you'll let me know when we're ready?

2 (Exit Executive Session; enter Public
3 Session.)

4 CHAIRMAN BROWN: Great. We are back in Public
5 Session.

6 And Priscilla Bailey, great to see you live,
7 in person, will be doing the readout today.
8 Thank you, Priscilla.
9 MS. BAILEY: Thank you, Mr. Chair.
10 In the Executive Session of the Passport Fund,
11 there was a manager update. No action was taken.
12 In the Executive Session of the Pension Fund,
13 there was an update on preliminary -- preliminary
14 performance data.
15 The board received a number of manager
16 updates.
17 There were two private equity presentations.
18 Consensus was reached on all two.
19 There were two infrastructure presentations.
20 Consensus was reached on all two.
21 There was an alternative credit presentation.
22 Consensus was reached.
23 Details to be made available at the
24 appropriate time.
25 CHAIRMAN BROWN: Great, thank you, Priscilla.

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1 And I think we have concluded our business in
2 Public Session. Before we adjourn, I just want to thank
3 our recorder, Will, who did a fantastic job today, and
4 Daniel, our TRS IT person, for assisting. So much
5 appreciated, guys. Thank you very much.
6 And is there a motion to adjourn?
7 MR. DORSA: So moved.
8 CHAIRMAN BROWN: And is there a second?
9 MS. MCGRATH: Second.
10 CHAIRMAN BROWN: And is there any discussion?
11 Hearing no discussions, all those in favor of
12 adjourning, please say aye?
13 (Ayes were heard.)
14 CHAIRMAN BROWN: All those opposed, say nay?
15 We are adjourned. Thank you.
16 (The proceedings concluded at 2:19 p.m.)
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4 Notary Public within and for the State of New York, do
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6 That the foregoing proceeding is accurately
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8 the above-titled matter, all to the best of my skills
9 and ability.

10 I further certify that I am not related to any
11 of the parties to this action by blood or marriage and
12 that I am in no way interested in the outcome of this
13 matter.

14 IN WITNESS THEREOF, I have hereunto set my
15 hand this 17th day of September 2024.

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