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Proceedings

NEW YORK CITY TEACHERS' RETIREMENT SYSTEM
INVESTMENT MEETING

Held on Thursday, December 7, 2017, at 55 Water
Street, New York, New York

ATTENDEES:

JOHN ADLER, Chairman, Trustee
THOMAS BROWN, Trustee
ANTONIO RODRIGUEZ, Mayor's Office
SUSANNAH VICKERS, Trustee, Comptroller's Office
DAVID KAZANSKY, Trustee
RAYMOND ORLANDO, Trustee
DEBRA PENNY, Trustee
CYNTHIA COLLINS, Mayor's Office

REPORTED BY:

YAFFA KAPLAN
JOB NO. 0611037

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ATTENDEES (Continued):

SUSAN STANG, Teachers' Retirement System
RON SWINGLE, Teachers' Retirement System
MICHAEL FULVIO, Rocaton
ROBIN PELLISH, Rocaton
DAVID MORTON, Rocaton
PAUL RAUCCI, Teachers' Retirement System
THAD McTIGUE, Teachers' Retirement System
VALERIE BUDZIK, Teachers' Retirement System
LIZ SANCHEZ, Teachers' Retirement System
SHERRY CHAN, Office of the Actuary
DAVID LEVINE, Groom Law Group
SANFORD RICH

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2 MR. ADLER: Good morning.
3 (Chorus of good morning.)
4 MR. ADLER: We can do better than that.
5 Good morning.
6 (Chorus of good morning.)
7 MR. ADLER: I was really imitating the
8 teachers I had. Welcome to the Teachers'
9 Retirement System investment meeting for
10 December 7, 2017.
11 Thad, will you please call the roll?
12 MR. McTIGUE: Certainly. John Adler?
13 MR. ADLER: I am here.
14 MR. McTIGUE: Thomas Brown?
15 MR. BROWN: Here.
16 MR. McTIGUE: David Kazansky?
17 MR. KAZANSKY: Present.
18 MR. McTIGUE: Debra Penny?
19 MS. PENNY: Here.
20 MR. McTIGUE: Raymond Orlando?
21 MR. ORLANDO: I am here.
22 MR. McTIGUE: Susannah Vickers?
23 MS. VICKERS: Here.
24 MR. McTIGUE: We have a quorum, sir.
25 MR. ADLER: Thank you so much. So with

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2 that, I will turn it over to Rocaton for the
3 Passport Fund reports.
4 MS. PELLISH: Thank you.
5 MR. FULVIO: Good morning, everybody.
6 (Chorus of good morning.)
7 MR. FULVIO: That was better. The first
8 item on the agenda is reviewing the
9 performance from the third quarter. We
10 weren't planning on spending too much time on
11 it. We distributed the report ahead of time.
12 You will recall we did review this performance
13 at last month's meeting but happy to address
14 any questions on the report if there are any
15 that -- no? Okay. So we will cross that one
16 off the list and head into October. Everybody
17 should have that report underneath the first
18 item.
19 And I guess just a reminder on
20 performance so far through October, October
21 was another strong month for the market with
22 the US up about 2 percent. Developed markets
23 outside the US were up a little bit less than
24 that at about 1 and a half percent, and
25 emerging markets 3.6 percent in October. So

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2 obviously what has been a real strong year
3 continued through October, and actually, if
4 you look back at the S & P 500, the last
5 negative month for the S & P was actually
6 October 2016. So when we look at this report,
7 we see the one-year return, especially for the
8 S & P 500, which ending in October was about
9 23.6 percent. We haven't seen a negative
10 month in that entire one-year time period so
11 it's pretty remarkable when we start talking
12 about the numbers on this page.

13 So as of the end of October, Diversified
14 Equity Fund was up about 17 percent so far
15 year-to-date. That brought the one-year
16 return to the fund to just shy of 23 percent,
17 at 22.9 percent. So very strong absolute
18 returns. When you compare that year-to-date
19 return of 17 percent to the Russell 3000
20 Index, the fund is ahead by about 65 basis
21 points. That outperformance was fueled by the
22 nonUS equity exposure within the fund, which
23 was up about 24 percent over that time period.
24 There is also some strong relative performance
25 by that component in the fund as well which

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2 certainly helped, but what was a little bit of
3 a drag, if you will, on performance was the
4 Defensive Composite, which as we wouldn't
5 expect, did not keep pace with the equity
6 markets. That composite, however, was still
7 up about 11.6 percent year-to-date, so pretty
8 strong returns there from that composite.

9 The fund in the month of October was up
10 about 2 percent, roughly in line with the US
11 index and the hybrid benchmark, but again, the
12 strong absolute returns continue and then
13 relative results still somewhat mixed. The
14 Bond Fund during the month had a very modest
15 negative return to the tune of about 3 basis
16 points. That fund continues to have muted
17 returns with its fixed income -- low duration
18 fixed income opportunity set. So its returns
19 for the year-to-date time period were up about
20 1.5 percent, also roughly in line with its
21 benchmark.

22 The International Equity Fund at the end
23 of October, the year-to-date return there was
24 about 23 and a half percent, just shy of that,
25 but still some value added over its custom

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2 benchmark, which was up about 23.1 percent.
3 The Inflation Protection Fund for the month

4 was up just shy of 1 percent with a positive
5 return of about 80 basis points, and that
6 brought the year-to-date return to positive
7 2.7 percent, which is ahead of both its custom
8 benchmark and CPI so far this year. The
9 Socially Responsive Equity Fund, you will see
10 on the page that fund was up about 1 percent
11 in October, bringing its year-to-date return
12 to about 13.4 percent. That fund has lagged
13 the S & P 500 so far this year by about 3 and
14 a half percent. So I will pause there if
15 there are any questions. If there is
16 anything, I am happy to address.

17 Maybe we will then fast-forward one more
18 month and talk about the markets in November,
19 and then we will turn it over to actually to
20 David to talk a little bit more broadly about
21 the markets and our views.

22 But November was another positive month
23 particularly here in the US. The Russell 3000
24 was up about 3 percent. And then abroad in
25 developed markets, they were up about 1

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2 percent with emerging markets actually having
3 a modest negative month by about half a
4 percent. And again, that all serves the
5 calendar year-to-date returns quite well. I
6 will comment on the fiscal year-to-date for
7 the US market was up about 10 percent, so just
8 in the first five months of the year, a 10
9 percent return here in the US. NonUS over
10 that time period also quite strong, about 8
11 percent for developed markets, and a little
12 bit shy of that for emerging markets, and I
13 will pause there if there are any questions.

14 MR. ADLER: Michael, you are doing a
15 great job so far. Not a single question.

16 MR. FULVIO: I will end on a high note
17 and turn it over to Robin and David to talk
18 about our market views.

19 MS. PELLISH: So for those of you who
20 don't recall, David Morton is a partner at
21 Rocaton, one of the co-founders of the firm,
22 and his role at the firm has many aspects but
23 one of them is acting as chief market
24 strategist. So he works very closely with the
25 manager research teams, with the asset

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2 allocation teams, and with the consulting
3 teams to try to make sense of all of the
4 information and data that is flowing into the
5 firm about markets, all of the news we hear

6 from managers, from various strategists in the
7 industry, and collaborates closely with all of
8 those groups to develop market outlines and we
9 have a process for that. And to also talk
10 with our clients about trends and
11 opportunities and risks in the market, and it
12 might be an interesting way to focus the last
13 session of the calendar year to talk about
14 where we think we are in the market, what are
15 some trends that are most obvious to us, and
16 what are some of the risks that are most
17 concerning to us. So with that, David.

18 MR. MORTON: Good morning, everybody.
19 Nice to be here again. Just to give you a
20 punchline before we go any further, in terms
21 of what happens next, I don't know. No other
22 investment strategist in the world knows, so
23 turn off CNBC and Bloomberg News because you
24 don't get any information that's useful for
25 figuring out what's the future on those shows,

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2 those stations.

3 I wanted to start off today -- there is
4 a range of different things to talk about.
5 Doesn't feel like I should just dive into the
6 dec without saying something about the tax
7 plan. I will try to be as loud as I can. So
8 we obviously don't have tax reform that's
9 being enacted yet. We have competing bills
10 which have a lot of similarities, the details
11 have to be ironed out, and one particular bill
12 has to be approved, and that might be a
13 first-quarter event but we know the broad sort
14 of flavor, complexion of what's being
15 suggested, and we also know how it was put
16 together.

17 So some people focus on decision-making
18 processes and how you arrive at a complex set
19 of decisions, and if you focus on those type
20 of elements, you can't be anything other than
21 dismayed about what has gone on in Washington
22 to arrive at this. It was rushed through,
23 there wasn't a lot of debate about it. It was
24 put together behind closed doors, and frankly,
25 I am not trying to come here and make a

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2 political statement about it. It's just the
3 reality of it. I am actually going to try to
4 focus more on the economic impact, so sort of
5 the corporate tax cut that's going to come
6 along. So I think from a process standpoint,
7 it doesn't look good. Maybe you can say well,

8 I need to find something optimistic to say
9 about what's going on. Well, they have, in
10 fact, made some sort of set of decisions, so
11 if you were frustrated that Washington wasn't
12 getting something done, now they have got
13 something done whether you like it or not.
14 So maybe there is an element of optimism
15 there. Maybe the stock market has reacted to
16 something actually getting done and being
17 delivered through any kind of process. You
18 know, part of I think what the stock market
19 has reacted to, the stock market has reacted
20 positively generally to the tax plan as it's
21 broadly outlined as it's moved through the
22 House and the Senate. Perhaps what the
23 corporate world is reacting to, first and
24 foremost, is a significant cut in the
25 corporate tax rate from 35 percent to 21
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2 percent -- sorry, 20 percent. That on the
3 surface seems like it would be positive for
4 business. It lowers the cost of capital.
5 Makes businesses more profitable on an
6 after-tax basis clearly. That should level
7 the playing field internationally, make it
8 more attractive for businesses to stay here,
9 for businesses to start here, for businesses
10 that are perhaps going to move overseas to
11 rethink those types of plans. Also the tax
12 regime that's going to be imposed on
13 businesses that earn profits overseas is also
14 going to be adjusted to make it less
15 attractive to keep all of those funds
16 offshore, and there is now a mechanism for
17 those to be brought back. There is a
18 relatively modest tax rate.
19 So I think one of the things you will
20 hear in the press is there is hundreds of
21 billions of dollars of funds that are going to
22 come back into the US. Therefore, won't that
23 drive growth, won't that improve the job
24 picture, so on, and so I think that set of
25 statements largely is nonsensical and I will
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2 tell you why. I mean, it seems intuitive.
3 You might say well, that doesn't make any
4 sense to me what you just said. It seems
5 intuitive if you bring back a body of funds to
6 the size of hundreds of billions back in the
7 US, surely it has to get spent on something
8 and invested in some way. That's a perfectly
9 rational thing to say.

10 However, all of these companies that are
11 cash-rich offshore have high credit quality
12 typically, are able to borrow today in the US
13 at practically nothing. Two, 3 percent I
14 would say is practically nothing for a range
15 of different tenors of debt. If they had
16 something they wanted to invest in, they would
17 have done it already. They don't need the
18 money to come back to enable them to invest.
19 So the idea it's coming back to enable them to
20 invest isn't true. Most economists will tell
21 you that's not true, it's not likely it will
22 really result in anything other than higher
23 dividends to equity holders. You own a lot of
24 equity so that's certainly a positive for you,
25 but that's really where it's going to feed

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2 into the economy.

3 The money comes back, probably going to
4 result in shared buybacks, large dividends
5 that will feed back into investment profits
6 over time. Everything else being equal, maybe
7 it makes the stock market go up. You might
8 think that all that money coming back in
9 therefore must make the stock market go up.
10 The stock market anticipates these types of
11 things, so the returns you see today are
12 anticipatory of this development in the tax
13 plan. So there is an old saying, you know,
14 market rises on the rumor and sells off on the
15 news, and maybe once we actually get money
16 coming back onshore, maybe the market will be
17 less excited by those types of things.

18 So what is learned is that corporate tax
19 rate is going to drive growth for the US
20 economy. I think it's been estimated that
21 with no increase in growth, it's going to cost
22 taxpayers -- it's going to cost the Treasury
23 one and a half trillion over ten years. Total
24 US debt is 20 trillion. So I am not sure one
25 and a half trillion over ten years is

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2 necessarily -- it is a big number, but it's
3 not necessarily that big over the course of
4 ten years. We already have a large debt.
5 Economists and various nonpartisan tax
6 institutes have a set or calculated that they
7 think the extra growth that this might create
8 will perhaps knock half a trillion off that
9 number, so the costs over ten years, one
10 trillion to have corporate tax cuts, the
11 individual tax cuts with all of the other

12 changes and so on and so forth.
13 So if you take that at face value, you
14 might say this doesn't make sense. It's
15 costing us a greater amount of money on the
16 deficit or the end of ten years basically.
17 That's what it's saying. The country will be
18 poorer at the end of ten years. Forecasting
19 over ten years is really tough in economics.
20 I would say forecasting over one year is
21 really tough in economics and I am not -- I
22 have a lot of respect for the economics
23 profession but -- no, really, I do. They have
24 a tremendous record in being wrong. Really,
25 really tremendous record in being wrong.

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2 There was a statement in -- there was an op-ed
3 in the Financial Times two days ago which had
4 the opening paragraph was basically saying
5 economists just can't get anything right.
6 What are we going to do with that profession
7 basically. And their problems are they have
8 tended to rely on overly mathematical models
9 to try to predict. These are enormous sets of
10 individual collective calculations that happen
11 over a long period of time, and it's just
12 beyond our ability to compute. Even if we
13 could compute, we just don't necessarily
14 understand all the links to it and so on.

15 So that's not to say this tax plan isn't
16 a good idea. Just saying a lot of the
17 forecasts and predictions, take with a large
18 grain of salt.

19 MR. ADLER: Salt.

20 MR. MORTON: I will get to that in a
21 moment. It wasn't an intended pun, but I will
22 get there in a second. If I was to find
23 something optimistic to say about it, it's
24 that -- and I am not sure I said this in
25 January but one of the things that's been

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2 missing for the last ten years in the US
3 economy is animal spirits. That businesses
4 had confidence to invest, we had higher levels
5 of investment on an ongoing basis, that type
6 of phenomenon has really been missing for the
7 last ten years, and I don't know that this
8 gets it going. I don't know that this creates
9 enough business confidence that businesses
10 start investing more in the US in excess of
11 the growth of expectations of what these
12 policy institutes have developed but it might.
13 If you combine it recently with other good

14 things that are going on such as cost of
15 energy for businesses in the US is one of the
16 cheapest in the developed world, our cost of
17 electricity is cheaper than most of the
18 developed world and is falling. In addition,
19 we have plentiful supplies of natural gas.
20 There are significant industries that are
21 moving back into the US such as chemicals,
22 plastics. So on. When you combine corporate
23 tax cuts, making it more attractive for
24 businesses to come back into the US, and then
25 combine it with the sort of the large labor

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2 supply that generally is available in the US,
3 high level of technical capabilities, and so
4 on, and with the business climate we have,
5 maybe put all those things together you get
6 better growth, but I think if you were to say
7 that's definitely going to happen, there is
8 not a lot of evidence or backing or support
9 for making the statement to suggest it's going
10 to work. Definitely a hypothetical and
11 perhaps is less than a 50/50 shot we are able
12 to grow faster than the various institutes of
13 forecasts going forward. So let me just say
14 very quickly before I move on, the state and
15 local income tax change, just to put it very
16 simply, we get daily research pieces from
17 Bridgewater. They calculated the impact over
18 ten years of this removal of the state and
19 local income tax reduction nationally, and for
20 what they calculated was essentially a one
21 trillion dollar transfer of wealth from those
22 of us who pay income tax, state income tax,
23 local income tax to those that don't over ten
24 years, which is a big doubt. It's money out
25 of our pockets to states and individuals

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2 within states who don't have income tax.
3 That's point A. It will make the state
4 treasuries in some states very, very
5 uncomfortable, who are already uncomfortable.
6 States like Connecticut, New Jersey already
7 have challenged budget processes, rising debt
8 levels, inability to deal with a variety of
9 different municipal issues. This doesn't help
10 at all. It makes those states less attractive
11 for businesses to stay. Businesses now have a
12 greater incentive -- doesn't mean they will
13 move, but they now have a greater economic
14 incentive to move to states that don't have a
15 economic impact if this goes ahead, this

16 planned legislation.
17 So with that cheering news, I will move
18 on to what I think is great news. So if you
19 open the dec, I think the title was carefully
20 chosen. We mean it in all sincerity. We
21 don't know what happens. We think long and
22 hard about the types of things that we might
23 be afraid of, the range of different outcomes
24 that might be apparent in the marketplace.
25 One thing we know could be wrong in a given

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year, but what we try to spend time on is
3 understanding where we think consensus might
4 be wrong, where our clients might benefit
5 having a different view or different approach,
6 different exposure than the marketplace does
7 in general.

8

But just to start off, reasons to be
9 cheerful, come up with that line. It's a
10 song, 1980s pop song. Those of you who know
11 it can sing along. For those of you who
12 don't, you should listen to it. But anyway,
13 there are some things that are good. Today
14 global growth prospects are the best they have
15 been in a decade. I will talk about that a
16 little more. Twelve months ago, 24 months
17 ago, 36 months ago, and for most of the last
18 five to seven years, particularly the American
19 media felt the eurozone was going to fall
20 apart. It was never our view. I have dual
21 citizenship. What I will tell you, Europe
22 matters more to Europeans than the media --

23

MR. ADLER: Say that again. Europe
24 matters more to Europeans --

25

MR. MORTON: Europe matters more to

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Europeans than the American media gives it
3 credit for. So there is just the way we might
4 dislike people from Texas or any other
5 state -- pick any state you want -- there are
6 petty differences between countries and
7 cultures. The Germans always get to the
8 swimming pool first and take the seats all
9 around the pool. Little things like that
10 which irritate one country versus another, but
11 for the most part they want to be European.
12 They recognize they are small countries on the
13 global scale, and this is not a recent thing.
14 Since the mid-1950s, they have been coming
15 closer and closer together. That's not an
16 experiment that's failing. That's a
17 successful experiment. The European Union was

18 set up not to have a stronger economy. It was
19 set up to keep peace in the continent. That's
20 what it was set up for. It's an unmitigated
21 success. So that's the really strong sense
22 that keeps getting missed. They don't look at
23 it as being a failure. It has problems, it
24 has challenges, the Germans complain about
25 paying for the Greeks in terms of a bailout
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2 here, a bailout there, but it's political
3 pandering, those types of statements. The
4 Germans really know that their economy is so
5 strong because they get to export from a
6 currency which is a lower value than if there
7 is an independent country. So EU really works
8 for the Germans, so all those things, we are
9 not going to pay for the Greeks, so on and so
10 forth, they are just negotiating the size of
11 the check that they are going to pay. It's
12 not trying to kick Greece out of the eurozone.
13 I will come back to that in a second.

14 Low energy prices, I will talk about
15 that a little more. Realized portfolio
16 results are great. That's something that has
17 to be recognized and give you some comfort.
18 The next page, for most of the last ten years,
19 the US has grown slowly. The eurozone hasn't.
20 Japan hasn't. And various emerging markets
21 have gone into recession, come back out of a
22 recession, so on and so forth. For the first
23 time in a decade, all of those regions are
24 growing. US is growing, continues to grow.
25 At a modest pace but we are still growing,
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2 consistently growing. The eurozone is
3 actually growing faster than we have this
4 year. Japan is growing. Emerging markets are
5 growing, Chinese growth is stable. Brazil is
6 coming out of its recession quite quickly.
7 All of those things, this is the first time in
8 a decade that all these countries are moving
9 forward in a positive direction. Is that good
10 news for the equity market? It's been good
11 news for the equity market. Whether that
12 continues to drive equity market returns
13 higher, we will have to see. It's definitely
14 good for equity markets today. It's good for
15 credit market returns in the sense that we
16 have had low levels of default across many
17 different types of asset class for many years
18 now, so growth is good for low level of
19 defaults, getting our money back from bonds

20 that you essentially lent to corporations, to
21 countries, to municipalities, so forth.
22 Definitely a positive, and it feels to us like
23 there is also some momentum behind growth
24 globally.

25 If there is a "but" to this type of

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2 analysis, what we would say is one, it's
3 always hard to predict recession. Economists
4 -- not to pick on them again -- are not good
5 at forecasting recession. Very few people
6 forecasted the recession that happened in
7 2007, the one that happened earlier in the
8 decade after the tech boom. None of these
9 were forecasted well by the economists.

10 One thing that actually does a pretty
11 good job forecasting recessions is the shape
12 of the yield curve. If the shape of the yield
13 curve goes negative, especially from two years
14 to ten years so two years yields more than the
15 ten year, that typically has been a very good
16 predictor of uncoming recession. We are not
17 negative today, but the 2/10 spread is 64
18 basis points today and it's been falling over
19 the last couple of years, so we are heading in
20 a direction that normally, based on the
21 financial history of the last 30, 40 years,
22 has predicted a recession. That doesn't
23 necessarily mean we are going to have a
24 recession. It doesn't feel today that we are
25 going to have a recession. Probably feels

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2 quite positive and so on and so forth.
3 I would just say most other times when
4 we are in this environment, it also hasn't
5 felt there is a recession coming when a
6 recession has, in fact, been coming, so it
7 remains something that's difficult to predict.
8 What we would say the ten-year part of the
9 curve is perhaps lower in yield today just
10 because of the amount of the central bank's
11 treasuries and securities, so maybe the spread
12 is artificially low today, so that's maybe one
13 caveat against saying that the yield curve is
14 predictive here, but you know, remains to be
15 seen.

16 Move forward one page. I mentioned a
17 little bit about Europe. I believe we were
18 having a conversation late last year, early
19 this year about the prospect of lots of
20 European elections. We were worried about the
21 far right making significant gains in European

22 elections and that basically European politics
23 would fracture and pull to the extremes,
24 weakening the result to stay European and
25 therefore becoming a source of financial

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2 market volatility. So that was the worry 12
3 months ago.

4 Again, this year, today or throughout
5 2017 has been proved not to be the case. So
6 you might remember after the German election,
7 most of the headlines were far right party got
8 10 or 11 percent of the vote and that's
9 alarming certainly. What was really important
10 was that Angela Merkel stayed in power. Got
11 more votes than anybody else. The European
12 project from the German perspective is going
13 to stay intact. Now, she hasn't been able to
14 form a coalition, so there is some noise about
15 what happened there but the center of German
16 politics held. The center of French politics
17 held in fantastic form earlier in the year.
18 Not only did Macron get an overwhelming
19 majority versus the far right in the runoff,
20 but they also got most of the parliamentary
21 seats as well. So they got a fantastic
22 mandate to go forth and reform France.
23 Doesn't mean they will. Lots of opposing
24 forces but Germany and France are the center
25 of the European Union. They held together the

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2 center, their politics held together. The
3 center of Europe holds together. The source
4 of volatility I think has been pushed further
5 out into the future.

6 Greece has been renegotiating debt
7 deals. The new president of the EU is
8 Portuguese. If you recall five years ago,
9 Portugal was being thrown out of the EU. The
10 EU is holding together. It's not going to be
11 a source of the volatility for the next couple
12 of years in financial markets.

13 MR. BROWN: Even without the UK?

14 MR. MORTON: I almost forgot about them.
15 One of the worst political decisions ever, but
16 you know, we will see. I know we can debate
17 that. We have one of our own but not to
18 compete with that, but you know, it's --
19 Brexit is an ugly process. I think the
20 European Union will hold together very nicely
21 without the UK. The UK is going to pay a big
22 price. They still haven't figured out how big
23 of a price it's going to be. Hasn't really

24 followed through into their economic data yet
25 but it will. It will. It's not going to be a
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2 good thing. They have to -- they had all of
3 these favorable trade treaties to be part of
4 the European Union, and now they have got to
5 find trade negotiation lawyers because they
6 didn't have them. They were part of the
7 European Union, didn't have to negotiate trade
8 deals, and now have to negotiate bilateral
9 trade deals with tens of scores of different
10 countries. Crazy.

11 I think it's interesting the most people
12 in favor of Brexit, the party that really
13 pushed Brexit, the leaders resigned the
14 following day. Now, like you want us to
15 leave, oh, no, no, we were just kidding. So
16 you know, it's unfortunate because, you know,
17 I have family -- I have friends whose families
18 don't talk to each other anymore because older
19 generations may have voted in favor of Brexit
20 because they sort of remember the Britian
21 preEuropean Union or their childhood when, you
22 know, nobody was at risk and everybody played
23 outside and all those wonderful things you
24 remember.

25 MR. ADLER: Make Britain great again.

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2 MR. MORTON: And the younger generation
3 just assumed you were European. You didn't
4 need to go out to vote to make sure they were
5 European. So you had all these older people
6 went out, wanted to vote to get back to being
7 British. The younger said we are European, we
8 don't have to go out to vote, and ended up
9 with the majority votes for Brexit.

10 MR. BROWN: It was Article 50.

11 MR. MORTON: They invoked the start of
12 the process to leave the European Union.
13 That's Article 50. So as a result, the UK is
14 going to have to pay the European Union
15 something 50 billion dollars over a period of
16 time.

17 MR. ADLER: A billion for each Article
18 50.

19 MR. MORTON: It's still an open question
20 how many jobs leave London. So far, not that
21 many have left. You hear people say over time
22 tens of thousands of jobs will leave and go to
23 Frankfurt and/or Dublin. Dublin is a lovely
24 city but doesn't have the housing to
25 facilitate that kind of a move. Frankfurt

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2

doesn't have the infrastructure. Paris

3

doesn't have the infrastructure. The

4

overwhelming majority of financial jobs will

5

stay in London, but they will lose some on the

6

margin perhaps.

7

So anyway. Keep going on here. Basic

8

idea is Europe, even with the UK pulling out,

9

will not be a significant source of financial

10

risk. The UK will have problems. The

11

sterling will fall. At various times we have

12

had volatility in different ways, but I don't

13

think it's going to try to feed through to the

14

rest of the financial markets elsewhere.

15

So the next page talks about your

16

returns. You already talked about your

17

returns. You know how strong they have been.

18

These are way stronger in the 12-month period

19

of time than we had forecasted was likely in

20

the beginning of the year. So that's good

21

news. That's already in your portfolio

22

values. We would forecast returns -- we have

23

a page further back that has sort of our

24

capital markets assumptions going further out.

25

We think markets are really expensive today.

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2

And I think that's part and parcel of having

3

strong returns over the last several years.

4

If you look on this page, the longer

5

term performance S & P 500 over 5 years is 15

6

percent. That's way in excess of what you

7

would expect the S & P 500 to do over any

8

five-year period. Over ten years, 7 and a

9

half percent is probably right around where

10

our return expectations would be for equity

11

market returns.

12

MR. ADLER: The ten-year number, that

13

includes 2008 obviously?

14

MR. MORTON: Yes.

15

MR. ADLER: It's kind of crazy --

16

"crazy" is the wrong word. It's kind of

17

astonishing in a way that ten-year number

18

including 2008 is now above our -- you know,

19

above your value of capital markets.

20

MR. MORTON: So we have an equilibrium

21

assumption in the equity market close to 7 and

22

a half percent, so equilibrium ignores

23

starting point valuations. So I think if you

24

asked us over a 30-year time frame what should

25

we earn from the equity market, we would say

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2 something pretty close to that. Maybe a
3 little inside that but not too far away.
4 MS. PELLISH: But the real question is
5 what does it mean if over the past five years
6 you earn 15 percent? How do you get back down
7 to 7?

8 MR. MORTON: Moving on from the reasons
9 to be cheerful -- maybe I should have done it
10 in reverse order and started out with the
11 reasons to be cautious. So valuations are
12 very expensive. That's true in just about any
13 publicly traded market, but we will talk about
14 why.

15 A large part of the reason why is what
16 is the second bullet here, 4 and a half
17 trillion and counting of -- I won't call it
18 funny money but financial balances have shown
19 up in central banks and did not involve
20 securities. That's the beauty of central
21 banking. You don't actually have to tax
22 people. You actually create money and go out
23 and buy financial securities, and that's what
24 we have been doing both in the US, Europe,
25 Japan for most of the last decade,

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1 Proceedings
2 post-financial crisis, and then say something
3 about political uncertainty as well here.
4 So the next page talks about the S & P
5 500 and just its valuations levels. Not at
6 peak valuations levels, but it keeps inching
7 higher and higher towards peak valuation
8 levels. It's not far from where this chart
9 calculates the end of 1929 valuations were,
10 and fast-forward to today's date, maybe we are
11 pretty close to it, but we are not at 1999
12 levels but we are sort of moving higher and
13 higher. There aren't too many points in time
14 through the last let's say 100 years where
15 equity markets have been more expensive than
16 they are today, so I think that's -- our
17 expectation is about not necessarily the next
18 12 months. I don't think we have the ability
19 to predict the next 12 months' returns in any
20 market to be quite honest, but I think if you
21 look out over five years to Robin's point, you
22 have to mean reverse to financial market
23 returns, and that's not necessarily optimistic
24 to consider.

25 The next page talks about US valuation

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1 Proceedings
2 versus nonUS and emerging markets equities.
3 You probably have these discussions when you

4 consider the complexion of your total equity
5 portfolio. The US stocks are more expensive
6 than stocks are in Europe and Japan. US
7 stocks are more expensive than emerging stocks
8 are significantly still today. Both nonUS and
9 emerging markets equities have improved in the
10 last 12, 24 months both in currency
11 improvement but also in the equity market and
12 economic growth prospects in those regions,
13 but the fact remains it's still a large part
14 of your equity portfolio to invest in the US,
15 is still going to be expensed to equity kind
16 of situations.

17 So on page 9, central bank activity. So
18 you might ask well, why are interest rates so
19 low today, why is the equity market so high.
20 I don't think there was ever one explanation
21 for complex market phenomenon like these, but
22 a large part of the explanation perhaps is
23 central bank activity. If you remember
24 post-financial crisis, the US central banks
25 and Treasury quickly rose to financial

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1 Proceedings

2 markets' assistance by pumping in large
3 amounts of liquidity in the market and
4 continued to do that for a number of years.
5 The European markets were much slower getting
6 there. They didn't start for a period of time
7 after the US did it, but over the last few
8 years, the Japanese also created money buying
9 financial assets in their markets.

10 Today, the US is tapering. They are
11 taking liquidity back out of the markets,
12 letting securities mature, not buying new
13 securities, so they are not adding to global
14 liquidity here in the US, but in Europe and
15 Japan they still are adding to global
16 liquidity by again creating monetary values
17 that they then go out and buy securities with.
18 On a global scale, there is more liquidity
19 still going into global markets from central
20 banks, so it's still a net positive for bond
21 prices to stay high and to go higher and for
22 equity prices to go higher. Just everything
23 else being equal. Transmission, no central
24 banks goes out and buys equities. They go out
25 and buy corporate bonds. I think the Japanese

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1 Proceedings

2 also have manufacturers, but typically they
3 don't buy equities. You might ask well, what
4 is the point that they are buying sovereign
5 bonds or corporate bonds have to do with it?

6 Well, if you think, in the world today, at any
7 point in time, there is a finite quantity of
8 financial securities available. The central
9 bank turns up, buys a billion dollars of any
10 type of security, even if it's Japanese
11 treasury bond, JGB, Japanese treasury bond.
12 People who held that Japanese treasury bond
13 now have cash. They don't have the bond
14 anymore. They take that cash and buy
15 something else. Whoever has to sell them that
16 security now has cash in their hand, they go
17 out and buy something else. That money
18 eventually finds its way to something else,
19 and ultimately this liquidity, if it's not met
20 with a greater supply of funds, then it has to
21 find its way to risk your assets.

22 Equity markets, that's your real estate
23 portfolio, your private equity portfolio, all
24 of those values have been lifted by this
25 activity in central bank. Your values are not

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1 Proceedings

2 being lifted by greater productivity. They
3 are being lifted by greater amounts of
4 liquidity being put into the financial
5 markets. Where the risk is now the US is
6 tapering. Soon, maybe in the next couple of
7 years, the ECB will start to taper also but --
8 and eventually -- well, I don't want to make
9 predictions what the Japanese do because it
10 seems its own test case. Very different from
11 the issues to sort of deal with, but generally
12 speaking, we are going to have to face an
13 environment where liquidity in financial
14 markets, growth, just natural economic growth
15 has to take over just in response to that
16 liquidity not coming down.

17 MR. ADLER: Basically you guys are
18 saying at some point the equity markets are
19 going to refer to the mean, and if that
20 happens, that will then have an impact on the
21 Fed and the central banks and injecting the
22 liquidity.

23 MR. MORTON: So that's a good point.
24 What has the Fed done in the last seven, eight
25 years whenever there has been market

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1 Proceedings

2 volatility? They said no, we are not going to
3 raise rates, we were just kidding, and then
4 six months later when markets have calmed,
5 they are like well, now we might increase
6 rates a little. So there is this push and
7 pull. So if the Fed is tapering, the ECB is

8 tapering, the markets become more volatile as
9 a result. They will start tapering or try to
10 find ways to calm markets. It seems like they
11 have taken on this responsibility of being --
12 I don't know the underwriters of financial
13 market returns, but they are happy sort of
14 acting in that regard.

15 And we now have a new head of the Fed
16 here, Jerome Powell, who seems cut out of the
17 same cloth as Janet Yellin. Just a different
18 person of Janet Yellin, which is what Trump
19 wanted to put into his base. So I don't know
20 that we will see any radical behavior out of
21 him. They might have if they picked the other
22 guy. John Taylor was also considered for the
23 job, so we are -- I think we are at the point
24 of financial markets going forward, so there
25 is volatility so there will be some push and

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1 Proceedings

2 pull there. So if we do have greater
3 synchronized global growth going forward, that
4 gives central bank cover to start to reduce
5 the size of their portfolios, but it's a big
6 if.

7 The next couple of pages I won't dwell
8 on. You know the benefits of being
9 diversified. I just note on page 10, the
10 equity market wasn't the only place to get
11 strong returns in the last several years. We
12 could have gotten in high yield bonds for
13 example. We think high yield bonds somehow --
14 despite they used to be called junk. Junk is
15 a pretty good name for them because they are
16 low investment grade and they are not even
17 senior. But they performed way in excess of
18 what we would have expected from them.

19 If you march back to the starting point,
20 they have done way better than we would have
21 expected them to. Defaults have been
22 significantly lower across the board, but even
23 just long corporate investment grade bonds
24 have also done relatively well or
25 fantastically well over a 10 percent

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1 Proceedings

2 annualized return during that period of time
3 also.

4 But if you look at the return
5 expectations going forward, the green bars are
6 Rocaton's assumptions for the next ten years.
7 So if you look at the US equity returns for
8 which is the teal covered bar -- I guess
9 that's teal or gray -- but anyway, the gray

10 bar says annualized versus right, about 3
11 percent annualized expected return for the
12 next ten years to be quite -- quite painful to
13 revert to that.

14 I am going to skip forward two pages in
15 the interest of time to page 12. Let me just
16 explain what this chart is. This is a
17 drilldown chart of the S & P 500. Goes back
18 to the late 1980s. This page shows you how
19 bad the equity market performance was at
20 certain times. You see, there is a really
21 negative -- almost down 50 percent market
22 twice. Early 2000s and then again in 2008 and
23 this is -- let me just ask you how many of you
24 were able to predict either of those ahead of
25 time? Nobody has actually ever been able to

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2 predict market crashes of this kind. Not all
3 -- even after the fact, not completely sure of
4 the cause of the last market crash. Perhaps
5 we know the tech crash of early 2000s and what
6 caused that. Not only are they very difficult
7 to predict or impossible to predict, they
8 happen more than they are supposed to happen.
9 Each point in time when the market was down,
10 close to 50 percent here, probably would have
11 picked up a newspaper, and somebody would have
12 told you it's one-in-a-hundred-year fall in
13 the equity market. Well, it's happened twice
14 in the last 15 years. It's not one in a
15 hundred. It's way more probablistic than I
16 think staticians would have us believe.

17 We are not trying to predict whether
18 this is going to happen again. But equity
19 market performance, when you think about what
20 happens in your portfolio, should be part of
21 the way you think about any portfolio that you
22 are overlooking. Equity market can sell off
23 much more than anybody can predict at any
24 point in time and in response to things you
25 can't predict. It always happens in ways you

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2 can't predict. The 1929 crash nobody
3 predicted; 1987 crash nobody predicted; early
4 2000 tech crash nobody predicted. Perhaps
5 people saw the equity market was way
6 overvalued, but I am not sure we saw the 60
7 percent to fall, and I think very few people
8 really understood the risk in the financial
9 system in 2007 moving forward. So we don't
10 know what the next problem will be in the
11 marketplace, and I think we have highlighted

12 on the earlier pages one aspect of financial
13 market performance today, which we are worried
14 about which is central bank activity.

15 So if you look, there is a common theme
16 among any of the equity market crashes.
17 Leverage in the system. So whether that's
18 leverage to innovation or leverage to the
19 housing market as we were in the last crash,
20 some form of leverage. Where do we have
21 leverage today? It's the quantitative easing
22 that we have seen from central banks where
23 they have created these balances and bought
24 securities and that floated markets up as a
25 result.

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2 So ways to mitigate the risk. Just
3 being in the equity market. I know you have a
4 broad and diversified portfolio. Not all of
5 your portfolio is equity. Healthy fixed
6 income allocation strategy. You have long
7 duration fixed income also in the last year,
8 which has a relatively good record in
9 diversifying risk exposure. And you have
10 ongoing active program in real estate and
11 private equity to try and diversify. You have
12 a big investment problem which is a -- you
13 have a lot of money to go around. If you were
14 300 million, it would be pretty easy to say
15 something dislocated, we will put 20 million
16 into that tomorrow or next week. It's hard
17 for your size to be able to move quickly and
18 take advantage of market opportunities as they
19 unfold, and quite often you won't be able to
20 get enough of those opportunities for it to
21 make sense with the size the system is.

22 So you have to be strategic in the way
23 that you approach your asset allocation. Be
24 mindful of the downside risk and try to find
25 as many ways to diversify your risk exposure

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1 Proceedings

2 as much as you can. I know you have an active
3 program in alternatives which hopefully can
4 mitigate some of that downside risk if it
5 arrives.

6 So just page 14 has our forward-looking
7 assumptions. Not all that cheerful to look
8 at. They are much lower than what you
9 realized. That's not because we are overly
10 depressive. It's just we try to be rational
11 in our expectations of what markets can
12 produce. If you look at this, the fixed
13 income returns are quite low as a result, and

14 I think a lot of the marketplace worries about
15 interest rates rising. I would say to you
16 don't worry about interest rates rising. Hope
17 that they rise. It's the only way you can get
18 higher returns from fixed income is if
19 interest rates rise. So keep that in mind. I
20 think too many investors with long-term
21 perspectives are worried about duration in
22 their portfolio, worried about interest rates
23 rising and so on. I think we should embrace
24 those ideas if you are focused on the long
25 term.

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1 Proceedings

2 So in summary, I think it's great that
3 portfolio values have risen as much as they
4 have, and I think you should reflect on that
5 being a positive and helping you towards
6 long-term goals and I think you should be
7 vigilant about protecting that and being as
8 diversified as you possibly can be.

9 We originally put these slides together
10 for a high net worth audience. It was always
11 trying to follow the equity market and to tell
12 us what's happening next week. You are not in
13 that mode. You are much more strategic in the
14 way you think, and you have a broadly
15 diversified portfolio. So you have I think in
16 place a number of the elements that we would
17 say give you the best possible opportunity to
18 hit your long-term objectives over time. This
19 isn't an environment where we would encourage
20 you to take greater active risks. Some people
21 want to take greater active risks because they
22 feel like they are missing out on returns.
23 This is probably not the time to do that.
24 This is probably the time to think about
25 whether you have the right level of risk going

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1 Proceedings

2 forward and maybe to think about other ways to
3 diversify.

4 Be opportunistic if you can be
5 opportunistic at your size. If there are
6 market volatility periods that last longer
7 than a few months, perhaps there are ways for
8 you to take advantage of that. Hard at your
9 size but doesn't mean that you shouldn't
10 consider it at the time and think about
11 whether there are ways that you can react
12 positively to market dislocations. One
13 example would be December 2015 to about
14 February 2016. It's too short a period of
15 time to be able to react. We had this period

16 of market volatility that just happened really
17 in the period of maybe six, seven weeks. The
18 Fed raised rates, oil prices were falling, and
19 just this impact on the stock market and
20 credit market. If you have those types of
21 period where maybe it goes longer than a few
22 months, maybe there is opportunities to take
23 risks in the market which you can compensate
24 better and maybe still do that with the size
25 of your portfolio is at. So I think with

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2 that, I will end unless there are other
3 questions for anyone.

4 MR. ADLER: Questions for David?

5 MR. BROWN: I don't have a question, I
6 have a comment. Thank you.

7 MR. MORTON: No problem.

8 MS. PELLISH: Great. Thanks, David. So
9 I think the divestment policy is up next.

10 MR. ADLER: Valerie, are you leading
11 this?

12 MS. BUDZIK: Yes. So everybody should
13 have a copy of the draft divestment policy in
14 front of you. I will start with just a
15 little background.

16 This policy is part of the longer
17 initiative of reviewing the System's
18 investment policy statement. And there is a
19 subcommittee that was reviewing the policy
20 statement, some teacher-members, participants
21 from the Mayor's office and from the
22 Comptroller's office, and Rocaton is
23 organizing the effort. As part of that, we
24 talked about a divestment policy and probably
25 a good idea to develop one, and it's TRS's

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1 Proceedings

2 assignment to draft the policy and we did. So
3 maybe two meetings ago, we went over kind of
4 bit of a high level what the elements were of
5 divestment policy and got some direction from
6 the Board and we think that direction is
7 reflected in this draft policy and I will now
8 go over it.

9 So the first section is the scope of the
10 policy and really it's to -- it's to establish
11 a framework when a divestment initiative comes
12 to the Board and we defined a divestment
13 initiative as a request to sell investments or
14 refrain from making additional investments in,
15 you know, individual or groups of securities
16 for reasons that may include noneconomic
17 factors. And obviously any consideration of

18 that type of initiative needs to comport with
19 the Board's fiduciary duties, what's not
20 covered by the divestment policy, and this was
21 to me -- it's a statement of fact. If mutual
22 funds are co-mingled structures where TRS
23 doesn't control the investment guidelines, you
24 can't get out of all these investments and the
25 private market investments, which right now

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1 Proceedings

2 the way maybe a divestment type issue is dealt
3 with in the private markets, and that is the
4 Board's policy. Its IPS and its documentation
5 for private market investments. You have
6 opt-out rights. So the Board has the ability
7 to opt out of specific investments if they
8 raise reputational risks, concerns, that are
9 inconsistent with the Board's policies.

10 So based on the discussion that we had a
11 few months ago, this next section is
12 divestment considerations and engagement. The
13 first paragraph here is the Board would like
14 its investment program to -- and the entities
15 that it invests in to meet high standards of
16 conduct, using ethical business practices and
17 strong ESG policies. Having said that, we
18 also recognize given the size of our assets,
19 it's not the case that because we have
20 invested in a company that we approve of their
21 product's policies or practices. So we would
22 like TRS to promote good practices and
23 policies, but we recognize that at the end of
24 the day, we have a lot of assets to invest and
25 not every investment means we are supportive

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1 Proceedings

2 of the specific company.
3 And I think the most important thing
4 that came out of our discussions is that there
5 is an agreement that engagement should be the
6 first course of action whenever possible. So
7 the policy states that, and we believe that's
8 the most effective way to promote long-term
9 value for our participants. We do have
10 language in there "Engagement in certain cases
11 might be futile". I think you know that when
12 you see it, so there is flexibility in
13 responding to a divestment initiative. You
14 wouldn't have to first go through an
15 engagement process if you feel that process
16 would be futile.

17 So the next part of the policy is in the
18 event the Board determines engagement is
19 futile or that you have gone through the

20 engagement process and it just hasn't produced
21 satisfactory results, the Board could direct
22 the divestment analysis and that would include
23 a standard fiduciary analysis of whether
24 selling a security and prohibiting
25 investments, new investments in the security,

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1 Proceedings

2 what impact it would have on the portfolio,
3 kind of the risk return perspective and that
4 is required under fiduciary standards. So we
5 can go over the elements of the investment
6 analysis but the Board is familiar with what's
7 included in an investment analysis. We would
8 also require that any decision to divest would
9 be supported by an opinion of fiduciary
10 counsel. It would never be prudent to move
11 forward with divestment without getting a
12 legal opinion, and that has always been the
13 Board's practice.

14 The last part of the policy is execution
15 and monitoring and so that part of the policy
16 was provided by the Comptroller's office if
17 they wanted to walk through any specific
18 details, but essentially in executing the
19 resolution of the divestment has to be clear
20 as to what you are divesting from, should list
21 the specific company, and that on an ongoing
22 basis we have -- BAM on an annual basis will
23 be -- BAM will monitor the divestment, its
24 impact on the portfolio, on an annual basis
25 come back to the Board, indicate the companies

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1 Proceedings

2 that the Board has divested from, the Board
3 would review that, both to adjust the list
4 depending on what the Comptroller's
5 information says. And that BAM will have
6 divestment procedures internally. We don't
7 detail those here. That would be an internal
8 process to BAM.

9 So that's the policy at a high level.
10 We think it's an appropriate level of detail
11 for a policy document, and I guess with that
12 we would take any questions.

13 MR. ADLER: Should we take a look at the
14 policy that Susannah --

15 MS. VICKERS: Maybe we should discuss
16 this and then discuss the other process in
17 review because I don't want to confuse things
18 too much.

19 I have a question. In the last sentence
20 of the last paragraph under divestment
21 considerations and engagement is the phrasing

22 around "Any company reviewed for divestment
23 must have a significant and clear and direct
24 nexus to the injury or risk".

25 Is that sort of legal language that
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1 Proceedings

2 other pension funds or other divestment
3 policies have or sort of where did that
4 language come from?

5 MS. BUDZIK: It was present in the other
6 policies that we reviewed. Other policies
7 sometimes in more detail or in a more
8 restrictive way. I would argue it states the
9 obvious, that you wouldn't divest with a
10 company that has no relation to whatever the
11 issue or concern is.

12 MS. VICKERS: I was just wondering if
13 that phraseology is consistent with other
14 policies.

15 MS. BUDZIK: And it is.

16 MR. ADLER: I just want to point out
17 that in that sentence, it gives me comfort
18 that it says "in general" in front, so that if
19 there is some unusual situation that we can't
20 prove, you know, direct nexus to the injury or
21 risk, whatever -- I can't anticipate what the
22 situation would be, but the "in general" gives
23 us some wiggle room to consider it in any
24 event. So because I don't really want to tie
25 the Board's hands, I think the first sentence

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1 Proceedings

2 here where it says the decision to divest is
3 committed exclusively to the discretion of the
4 Board subject to fiduciary standards, to me
5 that is the key sentence in the whole thing
6 here that the Board is the one who ultimately
7 retains the authority as to whether to divest
8 or not if we are considering a divestment.

9 And so you know, I think the process
10 that is laid out here is appropriate, and I
11 think that, you know, the -- whatever you want
12 to call it, the conditions that the policy
13 sets are appropriate, but that sentence says
14 that at the end of the day, the Board is the
15 one to make the decision frankly regardless of
16 what is or isn't in this policy.

17 MR. BROWN: Where do you see that?

18 MR. ADLER: The first sentence on the
19 last paragraph under divestment considerations
20 and engagement and that paragraph where the
21 Board is the one that retains discretion.
22 Obviously subject to our fiduciary duty
23 because everything the Board does is subject

24 to our fiduciary duty.
25 MS. PELLISH: I have a -- this is
0055

1 Proceedings
2 nitpicky but I think an important one, the
3 third-to-last paragraph about performance
4 benchmarks being narrowed on the second page
5 on the back. So the third-to-last paragraph
6 on the whole policy about performance
7 benchmarks being narrowed, I think it may be
8 narrowed accordingly. So if you just tell our
9 public equity managers to divest of three gun
10 manufacturers, we are not going to change the
11 benchmark. It depends how broad the
12 restriction is as a result.

13 MS. BUDZIK: Okay.

14 MS. PELLISH: So instead of "will",
15 "may". We have only done that at the country
16 level, and this doesn't apply to country
17 exclusions.

18 MS. VICKERS: And there could be other
19 language. "Adjusted" rather than "narrowed".

20 MS. PELLISH: I think the key word is
21 "may". We will take appropriate action if
22 necessary. Until some indication, no action
23 is necessary.

24 MS. BUDZIK: So if we want to talk a
25 little bit so the Comptroller -- you have a
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1 Proceedings
2 document that was circulated and then this
3 policy. This policy is narrower and the Board
4 can consider that because your policy -- it
5 was divestment and then the exclusions because
6 from our perspective, this policy is setting
7 forth a high level framework for reviewing
8 divestment initiative, and there are pretty
9 kind of specific steps that you have to go
10 through to support a divestment initiative.
11 We thought the kind of broader initiatives and
12 the policy that the Board has with respect to,
13 for example, the country screen didn't fit so
14 well in here, and I would say an important
15 element for that is requirement for
16 engagement. So for example, right now the
17 Board, we don't invest in certain countries.
18 Russia. I don't know how you engage with
19 Russia.

20 MR. ADLER: We give Vlad a call.

21 MR. ORLANDO: I think we use the
22 Twitter.

23 MS. BUDZIK: And then the requirement
24 that the specific countries be listed and
25 that's analyzed, that's hard to do on a

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2 country basis. Clearly there are large
3 overlaps between the country screens and
4 divestment and you have to consider the
5 country screens in any divestment analysis,
6 but we did keep this policy very kind of
7 focused on kind of traditional divestment
8 initiatives.

9 MS. VICKERS: And I am not sure that the
10 country restrictions are the restrictions that
11 the people who drafted some language from BAM
12 were meaning, so I am trying to double-check
13 that because obviously, you know, BAM's
14 interest in this I would say is two-fold.
15 First, to have a policy that everybody agrees
16 to and is clear enough that all sort of
17 expectations are well laid out and it's a
18 policy that, you know, is robust enough to
19 include a lot of fiduciary standards and the
20 things we need to consider as well sort of
21 should be understandable enough, so it might
22 be a public document that external
23 stakeholders can take a look at it. We also
24 agree that divestment should be the first
25 option and only when --

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2 MR. ADLER: Engagement.
3 MS. VICKERS: I'm sorry. Only when
4 engagement is exhausted do we talk about
5 divestment. And then lastly, the end part of
6 this is execution and monitoring. As we sort
7 of talked about in other meetings, when there
8 have been issues -- as technology develops, as
9 markets get more complicated -- in BAM's
10 ability to ensure that the previous
11 divestments are being clearly kept in terms of
12 what's in our portfolio in public markets.
13 Market names of companies change, business
14 practices of companies change, and there
15 hasn't been honestly a robust-enough system at
16 BAM to take all of those things and to put
17 them in.

18 Now, with the new risk system and our
19 new compliance unit, BAM is in a much better
20 position to do that. So our goal is having
21 sort of clear guidelines in terms of sort of
22 how the divestments, if divestments occur,
23 what the parameters are, what asset classes
24 they apply to, et cetera, and then from that
25 BAM's idea was to create a list of excluded

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2 companies, and that list would be in effect
3 annually until the list is updated by BAM and
4 brought to the Board to see if there are any
5 changes like if the company merges or buys
6 another company or something like that.

7 So really our goal -- and I think it's
8 captured to a great extent in this draft and
9 some of the other drafts that have been around
10 -- is just to really, really make sure that
11 it's clear what the Board's intent was and how
12 BAM should carry it out and those instructions
13 are articulated to managers and then there is
14 some way that BAM cannot be asked to do
15 something that it can't do. So BAM, if there
16 is a list that everybody agrees to and that
17 list is in effect annually, that's a list that
18 BAM will be monitoring and that is a list that
19 will be explained to the portfolio managers
20 and that's what will be excluded until the
21 time the list is refreshed and updated. So I
22 think that substantively we are all on the
23 same page and I would like the opportunity to
24 just go through this and submit any edits if
25 necessary going forward.

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2 MR. ADLER: I think everybody wants that
3 opportunity. We are not deciding --

4 MS. BUDZIK: This is not for a vote.

5 MS. VICKERS: Yes, I know.

6 MR. KAZANSKY: So Susannah, just so I am
7 clear on the concept of this annual list, so
8 if at some point in the middle of that period,
9 your risk system at BAM identifies some
10 anomaly that we have to deal with, that would
11 be brought to us immediately, or would that be
12 brought to us when the list is due to be
13 refreshed at the end of that year?

14 MS. VICKERS: If we are aware of it, I
15 think that we would bring it to you. You
16 know, if on the front page of the New York
17 Times it says this company buys that company,
18 then we would be able to react to that news.
19 And I am not quite sure our risk system would
20 necessarily spit something out. What I am
21 trying to explain is that it's really
22 important that BAM has clear instruction, and
23 in the past the instruction has been sort of
24 unclear. So stuff is happening throughout the
25 year or how do we react to that news or stuff

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2 like that. We just want everybody to
3 understand how we will be monitoring and how

4 we are able to monitor and that is really by
5 having a list and use that as the basis for --
6 for the execution for that year, and if that
7 list changes, then that will change the
8 execution for the following year. But if
9 something happens in the marketplace that
10 isn't on the front page of the New York Times,
11 we may not pick it up. Unless, you know,
12 somebody alerts us to it or our consultants
13 are but we don't think that -- and we want to
14 be honest about this. I don't think that BAM
15 is able to react to every single small change
16 in the marketplace on an immediate basis.
17 What we are doing is we are creating a list
18 with the best information we have at the time.
19 That's the list we are communicating to
20 everybody, and that's the list we will all be
21 working off of unless something radically
22 changes or when we change the list at that
23 time next year. So we don't want -- and you
24 know, this is a sort of an issue for BAM. We
25 don't want somebody to say, why didn't you
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2 sell this stock? We now know that tobacco is
3 being sold in Norway or this kind of thing
4 that we weren't paying attention to and we are
5 not going to be held liable for not seeing
6 that because it wasn't on the list and it was
7 not something that BAM was aware of through
8 normal course of monitoring and sort of the
9 business that BAM does.

10 MR. KAZANSKY: Okay.

11 MR. ADLER: It says -- the draft policy
12 says "BAM will provide to the Board at least
13 annually an undated divestment list".

14 MS. VICKERS: If something big happens
15 but I just want to inarticulately try to
16 clarify that BAM --

17 MR. ADLER: We got it.

18 MS. VICKERS: This is so much more than
19 we have ever done before, but we can't be
20 expected to kind of do -- to react in an
21 immediate way if small changes happen in the
22 marketplace about some of the areas or
23 securities that we have divested from.

24 MR. KAZANSKY: Right, right but with the
25 new risk system you have that you are better
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2 capable of doing that before you have it. So
3 that's included. That's fine.

4 MS. VICKERS: Absolutely.

5 MS. BUDZIK: So the execution and

6 monitoring section -- I wouldn't say it's
7 verbatim but it's pretty close to verbatim as
8 to what --

9 MS. VICKERS: Yes. I see you made some
10 changes so we can go back and talk about them.

11 MR. ADLER: I would also like to point
12 one thing out that's important to me. In the
13 first sentence of the whole policy under scope
14 where it says the end of the sentence,
15 "Basically for reasons that may include
16 noneconomic factors", and "that may include"
17 implies that it may include economic factors
18 as well, so we are not limiting ourselves, and
19 I would argue that the quote, unquote,
20 noneconomic factors that we are considering
21 are actually economic factors as well. Like
22 we are not going to invest in something -- we
23 are not going to consider divestment unless it
24 has economic implications as well consistent
25 with our fiduciary duties which the whole

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2 policy makes clear but that word "may" is
3 important. I am just saying just like the
4 "may" -- the "may" that you pointed out.

5 MR. ORLANDO: Going back to Mr. Adler's
6 "in general", I didn't like the "in general".

7 MR. ADLER: You don't like the "in
8 general"?

9 MR. ORLANDO: Not to be pedantic but
10 since you are being pedantic, I should join
11 you. It's confusing. You have to have a
12 specific reason.

13 MR. ADLER: You have to have a specific
14 reason, but the entire -- which I think
15 someone pointed out it is kind of a
16 legalistic -- "direct nexus to the injury or
17 risk", it could be an indirect nexus. For
18 example -- I will throw out an example. There
19 were some issue that was raised at some point
20 in time about Costco selling shrimp that was
21 farmed by slave labor, right, so now
22 conceivably we might -- I think we did engage
23 with Costco.

24 MS. VICKERS: We sent them a very
25 strongly worded letter with the words "slave

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2 labor".

3 MR. ADLER: We do not support slave
4 labor. I think you would agree with that
5 statement.

6 MR. ORLANDO: I do agree with that
7 statement.

8 MR. ADLER: However, one could have an
9 argument about whether -- I am not
10 proposing -- let me say this for the record.
11 I am not proposing that we divest from Costco,
12 and I actually am a Costco shopper. I can
13 pull out my Costco Member card. However, I
14 don't buy shrimp there. Just kidding. I
15 don't buy shrimp there.

16 MR. ORLANDO: In general, you don't buy
17 shrimp there.

18 MR. ADLER: Yes. Okay.

19 MR. LEVINE: But if it's inside soup --

20 MR. ADLER: My point is boycotting
21 Costco or divesting from Costco may not be the
22 best way to get at the slave labor practices
23 at the shrimpers, but we might consider it
24 even though one could argue that the nexus is
25 indirect and not direct. That's my point

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2 because we don't own shares in the shrimpers
3 that are out there on the South Seas using
4 slave labor, so I just want to allow for that.

5 MR. ORLANDO: Okay.

6 MR. ADLER: Thank you, and by the way,
7 let me just say something about divestment,
8 which is the threat of divestment is also a
9 potential form of engagement where you say to
10 the company we want you to do X or we may
11 consider divestment, but if our policy says we
12 can't do that, then that threat is an empty
13 threat. You know, so just the whole point
14 here is not to tie our hands too much. Okay?

15 MR. ORLANDO: I repeat okay.

16 MR. ADLER: Thank you, Mr. Orlando.
17 High praise coming from the trustee seated to
18 my left.

19 MR. ORLANDO: Indeed.

20 MR. ADLER: Anything else on the
21 divestment policy for today? So at a future
22 meeting, whether we will do at our next
23 meeting or not, folks will come back with
24 comments, questions including BAM with any
25 comments or questions.

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2 MS. BUDZIK: Or do you want to send us
3 those comments and questions in the
4 intervening period and we will --

5 MR. ADLER: That would be okay with the
6 Comptroller's office?

7 MS. VICKERS: Yes.

8 MR. ADLER: So then should we say we
9 will put this on the schedule for next month,

10 or you want more time than that? Next month?
11 Okay.

12 MS. BUDZIK: Related to this, and Robin,
13 do you want to just talk about the issue with
14 the country screens and the Board's plans in
15 that area?

16 So at the last CIM, at the breakout
17 session, there was discussion of reviewing the
18 country screens.

19 MR. ADLER: In connection with that
20 investment, that particular investment, Global
21 Equity.

22 MS. PELLISH: So we have discussed with
23 some of the teacher members subsequent to that
24 breakout session a need to refresh the current
25 policy excluding certain countries and a

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2 process by which that might be refreshed, so
3 another way of saying let's review what we
4 did, what decisions we made, and either
5 confirm or challenge the current policy and
6 expand or reduce the list of exclusions,
7 country exclusions, and so we are planning to
8 embark on that project and probably will
9 collaborate with another firm who has
10 significant -- we haven't identified the firm,
11 but we would like the next step to be to
12 identify some potential firms to collaborate
13 with on that and to bring that information to
14 the Board.

15 MR. ADLER: So that's going to take some
16 period of time.

17 MS. PELLISH: Yes but hopefully, you
18 know, we are talking months, not years. So
19 that's it.

20 MR. ADLER: 2018 time?

21 MS. PELLISH: Absolutely.

22 MR. ADLER: Okay. So anything else on
23 the divestment policy? Okay. Thank you. So
24 then we have the CIM resolution. Which is in
25 the packet.

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2 MS. BUDZIK: So the annual authorization
3 to participate in the Common Investment
4 Meeting. It's expiring certainly prior to the
5 next CIM, so this resolution would authorize
6 participation in the Common Investment Meeting
7 for the upcoming year. Thad, do you want to
8 read the resolution?

9 MR. McTIGUE: Is it okay with the Board
10 if I skip to the "Resolved"?

11 MR. KAZANSKY: It would be appreciated.

12 MR. McTIGUE: They are the same copy if
13 you have two. We just wanted to make sure
14 everything is on the table.

15 "Resolved, by the Teachers' Retirement
16 Board as Trustees of the Teachers' Retirement
17 System that: The Teachers' Retirement Board
18 extends for a one-year period its
19 participation in the Common Investment Meeting
20 as described and subject to the conditions of
21 the Board's 2015 and 2016 CIM resolutions; and
22 be it further resolved, nothing in this
23 resolution shall abrogate any rights or waive
24 any responsibilities reserved to the Board of
25 Trustees under applicable law."

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2 MR. ADLER: Just a question before we
3 move to see if there is a motion to adopts the
4 resolution. If I am not mistaken, typically
5 we don't do resolutions at the investment
6 meeting. We do them at the regular board
7 meeting. Is that my --

8 MS. BUDZIK: That's correct.

9 MR. ADLER: So we would basically be --
10 I don't know what the right term is --
11 changing our rules for today because we have
12 to do this in advance of Monday?

13 MS. BUDZIK: Right.

14 MR. ADLER: So let me just first ask the
15 trustees: Are there any objections to
16 considering and potentially adopting this
17 resolution today at the investment meeting
18 rather than at our next board meeting?

19 MR. ORLANDO: I don't object.

20 MR. KAZANSKY: No objection.

21 MR. BROWN: No objection.

22 MR. ADLER: Great. So with that, is
23 there a motion to adopt this resolution
24 regarding the Common Investment Meeting?

25 MR. KAZANSKY: So moved.

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2 MR. ADLER: Is there a second?

3 MS. PENNY: Second.

4 MR. ADLER: Moved and seconded. Any
5 discussion? Okay. All in favor of the motion
6 to extend our participation in the Common
7 Investment Meeting, please say aye. Aye.

8 MS. VICKERS: Aye.

9 MR. BROWN: Aye.

10 MR. KAZANSKY: Aye.

11 MR. ORLANDO: Aye.

12 MS. PENNY: Aye.

13 MR. ADLER: All opposed, please say nay.

14 Any abstentions? Motion carries. Okay. I
15 think that concludes our public agenda for
16 today. We do have an executive session -- or
17 let me just ask. Are there --

18 MS. STANG: Very brief executive
19 session.

20 MR. ADLER: Very brief executive session
21 but an executive session nonetheless, so is
22 there a motion to exit public session and
23 enter executive session?

24 MS. PENNY: I move pursuant to Public
25 Officer Law Section 105 to go into executive

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2 session for discussion regarding specific
3 investment matters.

4 MR. ADLER: Thank you, Ms. Penny. Is
5 there a second?

6 MS. VICKERS: Second.

7 MR. ADLER: Thank you, Ms. Vickers. Any
8 discussion? All in favor of the motion to
9 exit public session and enter executive
10 session, please say aye. Aye.

11 MS. VICKERS: Aye.

12 MR. BROWN: Aye.

13 MR. KAZANSKY: Aye.

14 MR. ORLANDO: Aye.

15 MS. PENNY: Aye.

16 MR. ADLER: All opposed, please say
17 nay. Any abstentions? Motion carries. We
18 are now entering executive session.

19 MR. ADLER: Okay.

20 MR. ADLER: So do we have a motion to
21 exit executive session and go back into public
22 session?

23 MS. PENNY: So moved.

24 MR. ADLER: Is there a second?

25 MR. BROWN: Second.

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2 MR. ADLER: Any discussion? All in
3 favor, please say aye. Aye.

4 MS. VICKERS: Aye.

5 MR. BROWN: Aye.

6 MR. KAZANSKY: Aye.

7 MR. ORLANDO: Aye.

8 MS. PENNY: Aye.

9 MR. ADLER: All opposed, please say
10 nay. Any abstentions? Okay. Motion carries.
11 Back in public session. Susan, will you
12 please report out of executive session?

13 MS. STANG: In executive session two
14 updates were provided.

15 MR. ADLER: Thank you so much. I

16 believe that concludes our business for today.
17 Is there a motion to adjourn?
18 MS. VICKERS: So moved.
19 MR. ADLER: Is there a second?
20 MS. PENNY: Second.
21 MR. ADLER: Any discussion? All in
22 favor of the motion to adjourn, please say
23 aye. Aye.
24 MS. VICKERS: Aye.
25 MR. BROWN: Aye.

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2 MR. KAZANSKY: Aye.
3 MR. ORLANDO: Aye.
4 MS. PENNY: Aye.
5 MR. ADLER: All opposed, please say nay.
6 Any abstentions? Motion carries. Meeting is
7 adjourned.
8 (Time noted: 11:44 a.m.)
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2 C E R T I F I C A T E
3 STATE OF NEW YORK)
4 : ss.
5 COUNTY OF QUEENS)
6

7 I, YAFFA KAPLAN, a Notary Public
8 within and for the State of New York, do
9 hereby certify that the foregoing record of
10 proceedings is a full and correct
11 transcript of the stenographic notes taken
12 by me therein.

13 IN WITNESS WHEREOF, I have hereunto
14 set my hand this 19th day of December,
15 2017.
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YAFFA KAPLAN